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Page II

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Singapore, The Hague, Marseille, New York, Rome, Tokyo.

No. 32,866

PARIS, TUESDAY, OCTOBER 25, 1988

ESTABLISHED 1887

Stakes Raised for Nabisco

\$20 Billion Bid **Betters Proposal**

By John Meehan NEW YORK — The investment furm of Kohlberg, Kravis, Roberts & Co., pushing prices of U.S. corporate acquisitions ever higher, announced Monday that it was offering \$20.28 billion for P.IP. Nebico. ing \$20.28 billioo for RJR Nabisco inc., the consumer products giant.

THERE BUSH Kraft Shares Soar Shares of Kraft Inc. soared Monday after the company sunched a \$14 billion plan to Fight off a bid from Philip Morris Cos. Page 9.

Married of the Control of the Contro

Last week's package was put together by a management group that includes F. Ross Johnson, the president of RJR Nabisco, and Edward

The bid for RJR Nabisco comes amid increased takeover activity among U.S. food companies, many of which have well-established,

Kohlberg Kravis, a New York percent of RJR Nabisco's shares outstanding. After the merger, the remaining 13 percent of the shares would be exchanged for securities

in a leveraged buyout, investors, usually members of management, pany and then pay off the debt with

after consultations with the compaay's board, according to Kohlberg

and the Tar. sponse from Mr. 16 A services icp executives at RIR Nabisco who, with the support of the investment firm Shearson Lehman Hution, told the company's board they 'rere considering a cash bid of \$75

See NABISCO, Page 15

Kiosk

N.Y.C. Havoc: **Building Falls**

NEW YORK (UPI) - Part

for, officials said. The incident at 24 W. 31st St. just before the afternoon rush forced officials to slow subway service on 11 different lines and rail service out of Pennsylvania Station because of fears that more of the building would collapse and affect underground tunnels.



Wide pants with tweed jacket from Chanel. Suzy

General News

Milan police say a U.S. organiration was to get photographs of American hostages. Page 7.

Business/Finance Maytag is to acquire the maker of Hoover appliances for \$1

Dow Close In New York

try Management

The offer surpasses a tentative proposal Thursday of \$17 billioo to

take the company private it the richest takeover proposal in history.

A. Horrigan, head of the compa-

profitable brand names.

investment firm that specializes in leveraged buyouts, offered \$90 a share in cash and securities for 87 valued at \$90 a share.

THE COSURGIN the target company's cash flow or the sale of its assets.

The specific terms of the securi-ties that will be included in the RJR Nabisco deal will be determined

- morane Kravis. wor 2. Kest There was no immediate re-

If there is a counterproposal, analysis speculated that Shearson

of a six-story commercial building collapsed in Manhattan oo Monday, injuring at least nine persons and leaving up to live others unaccounted for officials said.



Menkes reports. Page 8.

Pakistan opens an election

campaign full of banners and

DM 1.7925 Pound 1.7483 Yen 126.975

weapons testing, production and deploy-ment, remains deeply skeptical that eight

years of nuclear rearmament under the

Reagan administration has improved

As president, Mr. Dukakis says, he

would try to negotiate bans on under-ground nuclear explosions and ballistic-missile flight tests needed for weapons

development, and he would try in halt the

deployment of highly accurate nuclear

None of these goals has been a high

priority for the experts who dominate U.S. arms control policy-making, and achieving these goals would disrupt the

U.S. security.

But in London, some oil traders

positions between Iran and Iraq,"

Prices are still around \$1 above

the 26-month lows reached in early

October, when Saudi Arabia - the

largest exporter .- said it would

not curb its surging output unless other OPEC members pumped

OPEC's price and long-term

strategy committees are scheduled

in meet again in joint session on Nov. 17, before a scheduled Nov.

Iraq has been excluded from the

current OPEC production quota of 15.06 million barrels per day for two years because of Iran's objec-

hon barrels per day in the last two

Saudi Arabia, in a statement is-

sued through the official news agency, said its cabinet "expressed its hope that the coming meetings

See OIL, Page 15

21 full conference of the group.

within their agreed quotas.

In their first major talks, Mr. Gorbachev, left, spoke to Mr. Kohl through an interpreter Monday as a security man stood at the rear.

sting of ballistic missiles.

the price tag of the arms race goes up
Mr. Bush has further supported the and up, but the product has no value."

In Nuclear Weapons Debate, U.S. Voters Have Sharp Choice

military's plans to build new nuclear-

weapons systems, possibly including mis-

In contrast, Mr. Bush says that modern nuclear arms have brought the United

States increased security by enhancing its political stature and demonstrating

He favors deployment of new weapons designed in shoot down enemy satellites

and a new land-based missile capable of

striking Soviet targets with pinpoint ac-

curacy. He also favors continued under-ground nuclear tests and continued flight

testing of ballistic missiles.

sile defenses.

American resolve.

Gorbachev Nudges Kohl on Weapons

By Robert J. McCartney Washington Past Service MOSCOW — President Mik-

hail S. Gorbachev urged Chan-cellor Helmut Kohl of West Germany on Monday to refrain from modernizing weapons in Enrope and called for quick progress on reducing conven-tional forces on the continent, Mr. Gorbachev's appeal, de-

livered at a Kremlin state dinner at the start of Mr. Kohl's first official visit to Moscow in five years, appeared aimed at bolstering West German resis-tance to U.S. and British pressure to agree to deploy updated versions of short-range nuclear weapons to replace ones now scheduled to be retired in the mid-1990s.

Mr. Kohl made no reference to the modernization issue in his speech. He called on the Soviet leader in scrap unilaterally some of Moscow's shortrange nuclear missiles as a first step toward oegotiations in eliminate Soviet superiority in

The exchange reflected continuing differences over security issues between the two nations during a trip designed to promote closer economic cooperation and launch a new era in Soviet-West German relations after a prolonged chill.

But West German officials hinted that they would be will-

administration's bitterly contested

"broad," or permissive, reading of the 1972 Anti-Ballistic Missile Treaty, which

the U.S. Congress and the Soviet Union

reject. That reading would allow sophisti-cated space tests of equipment to defend ballistic missiles. The vice president has

backed a costly program to develop such missile defenses "as fast as we can."

sharply contrasting ideas to the debate over the relationship of nuclear weapons

to national security.

Mr. Dukakis declared last year that

Mr. Bush and Mr. Dukakis bring

selves to modernize short-range ouclear weapons if there were significant progress in planned East-West negotiations on re-

ducing conventional forces.

Despite their differences over security issues, and sharply op-posing views over whether West Germany and East Germany might ever be unified, Mr. Kohl and Mr. Gorbachev emphasized the improved relationship between their countries. "The ice has been broken,"

Mr. Gorbachev declared after a iwo-aod-a-half-hour private talk with Mr. Kohl.
Mr. Kohl said bis visit

opened "a oew chapter, with many new pages" in the rela-tionship.

West German businessmen

accompanying Mr. Kohl signed 16 contracts with Soviet officials, including one providing for construction of a high-tech-nology ouclear reactor in the Soviet Union by a West German-Swiss consortium. More than a dozen additional deals are to be signed during the fourday trip, including one granting the Soviets a \$1.7 billion credit

Renewing his call for buildiog "a common European house," Mr. Gorbachev suggested that Western and Eastera Europeans should cooper-

See KOHL, Page 2

"There is no return on the invest-

He emphasizes the high cost of build-

ing and maintaining nuclear forces, and

says that deep reductions on both sides

could eventually allow the United States

to divert money inm nonmilitary uses.

sured in guns and missiles alone," Mr.

Dukakis said.

"National strength cannot be mea-

Behind Mr. Dukakis's skepticism

about the need for additional nuclear

weapons is his view that the existing U.S.

arsenal is "enough to blow up the Soviet

See ARMS, Page 7

U.S. Accuses

Asia Nations

By Paul Blustein

sury Department, invoking a provi-

sion of the new trade law, accused

South Korea and Taiwan on Mon-

The action steps up pressure on

the two Asian nations to let their

currencies rise against the U.S. dol-

"on an expedited basis."

See BRADY, Page 7

WASHINGTON - The Trea-

On Trade

A Flood Of Heroin Is Feared

Drug Experts Say Chaos in Burma Will Boost Traffic

By Michael Richardson

international Herald Tribune
BANGKOK — Burma's recent
turmoil will cause a major surge in heroio exports to Europe and North America as well as other parts of Asia, Western and Thai narcotics officials have warned.

Not only is the military regime of General Saw Maung preoccupied with controlling its political oppo-nents, these officials said, but a recent purge of the Burmese government removed the officials who have dealt with the drug trade.

Burma's anti-drug operations were dealt a further setback by the suspension of U.S. and United Nations aid, including about \$8 mil-tion for opium cradication, "So we are going to see a massive

increase in production in Burma," an official said, "at a time when there is no sign that output in Laos s decreasing

This source as well as others said in interviews that growing demand for heroin from Burma and Laos, as well as for high-grade marijuana from Thailand and Lacs, has created a global industry whose trafficking in Asian drugs is worth several billion dollars a year.

The industry, they said, has cor-rupted civilian and military officials in some Asian countries and has used commercial banking channels to launder enormous

amounts of money.

The scale of the drug trade from Southeast Asia has been exposed by major seizures this year. In the latest, police in Australia and Hong Kong announced Saturday that they had confiscated 43 kilograms (95 pounds) of heroin worth about \$40 million destined for the Australian market.

More than 20 people have been arrested in Sydney and Hong Kong in what the police said was Austra-

lia's largest heroin haul. Last month, agents in Boston seized 85 kilograms of Southeast

Asian heroin smuggled from Hong Kong. Four men were arrested in February, Thai authorities nd 1.20 metric tons of heroir

hidden in bales of rubber at the Bangkok docks awaiting shipment to New York. U.S. agents said it was the world's largest heroin sei-The U.S. Drug Enforcement Ad-

ministration estimated that about 30 percent of the heroin consumed by Americans now comes from Burma and Laos, up from 18 per-cent in 1987. U.S. drug agents estimated that even with Burmese government cooperation in drug suppression, Burma and Laos pro-duced about 1,400 tons of opium in the four-month growing season that ended in February.

day of "manipulating" their cur-rencies to gain an unfair competi-tive advantage in world trade. This output, nearly all for clandestine export, is enough to make 140 tons of heroin and has established Southeast Asia as the main source of this highly addictive drug. Most heroin smuggled out of

lar, which would make their products more expensive in the United Burma and Laos passes through Thailand, although parcotics agents and intelligence sources said The United States has been incurring buge trade deficits with both countries. Last year the defi-cits were \$17.4 billion with Taiwan and \$9.4 billion with South Korea. that in the past several years new outlets have been opened through India, China, Malaysia and Vict-

Chavahi Yodmani, a senior Thai police officer who heads the Office Treasury officials have long tried to persuade Seoul and Taipei to revalue their currencies, and Monof the Narcotics Control Board. said that demand for Southeast day's move technically involved oo Asian heroin had risen as gangsters more than a plan to initiate bilaterof Chinese origin took control of the New York heroin trade from al oegotiations with the two nations the longer-established Mafia The provision of the new trade

Western officials said that delaw cited by the Treasury contains mand for Southeast Asian heroin was also rising in Europe because of its purity and, therefore, its pothe implicit threat of congressional retaliation, because it requires the administration to report in Capitol tential for profit. Top-grade heroin from Burma and Laos is about 97 Hill in six months on the progress of its negotiations. But beyond that, a senior department official percent pure, while West Asian heroin, although comparably priced at the source, is seldom more than 35 percent pure.

"Dealers in Europe prefer the Southeast Asian stuff because they can dilute it more, increasing their profit margins," an official ex-

Humbled in War, Tehran Now Seeks Peace With Its People

By Patrick E. Tyler

By R. Jeffrey Smith

Washington Post Service

ings with his arms-control advisers, Gov-

ernor Michael S. Dukakis is said to re-

turn again and again to a question that sharply defines a central difference with

his Republican opponent, Vice President

George Bush. Why, Mr. Dukakis asks, does the Unit-

ed States need any more strategic nuclear

weapons than it has now?
The Massachusetts governor, an advo-cate in 1982 of the United States and

Soviet Union freezing their nuclear-

Monday after OPEC members

U.S. benchmark grade of crude oil.

dropped \$1.21 to close at \$13.16 per barrel for December delivery

on the New York Mercantile Ex-

change, its low for the day. North

Sea Brent for December delivery, the most widely traded crude oil, fell \$1 to \$12.50.

In London earlier, Brent for

prompt delivery dropped more than \$1 to close at \$12.25, from

The oil slump dented the value of

the British pound on foreign-ex-

change markets — Britain is a ma-jor oil producer — which in turn

gave some support to the dollar

(Page 15). The joint meeting of price moni-

tion cartel would reach "firm and

OPEC overproduction at least until then sent oil markets into a tailspin.

single day since early May, when OPEC failed to agree on how to

The losses were the heaviest in a

clear accords" in meetings next months month, the prospect of continuing Saudi

Friday's \$13.40.

Lack of OPEC Accord

Sends Oil Prices Down

numbled by \$1 per barrel or more percent if OPEC reciprocated.

Compiled by Our Staff From Disputches meet an offer by six non-OPEC NEW YORK — World oil prices countries to cut their exports by 5

failed in weekend talks to reach an agreement on production quotas.

West Texas Intermediate, the

toring and long-term strategy committees of the Organization of Peroleum Exporting Countries met in Madrid for three days without Iran's and Iran's jockeying to

managing in include Iraq in a ocw quota agreement.

Although Saudi Arabia said confrom other OPEC members,

Monday that it hoped the 13-na- have sent total output over 20 mil-

WASHINGTON - In private meet-

NICOSIA - The Islamic revolution in Iran, humbled after nearly 10 years by the collapse of its military forces last summer and threatened by deep economic strains and public unrest, appears poised to enter a new era of accommodation with its war-weary population, its Arab neighbors and a skeptical outside

According to Iranians in Tehran interviewed by telephone, as well as experts on Iran in the West, the change in Iran's strategic outlook represents a backlash against the brickmanship of the war years, during which Iranian society en-dured the killing, trauma and deprivation

"It now looks like the hardship there reached a point beyond which we could measure," said Graham Fuller, a senior political scientist at Rand Corp. and former vice chairman of the National Intelligence Council in the United States.

The decision last July by Iran's spiringal leader, Ayatollah Ruhollah Khomeini, in accept a UN-mandated cease-fire in the war with Iraq has become a threshold event in the revolution, according to these experts. The removal of the war has focused national energies for the first time on delivering the promises of the 1978-79 Islamic-based uprising: economic development and self-reliance, growth and cultural advancement under Islamic

The war had replaced, or was a surrogate for, the revolution," a Western ana-

The collapse of the Iranian Army and Revolutionary Guards on the battlefield appears also to have broken a cycle of oncontrolled and undisciplined confrontation in which Iran, sometimes unwittingly, pursued contradictory policies. Persian Iran intimidated Arab states in the region while trying to have them away

ests while seeking Western technology and weapons.

STUMPING IN ISRAEL - Industry Minister Ariel Sharon embracing a policeman Monday at

a campaign appearance for the Likud bloc in Jerusalem. Meanwhile, Israeli jets raided southern

Lebanon and troops captured seven guerrillas on a bostage-taking mission. World Briefs, Page 2.

A leading Iranian cleric remarked earlier in the year that the country was making enemies "uselessly" and had ef-fectively lost support among the permanent members of the United Nations Security Council, with the exception of

Today, the focus in Iran is on the new chapter the country appears to be turning and how much Iranian society should reopen to the West. The clerical leadership still is grappling with how to weld seventh-century Islamic ideals onto a modern state.

"We are living at a turning point." Hashemi Rafsanjani, the speaker of the Iranian parliament, said at a gathering of Revolutionary Guards earlier this month.

An intense debate has dominated Iran's government and news organizations in recent weeks over whether to seek foreign experts and foreign investment to

A fear of outside domination and a

perceived diminution of Islamic purity are strong in this debate. "Restoring relations with the United

States is to betray the principles of the Islamic Revolution," Prime Minister Mir Hussein Moussavi, a leading radical in the government, said last month. A columnist writing in Kayhan, a ma-

jor Tehran daily, warned recently that "the idea that foreign investment would save Iran was an idea that was imposed during the Qajar and Pahlavi dynasties." His reference to the ancestral line of the late Shah Mohammed Reza Pahlavi indicates the bitter association Iranians still make between the era of the deposed shah and foreign involvement in Iranian

But other strong voices are emerging to contend that Iran must engage the mod-ern world. According to Iranians who

"They were close to the breaking point from Iraq. It also attacked Western interpolitically." rebuild the country, or whether to draw have stayed through the first revolution-cuts while seeking Western technology only from internal resources, even if it ary decade, these voices are increasingly

President Ali Khamenei, seeking to strike a balance between foreign assistance and reliance on domestic resources, said at the Friday prayer gathering at Tehran University on Oct. 7: "We cannot prolong the issue of reconstruction for a hundred years. If we wish to act with speed, there are occasions when our domestic resources may not be adequate. In those cases, we will make use of foreign

A Moslem intellectual, Mohammed Hojati Kermani, in editorials in the Tehran daily Ettelaat, has advocated a new age of Islamic modernism.

The acceptance of the Gulf War coase-fire, Mr. Kermani wrote in August, re-flected "the spirit of entering into a new age, the age of rationalism" and a rejection of "extreme moves, anger and riot

See GULF, Page 7

Germans Crimp Parked Drivers

BONN - West German drivers must wear seat belts in their cars even if they are paried with the engines off, a court ruled on Monday.

A driver without a seat belt would not be entitled to health. insurance if his parked car was involved in an accident, said the court at Hamm, in the state of North Rhine-West-

it said the ruiing would also apply to taxi drivers, who been exempted from West Germany's strict laws requiring all travelers in a car to wear seat By John Markoff New York Times Service

The London police say they have questioned a 23-year-old man who apparently used computer networks to break into more than 200 military, corporate and university systems in Europe and the United States during the past five years.

The man was asked whether he tried to blackmail a computer manufacturer, but a spokeswoman for Scotland Yard said there was not enough evidence to pursue the matter, and the man was released. "I'm skeptical about the serious-

By Steven Greenhouse

New York Times Service
PARIS — Government officials,

religious leaders, and film directors on Monday condemned an appar-

ent arson attack at a Paris movie

theater that was showing "The Last Temptation of Christ,"

The fire occurred early Sunday

morning and left 13 people hospi-

talized, one of them in serious coo-

The assault was the latest and

most serious in a series of attacks

that have been made against the film in Paris, Lyon, Nice, Grenoble

and several other French cities.

The film, which seeks to show

the human side of Jesus and in-

cludes a scene in which he imagines

having sex, created a storm of con-

troversy throughout France well

before it opened in 17 theaters in Paris on Sept. 28.

After the attack left the Cinéma

St. Michel in the Latin Quarter gutted, there was just one movie

theater left in Paris still showing

the film. The theater, the Gaumoot

Champs-Elvsées, was under heavy

police protection and was search-

ing all moviegoers. "Last Tempta-

tion" had opened in 50 theaters

outside Paris, but is now playing in

specialist who, in a previous case, helped apprehend a West German who had gained access to several Americao military computers around the world.

"It sounds as if this person has gotten onto computer networks but not seriously penetrated comput-

The man questioned, Edward Austin Singh, reportedly told the police that he had been in contact with other computer "hackers" in the United States and West Germany who use communications

the film's success and they have scared the public."

to attract 500,000 viewers and to

run for two or three mooths, but he

said it would very likely attract only about 170,000 viewers and run

Jack Lang, the minister of cul-ture, went to the St. Michel theater after the fire and said, "Freedom of

speech is threatened, and we must

not be intimidated by such acts."

Laurent Fabius, president of the National Assembly, said, "Those

who burn films today are the suc-

cessors of those who, not long ago,

Several ultraconservative reli-

gious groups had threatened to pre-

vent the film from being shown. In

August, the leader of one Roman Catholic group, Christian Solidari-

ty, said the group's members would

oot besitate to go to prison if neces-sary to stop what be called a "blas-

"Last Temptation" is adapted from a 1955 novel by the Greek

writer Nikos Kazantzakis and

seeks to show the temptations and

weaknesses of Jesus, Its critics have

been upset most with a scene in

which Jesus imagines having sex

just one month.

burned books."

He said he had expected the film

Paris 'Temptation' Fire

Is Met With Indignation

ness of the penetration," said Clif-ford Stoll, a U.S. computer security protecting computers at military the company for \$5.250 in a Mr. Singh's motive was to prove

that it was possible to break into the military systems, the police said, and apparently he did not attempt espionage.

Jo Clark, a police spokeswoman,

said, "The man over the period of several years has engaged in hacking operations toward various com-puter systems, including military, commercial and academic, in this country. Europe and the States." The London police began an in-

tered its computer network. The company paid nothing, and after it told Scotland Yard of the

Mr. Singh was arrested Oct. 9 while sitting at a computer terminal on the University of Surrey campus at Guildford, southwest of Lon-

Last Friday the police questioned him a second time in Lon-don. Scotland Yard officials said vestigation after the man ap-proached a major computer manobe was released with a caution

Fire fighters worked to control the blaze that was set in a Latin Quarter movie house early Sunday,

facturer. He is said to have asked the company for \$5,250 in exchange for explaining how he enthey found documents relating to computers at the U.S. National after it told Scotland Yard of the Aeronautics and Space Adminis-encounter the police tracked the tration, the U.S. Defense Nuclear suspect by monitoring his phone Agency, TRW Inc., which is a ma-calls.

Mr. Singh was arrested Oct. 9 the British Defense Ministry.

The London newspaper said Sunday that police investigators had confiscated a "foot high" stack of documents.

There was no indication that classified information had been taken during the electronic break-

Solidarity Sees Bleak Prospects For Talks

WARSAW - A spokesman for the Solidarity movement said Mon-day that prospects for talks with government on Poland's future had grown "very, very bleak," and that new delays in starting the talks were expected.

The spokesman, Janusz Onyszkiewicz, said the Polish anthorities had reneged on an agreement on procedure, participation and agenda for the talks and were trying to dictate new terms.

"We will not accept dictates," he said. "The round table talks should be organized on the basis of some

He said Solidarity was still ready to enter the negotiations, but a statement over the weekend by the Jaruzelski, has lessened Solidarity's optimism about the outcome of the

In his statement General Januzelski said that the restoration of trade union freedoms, suppressed under martial law in 1981, should await Poland's economic recovery and the carrying out of changes proposed by the Communist Party to channel dissent away from

"We reject a model of trade unions that would become a Trojan horse for the aims of political General Jaruzelski said, He spoke at a meeting of Commu nist Party activists from factories throughout Poland.

Solidarity and other groups have repeatedly said the talks on political and economic change will go nowhere unless the union's legal status is restored. "What Jaruzelski said is like put-

ting the cart before the horse," Mr. Onyszkiewicz said. "This doesn't inspire hope for the future. "Prospects for some kind of

agreement look very, very bleak," he added, "but we are ready to give Mr. Onyszkiewicz said it was unlikely that negotiations would start this week. The talks had been planned for Oct. 17 but were post-

poned amid a press campaign por-

traying Solidarity as a haven for anti-Communists and extremists, If the talks are not started this week, they might be delayed until the second week of November, after a visit by Prime Minister Margaret Thatcher of Britain.

The Solidarity leader, Lech Walesa, has said that the government's recent campaign against Solidarity may mean that it wants to back out of the talks. He indicated that he ment rejects talks.

General Jaruzelski warned that he would use force if faced with serious unrest.

"Force is a last resort," General Jaruzelski said. "But my hand will oot tremble if attempts emerge to destabilize or overthrow the social-



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Harris Comments

Israeli Jets Strike Camp in Lebanon RASHAYA, Lebanon (Reuters) - Israel launched a new air-raid on

targets in southern Lebanon on Monday, and its forces captured seven Palestinian guerrillas who were on a mission to seize hostages.

Security sources and witnesses said two jets hit a military training camp of the leftist Syrian Nationalist Social Party in the eastern Belras Valled village of Beit Lahia, 7 kilometers (4 miles) north of Israel's self-declared

In the southern port of Sidon, Yasser Arafat's El Fatah group said In the southern port of Shoon, rasser Arabars El Fahan group said Israeli troops captured seven of its guerrillas in the security zone Monday. Major Munir Makdah, the commander of Force 17, El Fatah's military branch, said the guerrillas were heading to the northern Israeli settlement of Miskav Aam, where they planned to take military hostages.

A Papal Appeal on Sex and Marriage

VATICAN CITY (AP) — Pope John Paul II, lamenting "a world that often reduces sex to the pursuit of pleasure," urged U.S. bishops Monday to persuade couples to embrace marriage and reject abortion and contra-

In a speech to 18 visiting bishops from Michigan and Ohio, the pope said he wanted to commemorate the 20th anniversary of Pope Paul VI's encyclical Humanae Vita, which reaffirmed the church's ban on artificial

"We see ever more clearly today how relevant and positive it is," the pope said, speaking in English, to the delegation headed by Cardinal Edmund C. Szoka, archbishop of Detroit. "Io a world that often reduces" sex to the pursuit of pleasure, and in some cases to domination, the church has a special mission to place sex in the context of conjugal love: Polish leader, General Wojciech and of generous and responsible openness to parenthood."

Pilot Error Cited in Ramstein Crash

BONN (AP) --- A report by an inquiry commission on Monday blamed pilot error for the collision of three Italian stunt-team jets that caused the deaths of 69 people at the U.S. Ramstein Air Base on Aug. 28.

The commission of Italian, American and West German experts said American organizers of the air show had fulfilled all safety requirements and had even gone beyond some obligations. But the report recommended that member states of the North Atlantic Treaty Organization make a

"critical re-assessment of air shows in light of this tragic accident."

The cause of the mid-air collision between the solo pilot and two other planes from the Italian stunt flying team Freece Tricolori has been determined to have been buman error by the solo pilot," the report said. The "solo pilot" was trying to fly through a heart-shaped formation made

4 Die in Colombo Political Bombing

COLOMBO (AFP) - Suspected Sinhalese militants bombed an office of the ruling party Monday, killing at least four persons and wounding 20 as the authorities announced curfews to forestall planned anti-govern-

Two men, believed to be from the Janatha Vimukti Peramuna, or People's Liberation Front, threw a grenade at e branch office of the United National Party in Colombo's Kotahena district while a meeting was on, the police said.

The attack occurred almost immediately after the government had announced the imposition of curfews of up to 28 hours in Sri Lanka's Southern and Western provinces from midnight Mooday. A witness said he had seen at least three men with serious bead injuries being carried into a car while dozens of others were taken to hospital with relatively minor wounds. Hospital sources said four were dead on admission.

Cocaine and Eastern Plane Seized

MIAMI (AP) - Federal agents seized an Eastern L-1011 jet on Monday after they found 56 pounds (25 kilograms) of cocaine in a mailbag carried on a flight from Colombia, the fourth discovery of cocaine on an Eastern plane in the last two months, Customs Service.

Eastern faces a fine of about \$890,000 and will have to improve security procedures to get the plane back from the Customs Service, which

grounded it near an Eastern hangar. The mailbag, seized Sunday, had no destination markings. The seizure brought the amount of cocaine found on Eastern planes in two months to

TRAVEL UPDATE

Politicians Criticize Indian Airlines

NEW DELHI (NYT) - Indian Airlines, the state-run carrier operating 260 domestic and international flights a day, came under sharp attack in a parliamentary committee on Mooday for reportedly compromising on safety and pilot fitness; allowing squabbling among managers, and overworking its fleet of Boeing 737s, one of which crashed last week, rilling 130 persons.

Lawmakers meeting to review the Ministry of Civil Aviation have demanded the resignation of top officials. Others have sought an end to interference from politicians. In addition, a leading consumer rights group, Common Cause, has filed a lawsuit against Indian Airlines,

alleging poor maintenance and overuse of its fleet.

Indian Airlines has a monopoly in domestic air travel, and there have been frequent complaints about in-flight service, the reservations system, overbooking, flight delays and slow baggage clearance. Air India, another government-run company, is the primary international carrier.

An Indian Airlines spokesman denied the allegations. "Under no

circumstances are we flouting the rules and regulations of the manufac-turers and air-worthiness authorities," said A. K. Sivanandan. He said the airline hoped the rush on its flights would ease occut summer when new European Airbuses are added to the fleet. —SANJOY HAZARIKA

An Air Safety Index Is Urged in U.S.

WASHINGTON (AP) — Some consumer advocates have been asking the government to take its monthly reports comparing airline oo-time performance another step and issue a comparison on how each airline ranks on safety.

But the idea is complicated because the Transportation Department and its Federal Aviation Administration have yet to decide what indica-

Earlier this year, the aviation agency hired the Flight Safety Foundation, a private consultant, to develop criteria that might be used to gauge safety. The consultants are going beyond raw accident statistics and rates and examining air controller errors, reports of near collisions, and runway incidents, among other things. But officials said that even if such an index were created it was unlikely that it would be used because it would be vigorously opposed by the airlines.

KOHL: Talks Focus on Weapons

(Continued from page 1)

ate in constructing for the continent a united electric power sys-tem, transport system and information network_

Appealing for a halt to arms modernization plans, he said, "We Europeans should at last behave in accordance with the logic of the new times: not to get ready for war, not to intimidate one another, not to compete in perfecting weapon-

Mr. Kohl said, "The great superiority of the Warsaw Pact in terms of short-range nuclear weapons remains a source of great concern to us and our allies."

■ Unification 'Disastrous' In an interview with the West German weekly magazine Der Spiegel, Mr. Gorbachev said it was too early to speak about the reunification of East and West Germa-

"Let us continue the process of "Let us build the 'European house,' pay more attention to this aspect rather than indulge in dreams of a future about which it is still too

Mr. Gorbachev said "the fate of the Germans" was tied up with the fates of the rest of Europe. He wanted to make it very clear, he said, that "any attempt to demolish the borders between the two sovereign German states" would be "unacceptable, and even disastrous."

West Germans Shrug in a Poll

BONN - Most West Germans believe the Soviet Union poses no military threat and find relations with Moscow more harmonious since Mikhail S. Gorbachev took over, according to e survey by the Zweites Deutsches Fernsches

(ZDF) television network The ZDF gave no comparative figures but said that the number normalization, of improvement in sharing this opinion was the highinternational relations," he said est its monthly polls had recorded. Ten percent of those police and live in it, and see what hap thought relations had not changed pens. At this time, I would like to and 2 percent believed they had

It said 80 percent of those asked felt no military threat from Mos-cow while 19 percent did.



Swiss Bank Corporation reveals a closely guarded professional secret:

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Many of our customers have something in common besides their choice of international bank. They've learned how to learn from their successes, the way everybody else learns from mistakes. The reasons why something goes right are just as important as the reasons why something goes wrong, and may be even more rewarding (and elusive). When nothing succeeds like success, it's because nothing works like work. Incidentally, when our customers keep coming back to us, we do know why. And so do they. We're one of their professional secrets.



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attle, said a net was being built to carry the whales.

But be said that an airlift was the least desirable option. **端**性 (1) and that it would be carried out only if rescuers failed to coax the California gray whales to open water by using

air holes cut in the ice.
The two whales, and a third that is believed to have died, were stranded about two weeks ago by shifting ice.

Airlift Rescue

Is Considered

For 2 Whales

The Associated Press

et icebreakers churned toward

Barrow on Monday to offer

help for two trapped whales as

rescuers tried to lure them to

freedom, but biologists said

they may have to airlift them

tional Oceanic and Atmo-

spheric Administration in Se-

David Withrow, of the Na-

to open water.

BARROW, Alaska - Sovi-

It was unclear if the Soviet. icebreakers could operate in the shallow water near the



Biologists measuring one of the trapped wholes, whose lengths were estimated at 27 to 35 feet.

1992 to correct that disaster or you can vote in 1988 to prevent it."

away all that rhetoric, all the

words, all the analysis," the ques-

or less, and he renewed his vow, if

elected, to convene a budget sum-

■ Dukakis Strikes at Bush

mit meeting with Congress.

He said that "when you all strip

Bush Defends Campaign Ads

He Reiterates That Dukakis Lied About Pension Fund By David Hoffman Washington Post Service
WATERBURY, Connecticut

Vice President George Bush defended his campaign advertising Monday against allegations of racial bigotry by Democrats. He also counterattacked strongly, accusing the Democratic nor

nee, Governor Michael S. Dukakis of Massachusetts, of lying about the Massachusetts pension fund. Mr. Bush also opened a week of campaigning devoted to economic themes by repeating the question asked by President Ronald Reagan in 1980 and 1984: "Are you better

off today than you were four years

He raised the question as he campaigned in three New England - Connecticut, Vermont and Maine - that make up part of the Dukakis regional base. Rich Bond, the Bush deputy campaign manager, said the base was "continuing to shift out from under

Mr. Bush, who has rarely responded to Mr. Dukakis in the fall campaign, delivered a sharp retort No the charges of bigotry made Sunday by Senator Lloyd Bentsen, the Democratic vice presidential nomince, and by the Reverend Jesse L.

They accused Mr. Bush of playing on racial fears with advertise-

ments featuring pictures of William Horton Jr., a black convicted murderer who was released on a prison furlough in Massachusetts. Mr. Horton failed to return, and later raped and terrorized a white Mary-

"I stand 100 percent behind these ads," Mr. Bush said of the Horton commercials, speaking briefly to reporters. There isn't any racism. It's absolutely ridiculous. And everybody sees this as some kind of desperation move, basing it on one ad."

"If he really wants to talk about lies," Mr. Bush said, "let's go back to our recent debate - the American people saw it, close to 75 million I'm told - he said he didn't raid that Massachusetts pension fund. Well, that is flat-out false and he knows it."

Mr. Dukakis, renewing his effort Mr. Bush was referring to a Duto get Americans to take "a hard kakis statement in the debate that second look" at him and Vice Presihe did not tap the state pension dent Bush, used Mr. Bush's tax fund to balance the budget; Mr. Bush had said that Mr. Dukakis returns Monday as his latest weaptook \$29 million out of the fund to offset the deficit.

positive" and returned to his speech on the economy, which included pointed criticism of Mr. **Dukakis**

White House, and your choice is

Mr. Bush said he wanted to "stay

on against the Republican presi-dential nominee, The New York Times reported from San Diego. Mr. Dukakis said that if a Bush proposal to set capital gains taxes at a flat 15 percent took effect, and if Mr. Bush reported over the three following years the same capital "We could face an economic di-saster if the liberals take over that gains he reported in 1985-87, Mr. Bush would pay \$22,000 less in

THE HUSTINGS

New Jerseyans Await Dukakis Push clear," he said. "You can vote in

TRENTON, New Jersey (NYT) — State Democratic leaders are becoming increasingly anxious and angry about the presidential campaign of Governor Michael S. Dukakis in their state, or lack of one. The strong showing by Vice President George Bush in recent polls has cost the state its ranking as a important battleground for the Dukakis forces, some party officials said. It has raised concerns about the impact of a reduced campaign effort at the top of the ticket on other candidates.

tion that remains is the same: "Are you better off today than you were Douglas Sosnik, the New Jersey director for the Dukakis campaign, eight years ago?"
"When all the evidence is in,"
Mr. Bush said, "when you go past
all the sound bites and the horse denied that the state was being abandoned and said staffing and financial commitments remained intact. But Mayor Sharpe James of Newark criticized the effort, saying it had ignored minority voters and had taken them for granted. "They've canceled meeting after meeting with urban residents," he said. "People want to press the flesh, shake hands, hug the race and the tank rides, the answer Mr. Bush broke little new ground in the speech, but said he would like to reduce inflation to 2 percent

For Control of Congress, Status Quo

WASHINGTON (LAT) - Democrats appear to be doing well enough in congressional races to retain control of the House of Representatives with about the same numerical advantage they have held over Republicans for the past two years. In the House now, there are 255 Democrats and 177 Republicans, with three seats vacant. The Democrats also are favored to keep their majority in the Senate.

The predictions, shared by both Democratic and Republican analysts. underscores the power of incumbents to stay in office. Of the 432 House incumbents, 408 are seeking re-election and, based on recent trends, about 98 percent of them will win another term.

Senate Republicans Lose Coffer Race

WASHINGTON (NYT) - Many Republican Senate candidates this year are finding themselves in the unusual and uncomfortable position of being outspent or matched financially by their Democratic rivals.

Republican Senate contenders have historically raised more money

than Democrats, particularly in competitive races. But so far this year, Democrats have taken in at least 14 percent more than Republicans. One reason Democrats are doing better financially is that they have 15 incumbents seeking re-election, against 12 Republican incumbents.

Young, Hurt and Homosexual U.S. Experts Focus on Teen-Agers' Harsh Predicament

By Joyce Murdoch

Washington Post Service
WASHINGTON — For the first time io bis life, Stuart Reges seemed to be fitting in. Always outstanding academically, he suddenly was popular and dating girls.

But his new social life heightened his sense of being different from his classmates. Midway through his senior year at James Madison High School in Vienna, Virginia, he tried to kill himself.

"I was a young gay person des-perately trying to be a young non-gay person, and I couldn't accept my failure," Mr. Reges, now assis-tant chairman of Stanford University's computer science department, explained in looking back at the weekend in 1977 when he attempted suicide three times, nearly dying of strychnine poisoning.

Many homosexual teen-agers have as much difficulty as Stuart Reges did then in coping with their sexual orientation, according to mental health practitioners. The suicide attempt rate among homosexual teen-agers in the United States is extremely high — an estimated 30 to 40 percent among boys and 20 percent among girls, recent research indicates.

In interviews with health care professionals, social workers and others who work extensively with bomosexual teen-agers, two words surfaced repeatedly: isolation and

Alienated from family and peers for fear of being rejected or because of being rejected, many homosex-ual adolescents believe they have nowhere to turn, the specialists said. They note that most schools and social service organizations have not acknowledged that homosexual teen-agers exist.

"When the adolescent sees himself facing a whole series of problems they feel helpless to deal with. especially if they feel isolated from others, that's a deadly combina-tion," said Dr. John Meeks, medical director of the Psychiatric Institute of Montgomery County, Maryland, and a psychiatrist who specializes in adolescents.

Gradually, adults have orga-nized a few programs in the United States aimed at easing homosexual adolescents' transition to adult-

The programs range in philoso-phy from Harvey Milk School in New York City, which is for those homosexual teen-agers who "could not make it" in traditional high schools, to southern SHAPE, or Stop Homosexual Advocacy in which believes that through coun-

nority Youth Assistance League in gut Ozal.

Washington, concentrate on simply providing emotional support and information to teen-agers who consequently support and information to teen-agers who consequently support and information to teen-agers who consequently support and the sup sider themselves homosexual or who are struggling with their sexual

orientation. Gary Remafedi, a pediatrician at the University of Minnesota Hospital and Clinic and the leading

'I was a young gay person desperately trying to be a young nongay person, and I couldn't accept my failure.

researcher on suicide attempts among homosexual boys, sought last year in an article in the Journal of the American Medical Association to "tally the price of 'nonexistence" for homosexual young peo-

Stuart Reges

invisible by society. Dr. Remafedi concluded that "adolescents who are struggling with the issue of bomosexuality and who are not receiving appropriate health care services and support from family and community are in jeopardy of serious emotion-

ple, who he said are rendered

al, social and physical difficulties. "The potential cost of such problems for the individual adolescent is illness, dysfunction or death." Of the more than 1,000 young

ople counseled each year by the Hetrick-Martin Institute for the Protection of Lesbian and Gay Youth in Manhattan, 30 percent say they have attempted suicide, according to Joyce Hunter, the institute's director of social work ser-

The major problem for the kids coming here is isolation," Ms. Hunter said. That isolation manifests itself, she said, in their "not having any role models, not having any sense of what it means to be lesbian or gay."
In 1983, the institute founded

the Harvey Milk School for homosexual dropouts and truants. The

Arafat Lobbies in Turkey

The Associated Press ANKARA - Yasser Arafat, chairman of the Palestine Liberation Organization, arrived here Fublic Education," in California, Monday for a one-day visit that is expected to include talks aimed at seling, people can become hetero- winning support for an independent Palestinian state. Mr. Arafat But most, such as the Sexual Mi- was greeted by Prime Minister Tur-

All of the homosexual teen-agers whom Virginia Uribe counsels in Los Angeles are still in public schools. A teacher since the mid-1950s. Ms. Uribe had long seen homosexual students "treated as objects of hate or bigotry — or else as if they didn't exist." But in 1984 she became outraged, she said, when "an effeminate kid was ha-

rassed out of school." Her fury resulted in Project 10, whose name refers to the estimate that 10 percent of the nation's population is homosexual. What began as an informal lunch-time discussion group, she said, has evolved into a countywide effort, supported by the school board, to "demystify" homosexuality for students, teachers and counselors and to keep homosexual teen-agers "in school, off drugs and sexually responsible.

Project 10's most vigorous critic is the Reverend Lou Sheldon of Anaheim, California, who founded SHAPE in an effort to ensure that there is not "a parade of gays and lesbians through the classroom affirming homosexuality as a positive

Having homosexual role models, be said, can put a boy with a "gender-orientation" problem on "the path to his death with HIV infection." a reference to the AIDS vi-

Describing homosexuality as "an underdeveloped stage of heterosex-uality," Mr. Sheldon said proper counseling could help young peo-ple who think they are homosexual

become heterosexual, Dr. Jeffrey Akman, a professor of psychiatry at the George Washington University medical school in Washington, scoffs at Mr. Sheldon's ideas. "It is not a generally accepted viewpoint in mainstream psychiatry that one should actually try to change a person's sexual ori-entation," he said.



MUNICH: 31st OCTOBER, THE CANADIANS ARE COMING.

On the 31st October, the first Canadian Airlines International scheduled flight from Canada touches down at Munich.

Which means that Munich will join the growing number of Canadian cities across Europe. Amsterdam, Frankfurt, Milan and Rome all cities served by Canada's most successful new airline.

We offer more flights from continental Europe to Canada than

any other airline. With our partners, we serve more cities in Canada than any other airline (162 to be precise) - and we're the only carrier to connect Canada with five continents.

Onboard, we'll treat you to our world renowned standards of in-flight service, including Canadian Business Class and our superlative First Class

Fly with us and discover why we're proud to say "We are Canadian".



a fruit tree to produce fruit. And people always had this dream of faster and better harvests. Now DSM, one of Europe's large est chemical companies, has helped realize this dream.

in co-operation with the Research Station for Fruit Growers in Holland, the researchers at DSM have developed a comwest Europe. They call it 'fertigation'.

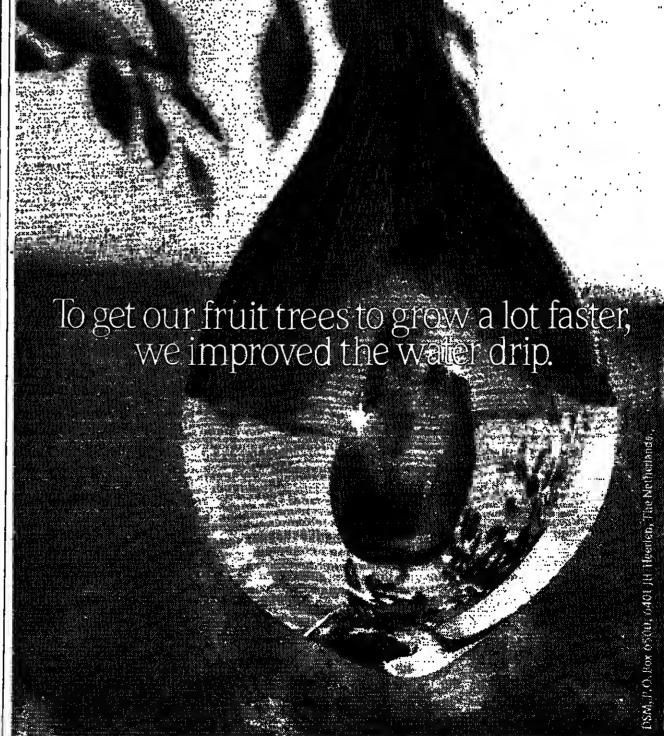
It uses the environmentally benign drip irrigation system. The drip, however, Is enriched with a special fertiliser which is fully soluble in water.

Thus the roots receive, drop by drop, moisture and nutrients. In exactly the right amounts. The results are remark. If we don't have a solution, we find one.

It used to take four to six years for pletely new fertilising technique for north able: since we improved the drip, we've been able to harvest at least a year earlier. And both the yield and the quality have improved tremendously.

> Fertigation is one of our technologies which is certainly bearing fruit.

> > DSM 😥



Herald Eribune.

The Candidates on Arms

At the cost of almost \$2 trillion, President Reagan has generally improved the quality of American military forces. But he has built a fortress on sand. The economy has been undermined by the Reagan deficits; the incoherence and waste of his defense programs have eroded the national consensus for substantial military spending.

Mr. Reagan's successor will have to can-cel \$300 billion or more in the Pentagon's spending plans for the next five years. To preside over such a bloodletting and yet protect the sinews of American strength is a task so daunting that neither candidate has dared come to grips with it.

When Mr. Reagan came into office, many Americans understood that defense spending had to increase. After the Soviet invasion of Afghanistan and the Iranian hostage crisis, Congress was willing to pay for a sustained military buildup. Even a buildup as large as Mr. Reagan chose could have been afforded - had he raised the taxes to pay for it. His defense spending peaked in 1987 at 6.6 percent of GNP, considerably below the 8.6 percent average between 1948 and 1973.

What turned Congress so sour so soon? Neither Mr. Reagan nor his first secretary of defense, Caspar Weinberger, was ever much interested in the substance of defense. Instead of first determining national security strategy and then asking for the funds to implement it, Mr. Weinberger just demanded the money, as if big spending were the

only sign of strength that mattered. Two appalling results ensued - a chaotic rearmament plan, and scandals among the Pentagon's contractors as they rushed for the overflowing trough. The visible waste and extravagance, symbolized by \$640 toilet seats and \$435 hammers, devastated public confidence. Mr. Weinberger passed up the chance to enlist Congress in a steady, sustainable buildup. Instead he followed a crud-

er strategy: Take the money and run. Lacking a national defense strategy, the Pentagon followed a navy strategy, an air force strategy and an army strategy. Instead of cajoling the services to build appropriate weapons in efficient quantities, Mr. Wein-berger let the navy build more carriers and continue to neglect minesweepers. The air force procured both the B-1 and the B-2 bombers but again neglected workhorse

planes to support troops on the ground. Mr. Weinberger doubled production of nuclear warbeads without upgrading the an-

tiquated nuclear bomb factories. Now, like his defense plans, they are falling apart.

The principal success: There has been a

dramatic improvement in the quality of troops. Some 91 percent of the army's recausts are now high school graduates, up from 70 percent during the draft eas. Reenlistment rates have soured, making for more experienced personnel. But the size of U.S. forces has increased hardly at all. Larger budgets have been offset by the soaring unit cost of new weapons. By 1990, the air force will have shrunk from 38 to 35 tactical air

wings, fewer than in 1980. The army is little changed in size. Only the navy has grown. Where did all the money go? Some con-tractors stole or padded billions; just last week the Sundstrand Corporation pleaded guilty to felony charges and agreed to repay \$127 million. Beyond fraud and abuse, vast sums were invested in developing new weapons for the 1990s. But these were just the down payments on a colossal purchase plan that assumed continuing increases in Pentagon spending of 2 percent after inflation. There is no chance of that, given the overhanging federal deficit and the shat-

tered consensus on defense. The next president will have to strip whole new weapons systems from the Pentagon's plans. He must decide to cancel the navy's new Seawolf attack submarine, or the air force's new stealth fighter, or the new land-mobile Midgetman missile. This is going to be major surgery, and if Mr. Weinberger's errors are to be avoided it must be preceded this time by a thorough review of national needs and strategy.

Who is more likely to make the right decisions? George Bush gives no sign of comprehending the catastrophe his administration has created at the Pentagon. Asked what weapons he would cancel, he first named three that had already been canceled, then cited an army truck. Most troubling, he seems to have a narrow conception of national security, equating it with military spending only. Michael Dukakis, in contrast, is unencumbered by the slogans that have driven the last eight years of military spending, like "the window of vulnerability" and the 600-ship navy, He at least understands what Mr. Reagan never did: that the national defense can be no stronger than the national economy, Mr. Bush may know that but he has yet to show it.

-THE NEW YORK TIMES.

OPINION

Europe: The 'Social Dimension' Looks as Fuzzy as Ever

BRUSSELS — A Great Schism has opened up in Europe over the future course of the European Community's drive to create a gen-uine common market by 1992. The divide is between those who believe that the new single market must have a socially progressive side if it is to have widespread support, and those who say that the 1992 strategy for regaining lost competitive-ness would be strangled at birth by

a "social dimension." The attitudes of the two opposing camps have been succinctly ex-pressed by their respective leaders. In a speech last month to the College of Europe in Bruges, Belgium, Prime Minister Margaret Thatcher had this to say about the concept of cwa social dimension to 1992: We emphatically do not need new reg-ulations which raise the cost of employment and make Europe's labor market less flexible and less com-

pentive with overseas suppliers." Jacques Delors, the president of the EC's executive Commission, on the other hand, is an ardent supporter of the measures that are now being referred to as "social Europe." "It would be unacceptable," he has said, "for Europe to become a source of social regression while we are trying to rediscover together the road to

prosperity and employment."
On both sides, the battle lines are being drawn, Industrialists around Europe, and especially the executives at the top of multinational corporations, are increasingly concerned at the social dimension being proposed by the Commission. Many see it heralding an unnecessary return to the troubled labor relations of the 1970s.

Zygmunt Tyszkiewicz, secretary-eneral of the Union of Industries of the European Community, the Brus-sels-based umbrella federation of European employers' organizations, has said: "Community social legislation is only acceptable if it in-creases the EC's wealth, does not decrease companies flexibility or increase administrative red tape or adversely affect EC firms' competitiveness on world markets."

ries about 1992 are that the integra-tion of Europe's markets will lead to "social dumping." As Peter Cold-rick, confederal secretary of the bishops and, last February, Pope John Paul II, in

By Giles Merritt

European Trade Union Confederation, put it recently: "We are naturally concerned that unscrupulous employers might try to undercut existing social obligations by threatening to move production to areas with lower standards."

There are three legislative propos-

There are three legislative proposals at the root of the social policy disagreement. First is the question of whether the planned European Company Statute should provide for new EC-wide workers' rights that in many countries would considerably increase employers' obligations. The original idea behind the statute was to facilitate or the forest feature that the content feature restricts the content feature restricts the content feature restricts. tate cross-frontier partnerships be-tween businesses, but now compa-nies fear that it could be a vehicle for boosting employees' rights.

The second bone of contention is

the Commission's revival of the so-called Vredeling Directive. Named after Henk Vredeling of the Nether-iands, the EC's commissioner for employment and social affairs from 1977-81, it sought to enforce on multinational corporations proce-dures for full disclosure of group activities worldwide, and consultaactivities wondwide, and consulta-tion with employees' representatives on all decisions affecting the work force. The Vredeling proposal sparked such a furor that for the

past five years it has been thought dead. But it has now been exhumed. Lastly, there is the Fifth Company Law Directive, which seeks to harmonize the structure of public com-

is trying to bypass British objections by making adoption voluntary. The Commission's urging of these

measures stems from the belief that otherwise there may be a popular backlash against the single market plan. They point out that the internal market is expected to cost Europe some 225,000 jobs before its promised efficiencies eventually create from 1.9 million to 5 million new jobs. But the opponents of "social Europe" point out that trade union power has been waning rapidly, so the risk of trouble is reduced.

In Britain, the curtailing of union privileges and power has been dra-matic. In the Netherlands there has panies by introducing two-level matic. In the Netherlands there has boards in which workers representa-tives would occupy up to half the membership since 1983. In France,

seats on the supervisory board. ft dates from 1972, and is still firmly opposed by Britam. The Commission

Soain and Portugal, less than a third of the work force is unionized. Western warmed. Germany's unions have been warmed by the Social Democrats that the competitive pressures of 1992 will mean longer working hours. The outlook for "social engineer-

ing" in the EC is very unclear. While there is a strong political groundswell backing Mr. Delors, Brussels insiders are generally skeptical about the chances for contested social measures. Noting that during the last decade some 10 major social policy measures have been put on hold, Alan Hick of the EC's Economic and Social Committee has ruefully ob-served: "It is indeed difficult to escape the conclusion that contemporary European social policy is a paper, tiger, a figment of the Eurocration imagination. Where is the action?"

A Cross-Channel Joust With Overblown Words

P ARIS — Margaret Thatcher condemns the idea of a supranational Europe. She wants

the European Community to be a commercial marketplace and nothing more. She sees danger in what she considers the socialist ideals of Brussels and of the French socialist president of the

European Commission, Jacques Delors.

A certain amount of what Prime Minister
Thatcher says these days is hluff and exaggeration
to feed the political preconceptions of that part of
the Tory party which, like Nancy Mitto cable Uncle Matthew, believes that "foreigners are cable Uncle Matthew, peneves that Toregoes are fiends" and that Europe is composed of Huns, Frogs and Dagos. Behind that lies something serious, with implications for the United States, as the era of Ronald Reagan draws to a close.

"Thatcherism" is the product of a specifically British economic tradition, that of the Manchester School, exported to the United States during the Contract of the United States during the state of the United States during the state of the United States are stated to the United States and the United States are stated to the United States and the United States are stated to the United States are stated to the United States are stated to the United States and the United States are stated to the Unit

19th century. It says that the least government is the best government, and that the invisible hand of the market regulates everything to maximum benefit for all. You can read the teachings of the Manchester School every day in the editorial columns of The Wall Street Journal. They are not ideas which have had a great

influence in continental Europe, which instead been deeply influenced by Marxism and socialism on the one hand, and on the other by corporatism. Roman Catholic social thought has always emBy William Pfaff

his encyclical on "The Social Concerns of the Church," reiterated such ideas, American conser-vative commentators and other supporters of Mr. Reagan's economic policies were greatly angered, but had no cause to be surprised.)

This ontlook dominated the postwar Christian

Democratic movements in West Germany, France and Italy. The Christian Democrats in turn were the most important single influence on the devel-opment of the European Community.

A secular corporatism was also part of fascist thought in the 1920s and 30s. The great state

corporations of modern Italy were established under the fascists. Spain and Portugal were greatly influenced by both Catholic and fascist corporatism, as well as by Marxism and anarchism. Europe itself, as a community, has been a corpo-rate undertaking, Jean Monnet's postwar plan to put the (war-making) coal and steel industries of West Germany and France under a common pub-lic authority was the foundation of "Europe."

The community's latest corporate undertakings are a series of international research enter-prises in artificial intelligence, advanced electronics, space, etc., with transnational public/private direction and finance. These are providing Europe with basic research and technological applications crucial to European industrial competitivity, but come at a time when Britain, once Europe's leader in science, has abandoned or

drastically reduced public funding for basic re-

search, cutting itself off from research which private business is unwilling or unable to pay for.

(Something like this is developing in the United States in such areas as superconductivity, as The New York Times reported recently. Because of the lack of nonmilitary federal research funds and the short-term profit demands of Wall Street,

commercially relevant research in superconduc-tivity is being abandoned to Japan.)

The disagreements between Mrs. Thatcher's government and the rest of Europe will likely fade as Mrs. Thatcher leaves the political scene. Polls in Britain indicate that her views are not representative of present-day British public attitudes.

Moreover, the doctrinal socialism against which she crusades is already an abandoned cause every-where except in Britain itself. The socialist governments of Spain and France have more in common with West Germany's "social market" coalition of Christian Democrats and Free Democrats than the German conservatives have with Thatcherite Brit-ain. In recent weeks Chancellor Helmat Kohl has repeatedly and pointedly spoken of Europe's need to develop the social dimension of the community, as well as European monetary cooperation — both programs resisted by Mrs. Thatcher,
In economic and social thought, a time zone still

divides Anglo-America from continental Europe. What is regrettable is that misunderstanding continues to be fed by the political impulse to put shallow thoughts into gross slogans. It is a practice that has done considerable damage already.

International Herald Tribune. O Los Angeles Times Syndicate.

A Vision for Lebanon

Can the PLO Be Serious?

The PLO is attempting in its fashion to er it should be conditional or unconditional

INTERNATIONAL HERALD TRIBUNE

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Is Lebanon finally disappearing? Its in Lebanon bear importantly on the tem-Christians last month rejected the new president whom Syria sought to imp see; the Unit-ed States stood, unconfortably, with Syria in the hope of keeping Lebanon intact. The result is that for the first time Lebanon has no president at all, and two half-governments, Christian and Moslem, have formed.

ment for the United States to forget about Lebanou. It is that Lebanon is a pleasingly open and demo-cratic but still an artificial state that was created by the French to preserve a Western outpost in the emerging postcolonial order, and that this state simply failed to take root. Better, this argument goes, for the United States to grant the difficulties in sorting out Lebanon's feuds and in maintaining the country as an outpost of Western-style pluralism in a Moslem world. Better to let Lebanon's neighbors use it as a buffer or as

a field of proxy combat, as they choose. Fortunately, the United States has always rejected that cynical argument. The Middle East is not so long on places where cultures coexist that any of the few that remain can be yielded up in frustration.

Nor is it right that Israel should be the only

Lebanon's vision, and the United States cancountry in the area whose well-being is of active interest to the United States. Affairs

translate the momentum of the uprising in the West Bank into a political program that goes beyond stirring Palestinians and troubling Israel and actually produces political gains on the ground. The key event in this effort is the meeting of the Palestine Nation-

al Council, which brings together all Pales-tinian elements, now scheduled to be held in Algiers on Nov. 12. But it is still very much a

question whether the PNC can rise above the

terrorism, sloganizing and political frailty that have ensured the frustration of the Pal-

serious means making choices and threaten-ing the broad unity of the movement. For

instance, there has been much attention

drawn to suggestions that the PNC will see

the formal endorsement of a two-state solu-

tion - one state for Israelis, one for Palestin-

ians. This is, of course, precisely what the United Nations offered the Palestinians 40

years ago; the Arabs instead took a careless

losing gamble on denying any state for Israel at all. Now some Palestinians are inching back to the two-state idea, but there is resis-

tance in the ranks. "The question," a West

Banker said the other day, "is whether this commitment should be made explicit, wheth-

The difficulty is the usual one that getting

estinian national movement until now.

pering of the region's other conflicts. We add that the Reagan administration has had uncommon trouble dealing with Lebanon. The trouble arises from a fundamental ambivalence toward Syria, a country regarded as an unsavory but ultimate partner in a larger regional deal and as an proper. This is how Washington came to stumble in 1983 by consulting Syria too little, on the aborted Lebanese-Israeli accord, and

in 1988 by consulting Syria too much. With everything, it is not time to let go in Lebanon. A certain wary official equilibrium lingers there, and the machinery of administration still turns. There has been no big new surge of violence or economic warfare. There is even a darkest-before-the-dawn theory that the Christian strongman, Major General Michel Acon, is no mere workaday warlord looking to head up a Christian ministate but a larger figure capable of delivering his com-munity to a newly whole Lebanon rendered livable by political reform and by the withdrawal of the foreign influences now playing wantonly on it. This is a vision, but it is not give it up before the Lebanese do.

- THE WASHINGTON POST.

and whether or not it should be public."

Do the Palestinians know how life goes in the real world? In the best of circumstances.

a Palestinian commitment to a two-state solution is going to meet heavy skepticism and hostility in Israel, which has powerful

reason to accommodate Palestinian nation-

alism but also has powerful reason to demand security and political guarantees. For

the Palestinians to imagine that they can make any headway at all in Israel, or for that

matter in the United States, by adoming a two-state formula with conditions, hesita-

tions and asterisks is absurd. Down that path

movement and the sure loss of whatever

potential the present moment holds.

For a while but not forever, the Palestinians

have caught the active sympathy of the out-side world. If they do not use it, they will

revert to an all too familiar condition of internal self-destructiveness and external ne-

glect. The PNC meeting is the critical mo-ment. It is the time for friends of the Palestin-

ians and all others who seek peace and stability in the Middle East to urge the PNC

participants to stop the word games and make

- THE WASHINGTON POST.

the hard choices. Anything else is a waste.

lies a meaningless unity of the Palesti

Japan at a Crossroads: Which Way to a Multilateral Era?

PARIS — Japan's absurdly misnamed Showa era approaches its end as Emperor Hirohito lies dying in Tokyo. Wish the Japanese better luck the next time in choosing a characterization for the national values and ristions to guide their new ment. It could be important to us ali.

Hirohito was to have been the emperor of the Era of Radiant Peace. But his 63-year reign brought war, a nuclear holocaust and defeat to Japan before the current prosperity. The epochal name chosen by palace advisers for an emperor can ultimately be an extremely

unreliable guide to the future.

But the choice initially helps set a tone and identify priorities for the nation. It is one of those events that changes nothing in itself but touches on everything in Japan's centralized and intellectually disciplined society.

The need to identify a theme for a new era

comes as Japan reaches a major crossroads in its relations with the rest of the world. Profound structural changes in its economy have reduced its dependence on export-propelling growth, much to the relief of its main trading partners. Now Japan is adapting its still puny political and diplomatic roles to the mighty global eco-nomic changes it has helped produce.

For years, Japanese delegates hugged the shadows at the seven-nation industrial summits. in the United Nations and in other international bodies. They hoped to attract little attention as they quietly and efficiently went about profiting from the international trade and financial system that the United States helped organize after World War II. Bilateral contacts and bargaining overshadowed multilateral dealings for Japan.

That period is now over; its end coincides with the end of Showa. Leaving the shadows behind, Japan took the lead in offering propos-als on debt at the IMF meeting last month. The recent filing of Japan's first complaint with

They spring from Japan's fears of a growing move toward "regionalism" in the world economy. Japanese officials see the EC plans for a fully integrated internal market by the end of 1992, the U.S.-Canadian free trade agreement and the U.S. trade act as potentially protection-

ist measures directed primarily against Tokyo.

Japan thus still falls short of a full and creative commitment to a new international role. (While flexing some of its previously unused international muscles, Tokyo also maintains its option to form a yen zone in its region if significant trade warfare does break out with North America and Europe.) But there is an open path to

ca and Europe.) But there is an open pain to internationalism for Japan, just as the European Community provided one for West Germany.

For Japan arrives at this crossroads just as the United Nations has begun to re-establish some of the credibility and effectiveness it had in the first years after its American-based creation. A strong commitment by Japan to the United Nations, not only in funds but also in political management and leadership, would bring Japan a world political role more commensurate with its economic power. It would also give new impetus to the efforts to reform and rescue the United Nations from its sorry recent past.

Japan would undoubtedly and understand-ably insist that Moscow and Washington underwrite such an arrangement politically by giving their own commitments to a new and stronger

By Jim Hoagland

Community anti-dumping regulations, was another signal in that direction.

Japan is also hicely to take a leading role in trying to organize a consensus at the next industrial summit, in Paris in July, against unwelcome leatures of this year's U.S. trade act.

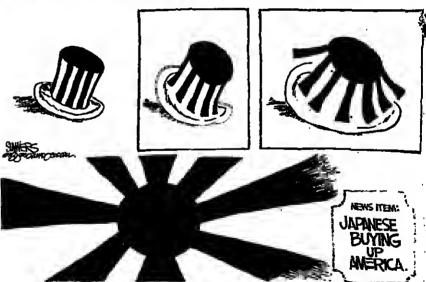
But these steps are essentially defensive They spring from I are a multiple of the promised proudly at the care of many. He promised proudly at the care of many is a multiple of the care of many. He promised proudly at the care of many is a multiple of the care of many. He promised proudly at the care of many is a multiple of the care of many. He promised proudly at the care of many is a multiple of the care of many. He promised proudly at the care of many is a multiple of the care of many. He promised proudly at the care of many is a multiple of the care of many. He promised proudly at the care of many is a multiple of the care of many. He promised proudly at the care of many is a multiple of the care of many. He promised proudly at the care of many is a multiple of the care of many is a multiple of the care of many. He promised proudly at the care of many is a multiple of the care of multiple of the care of

And when he sought to re-create the aura of Winston Churchill's 1946 Iron Curtain speech in Fulton, Missouri, Mr. Bush either missed or suppressed the other key point that Churchill made in his address. In an insightful dispatch,

ed his readers that Churchill had advocated. "using the United Nations as a world instrament' to achieve understanding with the Soviets." Churchill included such multilateralism in
"the sinews of peace," the title of his speech. Americans have in recent years made a nativ of electing presidents who do the reverse of what they promise on foreign policy in campaigns, from Lyndon Johnson on Vietnam to Ronald Reagan in dealing with the ayatollahs. So a Bush victory might not doom the chances for an era that would emphasize the kind of multilateralism in trade, finance and diplomacy that would anchor Japan to a rewarding world role.

Mark Matthews of The Baltimore Sun remind-

The Washington Post.



U.S. Budget Deficits: How They Matter and How They Don't

W ASHINGTON — A letter from a reader says: "Some of us stoneheads out here wish you [could explain] the national debt. We know it's 'bad,' but many of us fail to see the connection between the debt and

our own personal income."

I confess to being weary of writing about budget deficits. It is not only that people do not know what to believe anymore — my reader, I think, probably typifies three-quar-ters of Americans — but I am not sure what to tell them. There is a mutual disengagement from this sub-ject, which may explain why the deficits have not been a decisive issue in the U.S. presidential campaign. They bore and bewilder most Americans.

The blame for this confusion bes beavily with those alarmists (not me) who have been loudly screaming for years that failure to fix the delicits would lead to economic catastrophe. Each time one of these frightening forecasts has not come true, the public has become a little more descustized to the whole issue. The debate has focused obsessively on the possible adverse economic effects of the deficits. As long as these are not obvious, no one wants to do the dirty work of raising taxes or cutting spending.

This is understandable, but only

because the debate is totally backwards. A budget should be an instrument for political choice. Government programs should be popular or important enough to be supported by a roughly equal amount of taxes. The discipline of matching spending and taxes means — at least in theory that legislatures pass only programs whose popularly perceived benefits exceed the added public burden. The deficits signify that America has abandoned this useful discipline.

By Robert J. Samuelson

both liberals and conservatives find ness) of other nations, the American them convenient. There is a shared fear that, if push comes to shove, their side will lose. Conservatives fear that defense spending will be savaged and taxes raised. Liberals worry that social programs will be gutted. No one wants

The danger is less to the economy than to national self-esteem. The deficits are a sore on the body politic.

to talk about these choices, so they shift the discussion to economics Deficits have become the 1980s' all-purpose answer to any economic problem or question. During the vice presidential debate, Lloyd Bentsen was asked if be could explain today's prosperity. Senator Bentsen potmeed on that one: "If you let me write \$200 billion of hot checks every year, 1

could give you the illusion of prosper-ity, too." Wrong, Lloyd.
Yes, the deficits pumped up spend-ing. But much of the added stimulus (perhaps 75 percent between 1982 and 1986) was accounted for by the higher trade deficits. The recovery was powered mainly by the energies of a free enterprise system: businesses trying to expand profits and markets; individuals trying to better them-selves. Budget deficits do not explain

public's mood, and so much more.

Everything intermingles. For example, you might conclude from what I said above that the budget deficits caused the trade deficits. Actually, the story is more complicated. From 1981 to 1984, the trade deficit jumped nearly \$85 billion. The increase was not simply the result of higher government spending. In this period, the economy clearly had plenty of spare capacity to meet the added demands of both higher government and private spending. Unemployment averaged 8.5 percent and factory utilization only 77 percent.

The trade deficit exploded because the dollar's sharp rise on foreign ex-change markets made imports more competitive and U.S. exports less competitive. But, you may say, the budget deficits caused the dollar's rise. Sorry. That theory, once popular, has not stood the test of time. The budget deficits in 1984 and 1987 were about the same. But in 1987 the dollar was nearly 30 percent below its 1984 level. Just what sends exchange rates up and down is not well understood.

The continuing effort to build popular outrage against the deficits by cataloguing their economic evils is an exercise in futility. This doesn't mean that the deficits don't have effects. It is just that we don't always know what they are or when they occur. Wild exaggerations of their alleged ill effects have led to public disillusionment. It's a case of deficit burnout.

My reader is confused because the deficits are mainly a political, not an economic, problem. You should see them as a tax. if the government abandoned this useful discipline.

They are not merely Ronald Reagan's doing. Deficits endure because at work: inflation, the health (or sick-

ity, because the trade deficits have allowed us to live beyond our means. This era of easy living is ending. As the trade deficit drops, Americans will have to satisfy more of their spending from what is produced at home. Somehow the tax of the budget defi-

cit will be exacted. If we balance the budget, we will make the choices ex-plicitly: Spending will be cut or taxes raised. If we tolerate high deficits, the choices will be made invisibly and randomly. Higher interest rates, inflation or some other mechanism will squeeze private spending to make room for government spending. Judg-ing from the presidential campaign,

neither party is eager to make the choices explicitly. They prefer to let the deficits do the dirty work.

The danger is less to the economy than to national self-esteem. The budget deficits are a sore on the body politic. They symbolize indecisiveness, even a lack of political maturity. They mean that Americans cannot decide mean that Americans cannot decide what's important and what isn't. The public disdains the choices involved, but the longer they are avoided, the more it becomes contemptuous of na-tional leadership. The damage is not so much to the GNP as to Americans'

100, 75 AND 50 YEARS AGO

1888: Royal Divorce

PARIS — King Milan of Servia, in spite of the Consistory, in spite of the Synod, in spite of the wishes of his Ministers and in spite of the will of the nation, has at last compelled the Met-ropolitan Theodosius to proclaim his divorce from Queen Nathalie. The affair is ended as far as the divorce is concerned. But now he is face to face with a discontented nation

1913: Egypt Advances

CAIRO - Lord Kitchener, since his arrival here two years ago, has effected a revolution in the economic develop-ment of the country. New works in irrigation, drainage, roads, etc. are in progress everywhere. Whereas a few years ago it was not possible to automobile for more than twelve miles ontside Cario, now automobilists can indulge in a pleasant drive to Alexandria, Helouan, Sakhara and other places. It can be truly said that a new era has dawned over Egypt. 1938: Canton Ablaze

The Washington Post.

collective sense of self-worth.

HONG KONG — With huge flames sweeping through its entire business district, Japanese-occupied Canton today [Oct. 24] resembled the Moscow that Napoleon's army captured a cantury and a quarter ago. To add to the terror of the blazing inferno, 800 inmates of an insane asylum were let loose in the city streets after the asyloose in the city streets after the asy-lum attendants, terrified by a series of explosions in the vicinity, fled from their posts. After a harrowing twentyfour hours the foreign colony at Sna-meen breathed easier today as the wind veered and removed the danger of fire spreading to the island concession. Foreign women and children from Shameen were given temporary shelter on board a British gunbosi. United States Marines joined British and French Marines in patrolling the streets of Canton and halting looting of the stores. Scores of large buildings and business places were destroyed by the blaze set by the Chinese when the

Japanese began pouring into the city.

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OPINION

Fuzzy as Et The Bush People Will All Want Jobs in as White House chief of staff. Debbi

And I hear Lloyd Bentsen has something at the without I have to think ahead. Who would I appoint to what? I sent out

There is a street by the street would I appoint to what? I sent out thanking M: I want to stay of the grace of the street would I appoint to what? I sent out the street would I appoint to what? I sent out to stay of the grace of the street would I all want jobs.

Jim Baker wants the State Department and Nick Brady wants to stay on the stay of the street would like the street would like

ment and Nick Brady wants to stay on at Treasury. They're Bush people so that's fine, though I sure would like that's fine, though I sure would like to spring a surprise.

Defense will be a tough call. John Tower would be good at holding off the budget cutters in Congress, but with Baker at State that would start "Texas mafia" talk. (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk. (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk. (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Texas mafia" talk (Reminds me: Peter O'Donnell for the Republican National Congress of the State that would start "Te

be switenanic to when I move Nick to the Fed.

Breni Scowcroft is a man I trust on national security matters, but it would be a mistake to have a general at Dethe continue steelf of them is court able to part them there is an arrange of the court and the court are the court are the court are the court are the court and the court are the cour Assembling like thre is described tours

That's a thought, backed.

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the Commence of the Commence o That brings me to White House chief of staff. Craig Fuller may make it in the second term, but I need a heavyweight there right away. John Sumunu would be the first governor of New Hampshire to head the White House staff since Sherman Adams. If he prefers Commerce, I'll But that doesn't solve chief of staff.

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and research to the whole

find something else for Walter Curley. Dick Darman? Baker would like him there, but Dick wants OMB and would be good with those budget details. Bob I'll move Ann to head OMB or bring her

Teeter? Jim Pinkerton? They're more Domestic Council types. Bob Zoeilick is solid and I want him in close, but the chief should be an old pro.

think of it, Brent Soowcroft would be good, with Gates moving up at CIA or Ambassador Jim Lilley moving back in. This is fun. Henry Catto would

I wish I knew a terrific female economist. I'll tell them to put a talented woman on the council. someone who can move up and take the heat in case

of a recession.

good to put a sense of pride back USIA. But what about assistant to the president for national security af-fairs? Colin Powell is there now; be's black and military, and I want him in the field on the fast track to chair-

man of the joint chiefs. Rick Burt has been in training for the NSC job all his life and I don't hold ambition against him. I'll put Dennis Ross in as Rick's deputy to watch him, and to cool off the Israelis when they have comiptions over John Tower.

I can keep my promise about a His-panic in the cabinet with Lauro Cavazos continuing as education secretary. I also want a conservative black like Thad Garrett or Bill Allen. If Alan Keyes doesn't win the Senate race in Maryland, he'd make a fine ambassador to the United Nations.

Women. No more tokenism. Representative Lynn Martin can have just about any cabinet slot she wants, even Veterans Affairs, and I have another winner — a real manager — in Ann McLaughlin, the labor secretary; maybe

Steelman is another woman who could handle a cabinet post on the domestic side, and Margaret Tutweiler should move out of Jim Baker's shadow.

Anne Armstrong's kids are grown maybe she's ready for Washington full time. Speechwriter Peggy Noonan wants to take care of her baby and finish her book, which means we may have to provide day care at the White House. For press secretary. Pete Teeley wants back in, but the job belongs to Sheila Tate.

l wish I knew a terrific female economist. I'll tell Mike Boskin and Larry Lindsay to pick a talented woman as the third member of the council. someone who can move up and take the heat in case of a recession. Gee, I haven't even begun to think of

ambassadorial appointments. Bob Mos-bacher to Britain, Jocelyn Strauss to Barbados, Jeane Kirkpatrick to Paris. And — heh — Al Haig to Bangladesh. Not a word about this to a soul; mustn't get overconfident. If anybody asks, I'm not even thinking about a cast of characters in my show. That would be bad luck.

The New York Times



LETTERS TO THE EDITOR

Dukakis vs. Bush: A Democrat Abroad Views the Stakes

As I have watched the 1988 presidential campaign develop over the past few weeks, I have become increasingly con-cerned that the outcome might be the wrong one for America. Americans cannot afford to accept the status quo, as Vice President George Bush larnely proposes. We must move onward.

Seen from abroad, the issues are clear. In order to remain the bastion of democracy. America needs a strong national defense, but also one it can afford. America needs a health-care insurance system to provide adequate coverage to all Americans, day care and improved edu-cational opportunities for its children. It needs a growing economy founded on reduced budget deficits and equal em-ployment opportunity for all, good jobs

at good wages, and job training to bring

all Americans into the work force. America needs better and more affordable housing, clean air and water. sound agricultural and energy policies. and a trade policy that will promote free trade by reducing barriers to the impor-tation of American goods abroad.

It needs a Supreme Court that respects constitutional rights and civil liberties. We must not allow these rights and liberties to be overturned by the political agenda of the radical reactionary right. The Dukakis-Bentsen administration

will be committed to treating Americans abroad fairly, particulary concerning tax and citizenship laws, and to providing them with the services they need. The 1988 presidential election is the

springboard to the 21st century. The political decisions taken or neglected in the next four years and the appointments to the Supreme Court made during those years will set the pace for America and the world for many years. Seen from here, the choice is elear,

JOSEPH J. SMALLHOOVER Campaign Coordinator, Democrats Abroad, France.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. He connot be responsible for the return of unsolicited manuscripts.

Stranger Than Fiction

By Jeremy Larner

BERKELEY, California — In 1972, I wrote a movie for Robert Red-ford and the director Michael Ritchie in which an idealistic young liberal re-tuetantly runs for senator in California and in the process gets so pressured that he loses himself and starts speaking the empty phrases that made him hesitate to run in the first place. At the end, when he is elected in an upset

MEANWHILE

victory, he takes his campaign manager aside and asks, "What do we do now? In the years since, I have never heard or seen this closing line quoted so much as it has been in the current U.S. presidential campaign. Not a week goes by without another story of how Dan Quavle, as a voung man, was "inspired' by the film and stayed up late discussing how he thought he resembled Robert Redford and could succeed in politics like the movie character, Bill McKay.

I am amazed to have inspired Mr. Quayle, Inspiring such candidates was not our intention and I don't think the senator understood the movie. In that respect, he has had plenty of company.

In 1972, Senator George McGovern saw the movie and said that senators were not like Bill McKay; they were smarter and more complex. I liked his reaction. I expected senators not to like the film. But there are those who like the movie precisely because they do not find it disturb-- who see Bill McKay as a young man learning to do what he had to do.

Last spring in Washington I met a senator who pumped my hand and said. "Your film tells it exactly like it is around here." The senator's cheerful identification with Bill McKay hothered me. A friend of mine on Capitol Hill explained: "That's the way most of them are now. The ones who couldo't be that way are the ones they beat. He sees 'The

Candidate' as a tribute to himself." I'll try to make clear bow its makers saw the film by comparing Dan Quayle with Bill McKay. McKay is not a guy who sits up late with dreams of pow er. When first approached by a campaign manager, played by Peter Boyle. McKay is running a rural legal assistance program of the type President Reagan tried to wipe out.

McKay is suspicious of politics, exem-plified for him by his wheeling-dealing father, a former governor of California. McKay is tured to run not by ambition but by his manager's assurance that he will have a chance to tell the people what he believes because he is going to lose anyway. What the wily manager foresees is that forces larger than any candidate will eventually dictate his behavior forces such as his looks, his marketability and what others see in him.

McKay, unlike Senator Quayle, is disnurbed to find his popularity growing for superficial reasons, even as he begins to enjoy the sensations of power. He fights back, struggling to break his public image by blurting out unpopular truths. But his star outshines his soul and events sweep him, blind and lost, to victory.

The problem of political success was put in a nutshell for me by the extras we gathered at the Paramount Theater in Oakland, California, to film McKay's final speech. The director had me ex-plain to them that McKay's phrases (for example, "forward into the future") were meaningless, because he thought that the extras had to be told when to laugh or clap. But when Robert Redford delivered the speech, the crowd was stirred. The speech evoked not only spontaneous applause, but tears. Mr. Redford had the grace to be frightened by the response he drew that day. The point of the film is the power of

popular response: how little it has to do with reality or ability. It is also about how

easy it is for a politician to forget that he is not usually saying anything at all.

Sorry, Senator Quayle, you thought we were telling you how-to, when we were trying to say: Watch out, You missed the irony. Unless, in a way we never could have foreseen, you are the irony.

Mr. Larner, a novelist, won an Acade my Award for his screenplay "The Can-didate." He contributed this comment to The New York Times.

GENERAL NEWS

Multiple Flags and Infighting tilateral Eral Flavor Campaign in Pakistan

largely illiterate population will road programs, with no shifts in foreign policy or eye-catching do-symbols to choose from arranged alphabetically form and programs. But to family. The People's Party has chosen its own symbol, the arrow. It was refused the choice of a sword, which it used in the counsalphabetically form and programs.

can be free and fair in a country that has known more military dictators than democratic leaders in by President Mobammed Zia ulits 41 years of independence.

On Nov. 16. Pakistanis are to crash. choose a National Assembly, or turn to civilian rule.

Almost every Pakisiani approached by a foreigner seems to Junejo had become too indepen-sense the importance of the event, dent for the president's liking.

Officials of the People's Party sense the importance of the event. and many remark hopefully that a

In the face of so much popular In the face of so much popular expectation, and under so many ing the Bhutto years, emergency cotorful flags, the political parties legislation stifled the press and an economic policy of nationalization economic policy of nationalization.

The Pakistan People's Party has age are off to a slow start where contributed to riots in the streets. General Zia seized power from tion campaign begins: It is well islants and leading newspapers say.

General Zia seized power from tion campaign begins: It is well organized and has not lost its population. A leading independent paper

noted Saturday that the campaign so far had been noteworthy more ment in a conspiracy to murder a mains a personal crusade in each for its backroom infighting than statesmanship. The paper said polistatesmanship. The paper said politicians had proved "that even when tricians had proved "that even when the constant of the power of t the once-in-two-decades elections erful regional political leaders it are held, our political leaders seem incapable of rising to the occa-

over Pakistan, a nation of 100 mil- islatures. Most of the important

phabetically from an arrow to a The Islamic Democratic Alli- try's last election, in 1971. ance, expanded at the last minute Election Commission officials, to take in the two leading factions Nusrat, and his daughter Benazir bolstered by a series of Supreme of the Pakistan Moslem League. are now playing prominent roles in Gourt rulings, are venturing into the country's oldest, but badly splintered, party, is nominally led by Mohammed Khan Junejo. Mr. Junejo was prime minister from minister instead of her daughter.

1985 until he was dismissed in May The People's Party coatition

dent for the president's liking.

pardon him two years later when he was sentenced to death for involve-

At stake are 217 National As- chance to govern Pakistan again.

By Barbara Crossette sembly seats, 207 for Moslems and 10 set aside for non-Moslems, as is competing under one election well as seats in four provincial leg-

lion people, new banners are flying parties are grouped into two woblion by coalitions, the Islamic Demolion people, new banners are flying parties are grouped into two woblives are bonners are flying. The Movement for the Restorabuses are being papered with the traile Alliance and the Movement faces of candidates and drawings of the Restoration of Democracy, the Pakistan People's Party of the ballot symbols by which a Both have produced middle-of-the-Butto family. The People's Party

Both the widow of Mr. Bhutto, the organization, leading some Pakistani politicians to wonder if by Mohammed Khan Junejo. Mr. Mrs. Bhutto could emerge as prime

The People's Party coatition partners say the Bhuttos have not Haq, who died Aug. 17 in an air kept their promise to share seats rash. equitably, taking most places for General Zia, Pakistan's unchal-their own candidates, including parliament. The leader of its major- lenged ruler for 11 years, also dis- family members and some wealthy ty party is likely to become prime solved the lower house of the Na- men the party once criticized. In minister, and the country will re- tional Assembly in May, ending an many election districts, the Peoera of partial democracy during ple's Party and the Movement for which, some Pakistanis believe, Mr. the Restoration of Democracy are

Mr. Junejo is expected to play on and spokesmen for other parties in his differences with General Zia in the Movement for the Restoration life of poverty must get better un-der a government chosen by the the campaign, as well as on the of Democracy say the coalition was record under Zulfikar Ali Bhutto more or less formally dissolved last when he was prime minister. Dur- week in a meeting in Lahore. With

> some clear advantages as the eleclist appeal.

Campaigning in Pakistan reelection district, with national radio and television playing almost no role. Candidates address neighborhood meetings, and there are bas tried to contain within it, on the also political processions, which theory that only a unified front can are often a collection of bicycles give the old Moslem League a and vans or men on foot waving

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Henry Armstrong Is Dead at 75; He Held 3 Boxing Titles in 1930s problems, died of a stroke Thursand the second of his titles on May

LOS ANGELES - Henry Armstrong, 75, the only boxer to hold championship belts in three weight divisions simultaneously, died of heart failure Saturday in Los Ange-

Regarded as one of history's greatest boxers. Mr. Armstrong of Fame when it opened in 1953 along with Joe Louis and Jack Leftist Journalist

Dempsey. was Henry Jackson, fought 174 bouts in a 15-year career that began died of prostate cancer Thursday in in 1931. He won 145, 98 by knock-

annated the boxing world in an 11-menth period that spanned parts of graduate of the Columbia School of month period that spanned parts of 1937 and 1938 by winning three Journalism, Mr. Aronson also world titles and holding them all at the same time. : He knocked out Petey Sarron in

The sixth round to win the featherweight title tet. 29, 1937. He then decided to bypass the lightweight division and instead fight Barney Ross for the heavier consultant and adviser on internawelterweight sitle. He won the fight tional relief and rehabilitation home, his family said.

31, 1938. On Aug. 17, 1938, be won the

lightweight championship by scor-ing a 15-round decision over Lou when he served with the British Ambers at Madison Square Gar-

He retired twice and made Iwo comebacks before he renired for good in 1945 at 32. James Aronson, 73,

NEW YORK (NYT) - James Mr. Armstrong, whose real name Aronson, 73, an editor, teacher and journalism critic for five decades. New York.

In 1948, Mr. Aronson co-found- and became the first solo flier to Fifty years ago, Mr. Armstrong ed The National Guardian, a leftist cross the North Pole. worked at The New York Herald Tribune and The New York Times.

Spurgeon M. Keeny, 95, **Adviser on Relief Problems** WASHINGTON (WP) - Spur-

day in Washington. Mr. Keeny began his eareer in

Army as part of a troop support team of the Young Men's Christian Association in Mesopotamia. Sheila Scott, 61, **Actress and Aviator**

61, an actress-turned-aviator who held more than 90 flying records, died of lung cancer Thursday in She learned to fly in 1959 at 32

LONDON (AP) - Sheila Scott,

Piero Fornasetti, 74, an Italian artist and designer, of heart problems Oct. 9 in Milan, according to his son. Mr. Fornasetti was known for his black-and-white ceramics

and furniture. Pierre Barret, 52, a French writer geon M. Keeny Sr., 95, a former and journalist, following an ex-consultant and adviser on interna-

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Man that 4" Marie maje -SO YEARS 160 1938: Canton this

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Car Bomb Kills 2 in S. Africa

Police See Drive To Disrupt Vote

By William Claiborne

Wishington Past Service
JOHANNESBURG — In the latest of a series of terrorist attacks coinciding with campaigning for nationwide municipal elections Wednesday, a car bomb exploded Monday at a shopping center in

Witbank, east of Johannesburg, killing two persons and injuring 42. The police said that two black men died and that 23 whites and 19 blacks were injured in the bombing, which occurred in a parking lot outside a supermarket near the office of a police detective unit.

The police said that 18 cars were damaged and that windows of 40 stores were blown out.

The bombing was the 18th this month in what police bave described as a campaign by the out-lawed African National Congress

to disrupt the elections.

Bombings and hand-grenade attacks have occurred in South Africa at a rate of more than one a day since early last month, and the police said they were bracing for a spate of attacks Tuesday and Wednesday, when blacks and whites go to the polls in separate elections for municipal candidates.

The government has said the black elections are important because they will determine the future of participatory politics for blacks by identifying credible black leaders who might join proposed nego-tiations for limited power sharing for the country's black majority.
On Friday, an infant was killed

and four people were injured when a limper mine exploded at a polling booth in a black township near Springs, east of Johannesburg. On Sunday night, a woman was injured

in a grenade attack in Soweto.

Police said, meanwhile, that doctors in Cape Town operated on a suspected ANC guerrilla who was arrested Saturday while allegedly carrying a limpet mine toward a police station at which Law and Order Minister Adriaan Vlok was preparing to preside over opening ceremonies.

Flood Kills Tourist on Crete Reuters

ATHENS - At least one tourist died and five others were missing after being caught in a flash flood Monday in the Samaria gorge on

Crete, the police said.

Vanished in South Africa

Police Account of Black's 'Escape' Is Questioned

- A gentle man wearing his best suit and the look of personal tragedy. Matome Bopape wondered on Sunday about the whereabouts of his eldest son.

Stanza. "I and his mother and our whole family believe we are not with him in this world," be confided. "We believe he has left this world, not in God's way but in

the police's way."

Johannes Maisha Bopape, as his son was formally christened. had been active in the anti-apartheid movement of this poor black township outside the capital, Pretoria. He was detained by the police four and a half months

By Christopher S. Wren

New York Times Sernce

MAMELODI. South Africa

A resultation of the state of the stat

The police say that Mr. Bopape, who would be 28 years old, escaped while being transferred at night to another prison.

Mr. Bopape's family and friends, among them a white member of Parliament, charge there are serious discrepancies in the official account and suspect that he died in police custody. But they admit they do not know what really happened, though the mystery has prompted some to draw parallels with the death in 1977 of Steve Biko, another black civil rights worker com-

memorated in the film "Cry

Their questions were raised anew on Sunday at a memorial service in Mamelodi's brick How could Stanza Bopape,

held in manacles and leg irons, have run away from three armed Why did it take the police

three weeks to notify his family of the disappearance? And wby did the anthorities not bother to visit the family home to see if he had turned up?

"Normally, they come to your home looking for you before you have escaped," said Jan van Eck, an independent member of Parliament from Cape Town who has pressed without success for a formal inquiry.

Stanza Bopape bad been sec-retary of the Mamelodi Civic Association, a citizens' group creat-ed as a counterweight to the township's official government.

Mr. Bopape's father said he had told the minister of law and order, Adriaan Vlok, that he did not believe it. "I know a car." said Matome Bopape, who works as a clerk at an automotive factory. "When a tire is flat, it takes one person to change it."

On July 4, the South African police informed Mr. Bopape's lawyers and family that be had escaped on June 12 while the policemen escorting him to pris-on in Verceniging had stopped to change a flat tire. They said Mr. Bopape reached over the front seat, picked the keys to his chains out of a policeman's jacket and

Moreover, friends said Sunday, the first place that searchers would bave sought Stanza Bo-pape was in Mamelodi, "Contrary to usual police procedure. the police never came to look for Stanza at his family's bome," Mr. van Eck said.

Instead, said the legislator, Mr. Coleman, the authorities waited three weeks before notifying the family of his disappear-

The Department of Law and Order bas explained that prompter notification would have jeopardized a police investigardon into terrorist activities of the outlawed African National Congress, whose guerrillas have been blamed for some recent bombings in South Africa. It did not reveal how Mr. Bopape's case was related to that of the



The city of Bluefields on the Nicaraguan Atlantic coast. An Interior Ministry official said "99.5 percent" of the city was destroyed.

50 Die as Typhoon Strikes Philippines

Compiled by Our Staff From Dispatches said that at least 49 people were MANILA — A typhoon struck the Philippines on Monday, killing U.S. officials told servicemen at tal alone. about 50 people and leaving more than 47,000 homeless.

The winds have been measured at 100 mpb (160 kpb).

The typhoon, the 19th storm to affect the Philippines this year, battered the central and southern parts

at 100 mpb (160 kpb).

A U.S. Navy ships at Subic battered the central and southern parts of the archipelago over the week-

It roared in from the ocean before dawn, brushed islands along the eastern coastal regions and prepared to strike the central Luzon plain just north of Manila.

Clark Air Base and Subic Bay Naval Base, in Central Luzon, to batten down for the approaching

A U.S. Navy spokesman said ships at Subic bad been evacuated Subject Lines lost contact with one

brace for the typboon.

Heavy rains swelled rivers and spawned flash floods that washed

lain just north of Manila. out trees and crops and destroyed Initial reports from the official bridges and more than 1,000

The Philippine News Agency

said floods and a small tornado in Misamis Oriental killed 15 people

of its passenger ships, the Marilyn, Authorities suspended classes in after it reported engine trouble metropolitan Manila and told the while sailing through the typhoon's city's eight million residents to path. The Coast Guard said the ship carried 431 passengers and 60

■ Hurricane Picks Up The government of San Salvador Philippine News Agency, and from bouses in Misamis Oriental Prov-military, police and relief sources, ince on southern Mindanao Island. evacuated residents from coastal bouses in Misamis Oriental Prov- declared a state of emergency and

areas in the path of a tropical storin-that regained strength in the Pacific-on Monday after killing 111 peopleas an Atlantic hurricane, The Associated Press reported.

In Nicaragua, the storm killed at least 50 people and left 300,000 bomeless as it crossed the Central American isthmus, its 125 mph winds weakening to tropical storm status along the way.

But the storm gained strength over the warm waters of the Pacific. Forecasters gave the hurricane, which had been designated Joan the name Miriam, and said it could become the first Atlantic hurricane to gain the same status in the Pacif-

3176

■ Political Storm?

The White House accused President Daniel Ortega Saavedra of Nicaragua on Monday of using the hurricane that devastated his country as a platform to make propaganda against U.S. support of Nicaraguan rebels. The Associated. Press reported from Washington.

In Managua, Mr. Oruega replied when asked whether the United States should send aid, "The best bumanitarian aid the United States. could give us would be to stop its terrorist policies against Nicara-

Marlin Fitzwater, the chief White House spokesman, said no request for U.S. aid had been received from the Nicaraguan government and none was expected.

that .

2 Mexican Policemen Arrested in N.Y.

New York Times Service

NEW YORK - Two Mexican police officials have been arrested in New York and charged with conspiring to import large shipments of Mexican heroin into the United States, the authorities said.

In conversations with undercov-In conversations with undercover U.S. agents and New York policemen, the two Mexican commanders from the state of Guerrero, which includes Acaputco, bragged that they could ship tons of heroin across the border, the U.S. Drug Enforcement Ad-

ministration said Saturday night. The two were identified as Pedro Guillen, 39, and Margaritan Villa-

The Mexicans accepted \$15,000 as a down payment for shipments of at least 50 kilograms (110 pounds) of heroin to New York each month, the officials said.

The two Mexican policemen said that they had years of experience in transporting drugs from their area in Mexico and that they controlled drug shipments in the Guerrero region, said the special agent in cials said.

charge of the federal drug agency in New York, Robert M. Stutman. The flow of drugs from Mexico into the Unites States has become a

major irritant in relations between the two nations. The State Department said in 1986 that Mexico was the largest single-country source of the heroin and marijuana im-ported into the United States." In the past, Mexican drug traffickers and corrupt government of-

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A youth holding up a placard at a service for Stanza Bonane.



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| Norway** | NKr. | (02) 41 34 89* | 2,000 | 1,276 | 1,400 | 600 |
| Portugal ^{es} | Esc. | (01) 80 71 23* | 26,000 | 26,780 | 14,300 | 7,900 |
| Spain** | Plos. | (91) 401 29 00° | 31,000 | 21,790 | t7,000 | 9,400 |
| Sweden | S.Kr. | (08) 21 01 90* | 2,000 | 1,276 | 1,100 | 600 |
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Hostage

Milan Police Cite Grammar Errors

By Clyde Haberman

New York Times Service
ROME — A senior police offiall in Milan said Monday that talian investigators had questions bout whether Alam Steen, a hosage in Lebanon, had actually writen a letter carried by a Lebanese voman arrested last week.

The letter was among several shotographs and documents inolving American hostages that very discovered in a false-bot-on by suitcase carried by the wonn on a flight from Berrut to Milan. The police official, Achille Serra, aised a possibility that, even if the ignature on the letter is confirmed. o be Mr. Steen's, the contents may ave been written by someone else. n explanation, he said the letter vas "filled with grammatical er-ors," which he called "an unusual

act for a college professor."
In Beirut, a Moslem extremist. group holding two American hosages denied any links with the chanese woman, who was arrest-d in Milan after she was found to have counterfeit U.S. money and irugs as well as pictures of Ameri-

an hostages.

The Islamic Jihad organization, which has been holding Terry A. Anderson, a correspondent for The Associated Press, and Thomas sutherland, a dean at the American Jniversity in Beirut, for almost hree years, demanded that the Italan government "clarify its position and show the truth by publishing Anderson's photograph."

Italian investigators have asked he United States for help in deternining the authenticity of the letter ind of the other documents and obotographs found on the woman, Aline Ibrahim Rizkallah.

Mr. Serra would not disclose the complete text of the letter, but he gave a summary in which Mr. Steen approsedly said that he had hoped o return home soon after his abluction and that he could not write nore because he was being moved round. According to the official, vho said he was paraphrasing what vas written, the American also said hat he was "happy now because I an write this letter, greet my famly, and I thank anyone who can

ntervene in my behalf." The Milan authorities said they vere continuing to investigate Aldo inghessa, an arms-deal suspect vith Italian and Swiss citizenship, vho, they assert, was supposed to eceive the materials carried by Aiss Rizkallah. He was released

Hostage 'Deal' Reported alks on securing the release of real arms control agreements."

ome U.S. hostages in Lebanon, leuters reported. orm them of a deal it is working at with the Americans to release ne hostages," a source said.

(Continued from Page 1)

sid, "the law is silent" on whether

In his first report to Congress

nder the new omnibus trade law, reasury Secretary Nicholas Brady

rfused to make explicit recom-

sendations about the dollar's val-

re or the size of the trade delicit

nat the United States can sustain

Mr. Brady said undervalued cur-

encies in Taiwan and South Korea

hd been a major factor in the rap-

He said a review of their curren-

ies under the Omnibus Trade and

competitiveness Act, passed this ammer, showed that within the reaning of the legislation, Taiwan

nd Korea are considered to be

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d expansion of their trade with the

Inited States.

vithout economic dislocations.

ctual sanctions are possible.



Achille Serra, chief of the Milan anti-terrorist police, holding a photograph of Terry Anderson, an American hostage, on Monday. It was among three found in the suitease of a Lebanese woman.

ARMS: A Sharp Choice for Voters

ization of the land-based missile

new, smaller single-warhead mis-

sile, the Midgetman, on trucks was

numecessary and too costly.

To the frustration of many of his

advisers and supporters, Mr. Duka-

kis has never offered a detailed

public explanation of why he be-

retaliatory forces are based on

much-less-vulnerable bombers and submarines, so the Soviets would

not dare strike the land-based mis-

of basing he favors for the new

land-based missiles. But Dennis

Ross, a former National Security

Council aide who is the campaign's

senior foreign policy adviser, said Mr. Bush was "leaning toward" a

During the campaign, Mr. Bush has expressed enthusiasm for nego-

rail-based MX.

Mr. Bush has not said what kind

desperate problem."

(Continued from Page 1) Union 40 times over and "far

more than enough" to deter any nor survived," he told the air force in a 1986 letter opposing construc-tion of e supplementary military communications network designed to carry orders for nuclear strikes in a prolonged war. In 1984, he barred Massachusetts from taking part in federal planning for the relocation of millions of residents

in the event of a nuclear attack. Under pressure from the Bush campaign in September, Mr. Dukakis gave unqualified support to new nuclear weapons systems initially ordered by President Jimmy Car-

ter, including a highly accurate submarine-launched missile, the D5; a long-range, radar-resistant air-launched cruise missile; and the radar-evading Stealth bomber.

But he has resisted conservative Democrats who want him to endorse without qualification the costly deployment of such addi-tional land-based nuclear missiles as the Midgetman or the MX, as urged in 1983 by President Rea-gan's Commission on Strategic Forces and accepted by many

Democratic legislators. Mr. Bush, who is less enthusiastic about drastic arms cuts than Mr. Dukakis, has made the need to contimeously build new nuclear weap-

ons a major theme of his campaign. "Only a willingness to keep our has expressed enthusiasm for nego-arms up to date makes the Soviet tiating conventional arms reduc-Union respect America's deter- tions with the Soviets, implying rext," he said at a convention of the that reductions might take priority Veterans of Foreign Wars in An- over the completion of a new treaty Moslem security sources in Beigust. "Only the constant modern- on intercontinental nuclear weapnt said Monday that at least four ization of our forces, complete with one.

"We must always deal with the Iran asked the officials to "in- strength," Mr. Bush says repeated-

manipulating their exchange

The U.S. merchandise trade defi-cit in 1988 is running at about \$138

billion annually, down from the re-

The trade law requires semian-

nual reports to Congress from the

Treasury secretary on the interna-

tional economy and exchange

rates. The report Monday was the

Mr. Brady also said the gradual decline in the dollar — about 20 percent against 13 major currencies

since its peak in 1985 - has helped

But he said further movement in

the dollar's value likely would not

"significantly alter the outlook for sustained trade and current ac-

cord \$170 billion in 1987.

first under the law.

cut the trade deficit.

count improvement."

Soviets from a position of ly, citing the experience of interme-diate-range weapons, in which the United States deployed missiles in

be formally linked. the Strategie Arms Reduction Treaty, and that he would quickly **BRADY:** Asians Faulted on Trade

a START accord without assur-

Mr. Bush has said he opposes this "overly restrictive" reading, but has not explained how he would obtain a START agreement

without accepting it. weapons designed to kill satellites, and ultimately wants to climinate highly accurate, multiple-warhead missiles, a step that would reverse the past 20 years of nuclear missile in Iran, to begin importing scarce engineering. He has not explained these ideas in detail.

PLO Urges Voters in Israel to Back 'The Peace Choice,' or Face War of Egypt and Yasser Arafat, the idea of an international conference PLO chairman. A senior Egyptian and support a planned declaration

nceotiation."

ready for peace.

port showed Israeli voters that

there is an Arab partner ready for

It remained unclear, however, how far the weekend meeting had

overcome underlying hostilities be-tween Jordan and the PLO.

"laid the basis for a new relation-

ship between Jordan and the PLO." But radical PLO factions

based in Damascus said the talks

sought to undermine the 10-month

Palestinian uprising in the Israeli-

On July 31, Jordan severed its

In Tunis, Mr. Hassan said coor-

dination between Jordan and the

PLO was "a necessity that can't he

were designed to bolster Mr. Peres, who has indicated that he favors an

international peace conference on the Middle East and the notion of

Mr. Shamir opposes both, while

trading territory for peace.

Mr. Arafat said the meeting had

sirman. A senior Egyptian and support a planned declaration official said the talks in the Red Sea by the PLO next mouth of an inde-

with honey.

Jordan and Egypt hailed the little distinction between the Likud talks as a breakthrough in forging a bloc of Mr. Shamir and the Labor bloc of moderate Arab opinion Party of Mr. Peres.

Egyptian officials said the talks Acaba meeting, moderate Arab states have sought to counter that dan and by the PLO that they could not approach Middle Fact and the perception by casting the DIO and approach Middle Fact and the perception by casting the DIO and the D

He disputed suggestions that the to future peace negotiations," Reu-

pendent state in the West Bank and

Mr. Hassan said the PLO saw

The only difference is that the

Likud wants you to drink the poi-

son directly, without anything, not

even ice," he said. "And the Labor, they give you the poison mixed

An apparent endorsement of Mr.

Peres, some analysts here suggest-

ed, could hurt the Israeli foreign minister as the PLO is widely

viewed in Israel as a terror organi

zation seeking the destruction of

perception by casting the PLO as a movement ready for peace and aligned with moderate Arab na-

An Israeli Foreign Ministry spokesman said Monday that the

talks appeared to represent "an

honest, real attempt on Egypt's ini-

tiative to promote the option of a Jordanian-Palestinian delegation

The spokesman said Saturday's summit meeting in Aqaba "illus-

trates that Jordan is again assum-

ing a leading role in any effort to

"That of course is a positive de-velopment," he said.

ters reported from Jerusalem.

promote the peace process

■ Israel Praises Meeting

By Alan Cowell New York Times Service

CAIRO - The Palestine Liberation Organization took the step Monday of trying to influence the Israeli general election, urging Jews and Israeli Arabs to vote for "the forces which represent the real peace choice" or face the prospect of war.

The PLO appeal from its head-quarters in Timis seemed part of an Arab strategy to undermine Prime Minister Yitzhak Shamir by depicting a victory for his Likud bloc as e narbinger of conflict.

Israeli opinion surveys have shown voters equally divided be-tween Mr. Shamir and Foreign Minister Shimon Peres.

A senior PLO official in Tunis, Khaled Hassan, said the organization had drawn up two appeals, one to Jewish voters and the other to Israel's Arab minority, urging Arab voters to participate in the Nov. 1

"By favoring the forces which represent the real peace choice," the appeal to Jewish voters read, represent the real peace choice,"
the appeal to Jewish voters read,
"Israelis can contribute to the success of this opportunity and to
moving the whole Middle East tomoving the William East tomoving the whole Middle East tomoving the William East tomoving the wards new horizons."

"The Israeli voter has a historic chance to help define the shape of his destiny," the statement contin-ued. "On Nov. I, he is not going to · Europe and then negotiated their Mr. - Dukakis, in response to an ordinary poll. He is going to e PLO's appeals to Israelii voters poll on the shape of the future. were designed to bolster Mr. Peres, pointed questioning at the second debate, did not "rule out" modern-Either he elects war or he elects

force. But he said he believed that The Arab strategy took shape putting additional 10-warhead MX last weekend at a surprise meeting missiles on rail cars or putting a in Aqaba, Jordan, between King
Mr. Shamir opposes both, while
Hussein, President Hosni Mubarak
moderate Arab nations back the

> rebuilding domestic contentment. It was approved despite efforts by economic "radicals" in the government to maintain the government's

Still, the internal power struggle

Prime Minister Moussavi, whose control over government policy has been steadily croded by moderates, resigned in what appeared to be a protest over his dimmishing role in the leadership. He was quickly and

announced by President Kha- publicly rebuked by Ayetollah menei, reflects a strong focus on Khomeini, told to stop complain-

ing and return to work. Last month, Mohsen Rafiq-Dust, minister of the Revolutionary Guards, the powerful alternative military that was created to protect the revolution, was dis-missed by parliament after receiv-

ing a blistering criticism for waste. In a more telling rebuke of the radicals, the parliament deputies gave a minimal vote of confidence to the interior minister, Ali Akbar Mohtashemi, who previously had been touted as a rising radical chal-lenger to Mr. Rafsanjani.

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GULF: A Humbled Iran Seeks Peace With Its People

(Continued from page 1) against obstacles, excitement and

Robert Murray, a Harvard professor and former navy undersecretary who works with the campaign, said Mr. Dukakis simply thinks the increasing vulnerability of existing, Ayatollah Khomeini himself has defended these new voices in the revolution, criticizing those clergy whose views would require "civili-U.S. silo-based missiles is "not a zation to be undone" and the popu-Professor Minray contends that lation sent "back to cottages and the remaining four-fifths of U.S.

mud houses? While Western netions are acutely attuned to every new Iranian overture in foreign policy and trade, the arena for measuring Iran's future course is the domestic scene, according to political analysts who follow developments in Tehran on e daily basis.

There, the future of the Islamic state is being shaped, at least in part, by an ascendant group of pragmatic and moderate Islamic erics. They are positioning themselves collectively to take the mantle of leadership from Ayatollah Khomeini, who, at 86, is reported by Western intelligence agencies to be suffering from cancer.

These clerics now sit as the Council of Expediency and Dis-cernment. Members of the council officials from the pro-Iranian Hezthe testing of new systems, gives the
Mr. Ross said a conventional include Mr. Rafsanjani, the speaktollah group were in Tehran for Soviets the incentive to negotiate arms agreement would be pursued er of the parliament; President "in tandem" with a strategic accord Khamener; the chief justice, Aya-under Mr. Bush's direction, al-tollah Abdul Katim Ardebeli; Ayathough the two treaties would not tollah Khomeini's son, Ahmad, and theologians and government Mr. Dukakis has said "there is an officials whose overall representaagreement waiting to be made" on tion is weighted toward political

Since its formation last Februsweep aside the hurdle created by ary, the council has begun to asthe administration's insistence on sume the role of social arbiter and

the broad reading of the ABM treaty.

The Soviets have resisted signing

and the local treading adviser.

In a way, it is becoming like a collective Khomeini, an Iranian analyst said. "In the beginning, it ances that such tests are barred, as was just a tie breaker," he said, provided by the traditional, or "narrow," treaty interpretation supported by the administration mill 1985, by nearly every U.S. negotiator of the treaty, and by a majority of both houses of Con-Islamic principles are adhered to in

day-to-day government.

Now, the Council on Expediency "is more like a troubleshooter," the Iranian analyst said. He said that the council has begun to initiate Mr. Dukakis favors banning policy decisions, especially those related to postwar reconstruction.

One of its first reconstruction. decisions recently was to allow the merchants, who are still powerful

consumer items by using their own

hard-currency resources. This step,

control over imports and currency flows in the postwar era. While the political agenda of Iran's reconstruction and postwar

relations is only beginning to be drafted, the economic and foreign-policy radicals, who appeared to be gaining power after parliamentary elections last spring, now appear on the defensive, according to political observers in Tehran.

is intense and never far from the

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ARTS/LEISURE

Fresh Sea Air From Lagerfeld At Chanel Show

By Suzy Menkes
International Herald Tribune

PARIS — Chanel was at the Locean, Bergdorf's team was "in heaven," and all was right with the fashion world.

Karl Lagerfeld showed Monday the collection everyone had been waiting for —one that defined the new A-line silhouette, using fluid

PARIS FASHION

and transparent fabrics. And he made it all look so wearable. "Just terrific," said Dawn Mello of Bergdorf Goodman. "It's so rare to see a collection that could dress the world — any age from 18 to 80. He had the right proportions, transparency and great pants and

The breeze that Karl Lagerfeld has sent through Chanel's stuffy salon blew right back to Coco's starting point in Deauville. Wide pants under short matelot jackets, long pleated skirts and navy and white legs with a tang of the sea, all

vests that bottomed low at the waist below a scoop neckline. made for a fun summer collection.
"Don't say Deauville, that is so common now," said an ebullient Lagerfeld after the show. "Let's

This was a classy collection that kept its freshness right through the evening clothes by using stiff cot-ton and surf-white pique mixed with airy chiffon.

The line was long, low-waisted, hinting at the 1920s, but looking up George, who was wearing a heavy fur-colored coat and heavier paintto the moment - this was the first Inès also had the best of the short suits in egg-yolk yellow, with a pan-cled jacket curving into the body Paris show to give a convincing alternative to the wide pants, which came out at Chanel both with sailor

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tops and with loose jackets, or even

and three gold buttons at the back.

There was a lot new in the collec-

tion: the first Chanel swim suits, in

navy and white spots with the sig-

nature buttons; some elegant short

draped dresses and a pair of A-line

The point of the collection was

that everything moved well - in-

chaing the models, who were full of funny smiles. Wide pants can look heavy. Lagerfeld's fluted out, the widest with pleats from the

waist. An alternative was the slim

jodhpur with buttons at the ankle that looked well with the clongated

georgette - were fun.

Lagerfeld's pleated culotte skirt, left, and white chiffon dress with ruffle-pleated gloves, for Chanel.

At night, transparency was han-dled with great charm. White chif-wearing Rykiel sweats. The rest of fon blouses, with ruffles spraying the short sleeves, had discreet dou-

psychedelic pattern trimming suit lapels, and an equally hideous mo-saic print globbed with sequins at

dresses, flaring out to the knee—a line that we might have seen more of. Anyone-for-tennis culottes—short dresses in creamy pleated

Spanish Flair at Paris Art Fair

PARIS—The considerable vitality of Spanish art is currently making the 12 galleries of the Spanish contingent the focus of the 15th Foire Internationale

d'Art Contemporain (FIAC), the international fair of contemporary art being held at the Grand Palais.

waist below a scoop neckline.

The long skirts were almost all pleated and looked sporty worm with flat shoes and perky sailor hats. Inès de la Fressange, Lagerfeld's model and muse who gets all the best lines, wore a standout suit of navy with double-breasted jacket and white pique low-shing vest. She threw her cartwheel hat to Boy George who was passed, as always, on knit and jersey, with the newest line a flaring A-line tunic over wide pants, the top banded in color and decorated with dangling coins.

Prints are not Karl Lagerfeld's strength, and one awkward note in the collection was a Chanel-goestown with the show was based, as always, on knit and jersey, with the newest line a flaring A-line tunic over wide pants, the top banded in color and decorated with dangling coins.

Jacqueline de Ribes achieved a miracle in creating an elegant and witty outfit on the French Revolution theme—a red and navy pin-specific pattern triming suit lands are reasonable and make who gets all the best lines, wore a standout suit of navy with double-breasted jacket. the show was based, as always, on

tion theme — a red and navy pin-afore, topped by a tricom hat trimmed with rosettes.

We have seen all too much of the

Scorsese Gambles on Dostoyevsky

By Caryn James

New York Times Service

New York — As the crew of
Martin Scorsese's new film
heads off to hunch, Nestor Almendros stays behind on the set and
says, "He reminds me of Truffant a
lot."

Almendros, the renowned cinenatographer who worked on many of François Truffant's films, had not even been asked any questions yet, but he knows an intrigning line when he drops one. So how is Martin Scorsese like Truffant? "Their size, to begin with," he says, prov-ing that you do not have to be tall to be a top-ranked director and that it probably helps if you en-

courage a sense of humor.

The film Scorsese and Almendros are shooting is, like the director, witty, serious and short. Still untitled, it is a 40-minute segment of "New York Stories," which will also include Manhattan tales di-rected by Woody Allen and Francis Ford Coppola, who have already filmed their sections.

Though Almendros finds that Scorsese, like Truffaut, is "a jolly

energetic a word to describe the Zen-like reserve that seemed to enclose the set on one recent day of shooting.

ince "The Last Temptation of Christ" was "thrown into the streets," as he put it, released ahead of schedule into the hands of waiting protesters. No wonder the current set feels like the calm after the storm; this time he is only tinkering

with Dostoyevsky.

"This is another one of those things that I've wanted to do for a long time, since I read The Gambler in 1968," Scorsese said.

His modern romance is composed of shards from "The Gambler," from Dostoyevsky's life and from the diary of the author's onetime designers of themselves. Sonia Rykiel also thought of children. Her show was upstaged by an adorable parade of kids, including her own

This year 133 galleries from 16 countries are taking, part (67 French, 66 others). More than 80 of these are

having one-man shows, although in some galleries this

actually means a three- or even a four-person show.



"This is another one of those things that I've wanted to do," says Scorsese, left, with Nick Noted."

guaranteed to produce misery. In the most famous of Sustova's diary entries, Dostoyevsky comes to her room at night. She asks him to sit close to her, he asks to kiss her feet; she sends him away. When he was not torturing himself with such proximity to Suslova, Dos-toyevsky gambled compulsively. But three years later, the break with Suslova was complete and he dio-tated "The Gamblez" to his future wife in 26 days to meet a publisher's deadline. He poured into it all

the leftover energy from the affair.

Scorsese took that story about
the tangle of love, pain and art to
Richard Price, the novelist and
screenwriter with whom he collaborated on "The Color of Money." Price kept the love triangle but turned the Dostoyevsky figure into a middle-aged painter named Lio-nel who lives with his former lover,

a young painter named Paulette.
Changing the characters from
writers to painters lets the film present their work visually and use the New York art world as the setting. In this Manhattan update, the womanizing student whom Susiova loved is a performance artist. A Dear John letter that Saslova sent to Dostoyevsky is now a Dear John message that Paulette leaves on

Lionel's answering machine.

A glance at the set reveals how As usual, the fair is quite eclectic, presenting estab-lished values and younger artists, abstract and figura-tive works in video and in oil by artists from the four far the film has come from its 19thcentury Russian roots. An East Vil-

lova as a platonic found — a plan looks as disheveled as the room. In the next room, a wall mirror framed by plastic cychalls defines the kitschy decor of the studio where Paulette, played by Rosanna Arquette, competes with her men-tor and onetime lover. Lionel, Price says, "can't work unless he's miserably in love." By the end of the film he is so miserable that he has his own gallery show. As Scorsese de-scribes it, the story of this relation-ship "begins at the end and goes to the very end," and asks about Lio-nel: "How much of his work is a

> beth Street," Scorsese says. "When he was 9, my father delivered vests Through several from a company right across the

As it happens, his father, Charlie er? Now and then Scorsese talks to Scorsese, is in the next room. He Jesse Borrego, the younger actor, will appear as an extra in a big who will eventually glare at Lione' party scene the next day, Barbara with slow-burning hostility.

De Fina, Scorsese's producer, is After lunch, Nolte practices

lage warehouse has become an artitle—along with his real-life partitions from his canvas and smiles, a
—MICHAEL GIBSON ist's loft. Nick Nolte, as Lionel. ner, Mia Farrow, and Julie Kavoer, if to say, "Take that!"

who appeared in "Hannah and Her Sisters." The small-scale, Manhartan-based filmmaking that is.
Woody Allen's trademark seems to have become the norm for "New York Stories."

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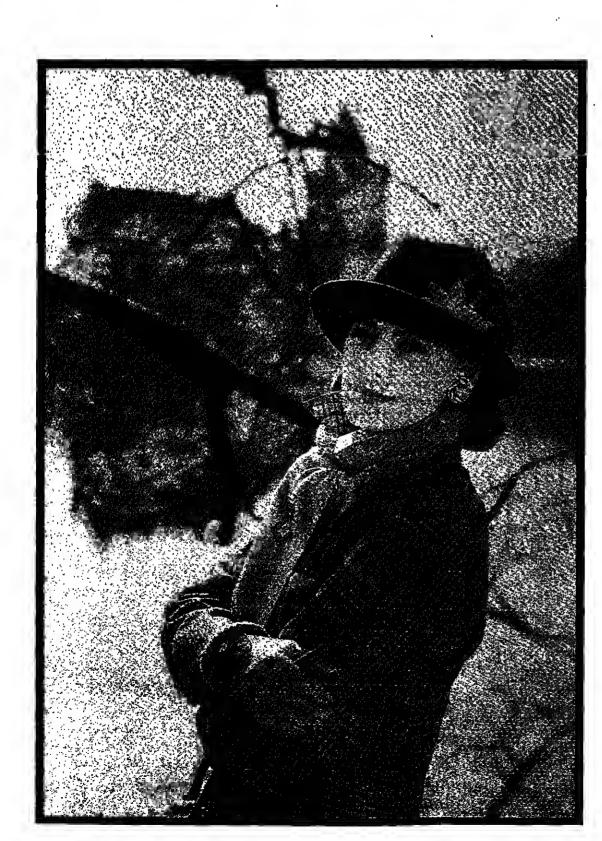
When the lighting is set shooting begins, Scorsese and Mi-mendros watch a monitor. It is obvious that, however huge its themes, much of this film will depend on the loaded gestures and siy glances that reveal relationships. Nolte shakily pours cups of coffee, nel: "How much of his work is a refuge from pain? How much is pain a condition of his work?"

Sitting in a director's chair in front of that eyeball mirror, Scorsese chats while waiting for the lighting to be set up. "I grew up right around the corner, on Elizabeth Strate?" Scorses easy "When the property of the set up and grown and begins painting in a supremental strate?" The then blasts some music, shuffles off to his canvas and begins painting in a supremental strate.

Through several takes, the changes are minute. Should the music be cued a second or so soon-

brushstrokes in front of an oversize Coppola wrote his segment, painting, which, like all Lionel's work, was done by Chuck Connel savvy little girl, its stars include Coppola's sister, Talia Shire, and a nonrelative, Giancarlo Giannini.

Alleg wrote and appears in his leads to be seen the can was without work. Allen wrote and appears in his lands. In just a few shots, Scoress segment — a comedy with a secret finds the look he wants; Note

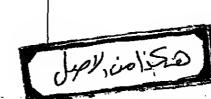


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One liquor company that symbolizes the positive approach to 1992 is United Distillers Group, a division of Guinness. Their duty

Travelers leaving the EC account for most EC sales

free marketing director, Philip Robinson, acknowledges that duty free is a substantial part of their business and that some of it will be lost. To compensate for this they are actively building up their Asia/Pacific business. In addition, they believe that, with a little encouragement, EC residents will continue to shop in airports. "We will be introducing a host of new packaging and product presentations designed to appeal to business travelers and tour-. ists," commented Mr. Robinson, adding: "We will maintain and develop our EC duty free business by continually seeking what the traveler requires and providing it."

Another equally enthusiastic advocate of change is the giant British American Tobacco, Its European Affairs Counselor, Bill Hill, says: The company sees nothing but benefits to be derived from the EC and we are intent on developing our sales to travelers in parallel with the indigenous sales within the commu-

Liquor companies attribute \$246-

\$400 million of their profits to duty free, while the trade earns the tobacco industry some \$165 million. As over 50 percent of their sales within the EC is attributable to non-European-destination passengers, these staples of the duty free business are relatively well-cushioned against the effects of European integration.

The effects of the integrated market on travel facilities may be less simple to offset. Stena Line, one of Sweden's leading Baltic ferry operators, depends on duty and tax free sales for one third of its revenue. Britain's Bristol regional airport derives \$1.75 million of its profit from sales to EC traffic, and the huge British Airports Authority estimates they account for 50 percent of its \$150 million duty free revenues. Jim Hannah, a director of the Sealink cross-Channel ferry line, which has the highest duty free sales of any ferry operator in the world, has pointed out: "A quarter of our annual \$500 million turnover is de-

rived from duty free sales."

Research by the United Kingdom's Duty Free Confederation has unearthed further powerful arguments in support of the industry. Ferries, for instance, earn \$270 million from duty free sales and these profits, in turn, translate into cost savings of up to 24 percent for the traveler. Similarly, on charter flights, duty free sales worth \$100 million help reduce fares by 20 per-

The confederation claims that dismantling the industry would cost over 2,000 jobs in the short term

Continued on Page IV



Delegates Meet for Major Conference at Cannes

Over 4,000 delegates and 467 companies will be attending the conferences and exhibition stands at the giant Palais des Festivals et des Congrès in Cannes this week.

A professional exhibition mangement team in Paris has helped deal with the thousands of day to day tasks this will involve, but it was the representatives of the trade who did most of the planning and administration. At the welcoming cocktail party in the Palm Beach Casino, they earned a round of appreciative applause before joining the delegates outside for a spectacu-

lar firework display above the bay. The opening conference, organized by Duty Free News InternaOrganized "by the trade for the trade" is the motto of the Tax Free World Exhibition, and this year's event, larger than ever, marks the culmination of a year's work by a team of dedicated executives drawn from the industry's leading international companies.

duty free and tax free business. Hot topics included customer service, the spectacular increase in premium good sales and equally phenomenal growth of the gift sector.

Because the organizers try to reflect the changing nature of the world's duty free trade, there has been an increase among exhibitors

tional, focused on key trends in the of quality goods this year. Companies such as Wedgwood/Waterford, Moni Blanc, Comtesse are showing their porcelain and china, glass, writing instruments and fine leather goods. Previous exhibitors, such as Irish Distillers, have returned. New products such as a fragrance from

These companies reason that, if they are to display their fine prod-uct in the world's duty free shops, then they must first show them to the Irade. Where belier to do that than at the world's top show?

13.18

On Thursday evening the gala dinner will bring all the delegates together to compare notes and to be entertained by a major international star. It is also the occasion on which the industry rewards its high flyers with its own "oscars." Now in their fifth year, the "Frontier Marketing Awards" are presented by the leading industry journal in rec-ognition of excellence at all levels in the world market.





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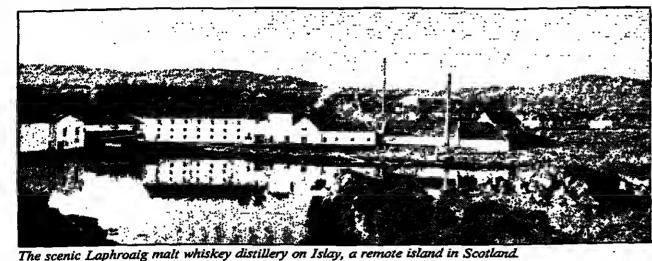
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Two Leading Distillers Merge

 In early 1988 two well-known names in the spirits business joined together. The result was a new company that is making its presence felt in duty free. Under the banner of James Burrough Distillers, parent company, brewers Whitbread merged Long John International

with James Burrough.

Three key brands are receiving the main thrust of this new company's dynamism. They are Beefeater
Gin, Laphroaig Islay Malt Whiskey
and Gordon Graham's Black Bottle

Black Bottle is introducing a new
15 year old whiskey and a new presentation of the 12 year old earthen-

Scotch Whiskey. Already signifi-cant steps have been taken to make these brand leaders in duty free markets, especially in Europe.

Laphrozig is generally acknowledged to be the Islay malt whiskey. Look out for the new engraved de-canter in fine crystal with its companion bottle of Laphrosig 15 year

ware crock package, a fine gift and collector's item.

Beefeater Gin continues to justify its attractiveness to the American consumer and is selling strongly in the United Kingdom and Europe as well as other international markets.

Glenlivet Malt 10 year old whiskey has also been packaged more attractively and is well worth looking out for in duty free shops.

Above all, James Burrough Distillers is making sure that the duty free shopper gets value for money.

Gin Fare

· What do England, Scotland and Wales have in common? The answer is that they are all contributors to one of the world's most fragrant, full-flavored spirits — Bombay Gin. This stalwart of the British empire is distilled in Cheshire in England's Northwest, using water from Wales and grain from Scotland. Add to this the essentials of juniper and some eight different botanicals and the result is a gin to delight the nose and the palate. Unusually, the distillers of Bombay place the botanicals in a copper basket through which the vapor is passed during distillation, rather than putting them into the general mix. The result is a distinctively different gin which is a popular seller in duty free shops everywhere.

Now a superlative sister product has been added. Bombay Sapphire, a London dry gin of 94 proof, has more botanicals than regular Bombay gin to give even more fragrance and smoothness. The distinctive ice blue bottle is already a hit in the US and growing fast in Canada, Australia and parts of Europe. It may soon be introduced into duty free shops but on a selective basis. If you are a gin drinker Bombay Sapphire is well worth the search.

Designer Eyewear



A new exhibitor at this year's Tax Free World Exhibition, Optyl
of Germany, is the world's largest producer of designer sunglasses

Duty free sales are only a small part of their export activity, which already covers the United States, Japan, the Far East, France and Italy. But this progressive company is convinced that duty free plays a vital part in establishing brand awareness.

The brand name is synonymous with the light, scratch-resistant material the company originally used to develop its creative frames. Today they are also manufactured in metal and titanium. And trendsetting labels like Dior, Dunhill, Playboy, Paloma Picasso, Carrera Porsche and high-tech Boeing Carrera have helped make Optyl a name to remember.

A Connoisseur's Cognac

 Among the world's leading cognac houses, Camus stands unique in having built the foundation of its business in the duty free market. Here its premium cognacs, notably Camus Napoleon, have made the company market leader in turnover. Now Camus is rapidly entering lo-

cal markets around the world.
Europe leads this expansion from the duty free bridgehead with Italy and Austria well established, followed rapidly in 1987 by Norway, Denmark and Germany, Around January 1989 Spain and Holland will follow.

The traveling cognac connoisseur no longer has to hunt quite so hard for this king of cognacs in America or Russia. In the United States, developments are already underway in

the Canadian and Mexican border shops, in the shops on the cruise liners and in the local markets of America and Mexico. Camus cognacs, at the top end of their range, are also selling well in Moscow's new duty free shops. Much of this success stems from the long and productive trading relationship that Camus has historically enjoyed with

Along with dynamic expansion, the packaging of the whole range has been improved. Led by the tall, elegantly fluted, clear glass bottle of Camus XO, the top-of-the-range Camus Extra followed. Now Napoleon cognac has received the same treatment. Its green/black opaque bottle has been so distinctive that the green tint was retained in the

new, more popular clear glass. The tall, elegant bottle will be shown for the first time at the Tax Free World Exhibition in Cannes this week, It will be in the duty free shops in early 1989 in both 70 cl and 100 cl sizes. The same attractive bottle shape, modeled on an old bottle found in the Camus' cellars, will also be used for Grand VSOP and Celebration brands during 1989.

For the gift presentation market, Camus has just introduced three new crystal decanter bottles made in Baccarat glass. The Camus Tradition Baccarat decanter is fluted in hand-carved crystal. Custom designed for Camus, it holds 70 cl. of Extra Vieille Reserve, a blend created 120 years ago by founder Jean Baptiste Camus. The decanter is



based on an 18th century French design and is a collectors' piece. The Camus Jubilee decanter holds 70 cl.

of a blend of cognac created in 1913 to celebrate the 50th anniversary of the founding of the House of Camus. It was launched in 1988 to mark its 125th anniversary. Also in hand-cut Baccarat crystal is the Camus Marquise with 70 cl. of cognac created more than a century ago.

Ever-popular gift presentations from Camus are the porcelain books and mini-barrels in Limoges porcelain. Two new books have been introduced, one in black holding 70 cl. and the other, an ultraminiature holding just 5 cl. There are also five new mini-barrels in shades of white, gold, green and

Finally, there is Chabot armagnac from Camus. Noteworthy is the top of the line presentation in black and gold Limoges porcelain as an octagonal-sided decanter and its sister in clear, fluted glass.

Join the Club

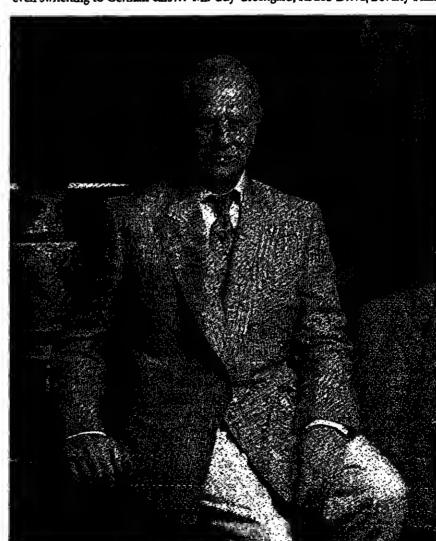
 With over 38,000 active mem-bers, the Duty Free Club has added new brands to its portfolio and new items to its extensive range of gifts. Royal Stewart, a distinctively packaged 12-year-old whiskey, brings the total of participating brands to

International Herald Tribune readers are offered a head start of 40 points if they join now. Simply purchase any one of the Club brands from any duty free shop and send your receipt and business card :

The Duty Free Club Dept. HT3 Hendon Road Sunderland Tyne & Wear SR9 9XZ England



*Some of my best customers are so impressed with the Goldpfeil quality they're even switching to German cars..." Mr. Guy Greengard, Rodeo Drive, Beverly Hills.



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Timesaving New Cellular Telephone

Business men and women make some 600 million trips a year at a cost of some \$300 billion. Each day more than \$790 million is spent worldwide on business travel. This is an average of \$500 per trip even before the cost of executive working and travel time is added.

No wonder the modern business obsession is effective time management. "The need for companies to get the maximum value out of the traveling executive's time represents a bonanza for office equipment manufacturers and dealers; 7 percent of the rise on our Pocket Memo sales is directly attributable to travsays Roger Holmes, United Kingdom marketing manager with Philips Dictation Systems.

One of the most obvious solutions to flexibility of communication is the cellular phone. Philips Radio Communications Systems (RCS) introduced the world's smallest and lightest such phone this year. It is fully self-contained with transmitter and battery in a single unit yet weighs only 480 grams, nearly one third lighter than its nearest competitor.

It can be used both as a cordless portable phone or as a car phone and adaptations to other systems are to follow. Battery life allows up to 45 minutes of continuous conversation and it is possible to replace the battery in mid-call without in-



terruption. Among its many fea-tures are automatic redial, display of length of call and cost, transmis sion of data as well as voice and a 99 number memory.

electronic communication in its Paperwork occupies an estimated multiplicity of forms.

give high quality reproduction and are best suited to the Philips line of transcription systems. These range from a desk-top unit with foot pedal operation to the Multifunctional Systems which combine both dictation and transcription in one unit and can also be used to record telephone conversations.

For the traveling executive the Remote Controlled Dictation System is a boon when crossing time zones. It provides a remote controlled full feature dictation service at all times of day or night, operated by the telephone. Special dialing codes instruct all the vital functions and the machine holds 24 cassettes, which allows for six to twelve hours of dictation complete with an electronic or visual index system.

Philips Pocket Memos provide the ideal way to draft letters and

texts on the move. They act as a portable electronic notebook, with

single-handed operation by a four position record/playback and tape transporter switch. An electronic in-

dex system sets a signal at the start

and end of each message and the

unique Philips Visual Index System,

inscribed on the Mini-Cassette par-

allel to the time scale, indicates the

duration of each message, the end

of each document and special in-structions. An added bonus is a "conference" switch that permits the recording of voices within a fif-

teen-foot (five meter) radius using

Philips Mini-Cassettes, available

in both 60 and 30 minute lengths,

the existing microphone.

is well organized for the smoothest

of transactions. Military personnel will also find a surprisingly large number of car showrooms near all major armed forces bases abroad, Each represents one of the world's leading brands and all offer an extensive selection and service.

While the business is worldwide it is most developed in Europe, How will the advent of 1992 affect this booming tax free trade? In the view of Bengt-Ivor Pagrotsky, marketing support manager for Volvo Tourist and Diplomatic Sales AB, "the military and diplomatic communities will not be affected by these changes. Neither will two other large buying nationalities, the Americans and Japanese, nor other non-EC residents.

Today's Taste in Whiskey

 Steeped in the history and mysteries of Scotland's national drink is William Lawson's, named after the man who began his career in Dundee as a whiskey merchant in 1849 but expanded into blending in 1860. Today more than 8 million bottles of William Lawson's whiskies are sold worldwide every year. Main markets where it can be found are France, Spain, Italy, Holland and Britain but Latin America is developing a taste for this fine product.

These markets have been developed with the traditional blend but knowledgeable consumers are increasingly choosing William Lawson's 12 year old. The growing popularity of single malts has also increased sales of Glen Deveron, particularly among duty free shoppers. A twenty-five-year association with the giant Martini & Rossi group ensures that William Lawson's whiskies are marketed and distributed widely and efficiently and that their promotion is among the most effective in the industry.

These fine, smooth whiskies come from William Lawson's own distillery in Banff on the east coast of Scotland. The Mac-

satisfactorily. Within this complex

is a section devoted to tax free sales

with a garage capacity for 40 cars at

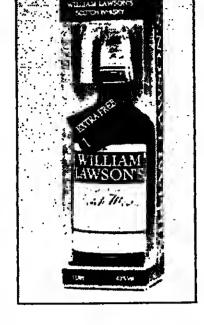
their cars personally from Göte-

borg, this new facility is a welcome

No matter what make of car

takes your fancy, if you qualify for

duty and tax free exemption talk to



Duff distillery in the Spey Valley in the Scottish highlands uses the water of the nearby Deveron river to produce the basic malt whiskey used in the finest of

blends and also in the pure malt Glen Deveron. make. A tax free service may be available. Usually you will find ex-

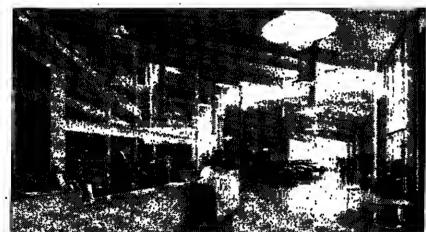
Volvo is aggressively developing its tax free sales and services, probably more than any other car manupert staff trained in the subtleties of facturer. At Volvo's Torsland headeach country's requirements and quarters in Sweden, one building is shipping procedures. wholly devoted to the delivery of A further major factor, besides new cars in a showroom environlocal and national taxes, is the curment. Moreover, the customer can rency exchange rate; savings are drive his car straight onto a test very much dependent on the relatrack to ensure that it functions tive strength of the currency in

which you are paying. Favorable financing arrangements are usually possible. Cars are any time. As some 3,000 people a year from all over the world collect usually shipped to an agent, with whom the buyer makes collection or delivery arrangements.

Not only will you have that feeling of anticipation as you get behind the wheel of your new car but you will know you have bought it one of the leading dealers for that for less, tax free.

Buying a Car Tax Free

Three groups of people can buy cars duty free: diplomats, military personnel and international travelers.



Volvo's new factory delivery center in Torsland, Sweden.

All are temporarily away from their home country and are staying away long enough to be exempt from paying tax and duty. More multinational companies are posting personnel abroad and more people are traveling globally, so this

area of duty and tax free trade is growing.

issued in one country allows for unhindered travel through almost all of the Continent. Insurance covering the vacation period, usually in the form of an international green card, offers total coverage.

22 billion European man bours a

year. That's an average of 24 per-cent of an office executive's time

despite today's wide availability of

buying and under what terms. For

instance, American tourists on va-

cation can pick up their car on their

However, a two-month delay and

25-percent deposit can be expect-

ed for a particular model or a cus-

tom-made product. Hence, the need

to order in advance for pickup on

arrival in Europe. An export plate

Test drive the car on tour

and then ship it back home

arrival and use it to tour around.

This degree of buying freedom is open to very few other nationalities. African and Middle Eastern countries, for example, have very complicated and diverse regulations on

Diplomats are among the major beneficiaries of tax and duty free shopping. Some of the catalogs is-Each country has different quali- sued by specialist suppliers to the fications and while a particular diplomatic corps are as thick as dealer may offer advice, it is best to those of the largest mail-order comcheck with your embassy as to panies. Cars are no exception, nor whether you qualify for duty free are yachts or power boats. The trade



A Newcomer at Cannes

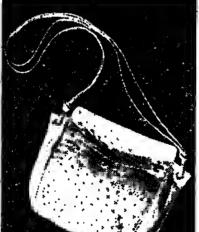
 Comtesse quality has led to booming duty free sales in the Asia/Pacific region. Australia's fast-growing tourist trade has boosted sales there. Now the company is developing its European duty free trade and has, for the first time, taken a stand at the Tax Free World Exhibition.

Exclusive design and an expert eye for the finest skins and fabrics have made Comtesse a byword for fine leather goods. Their calf skin, for instance, is chosen from Southern Germany where perfect conditions and lush meadows guarantee

top quality raw material. Other distinctive product lines with individual, natural patterning are made from ostrich and crocodile skin.

But pride of place in this German manufacturer's range of quality goods and fashion accessories is reserved for their horsehair collection. This distinctive material is semiwoven to give it a uniform texture and extraordinarily brilliant sheen. A range of handbags and associated products is offered in nine classical colors. Sporty but functional, their styling is a delight and unique in the world of luxury goods.





The World's Greatest Shopping Trip...Dubai



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New Middle East Outlets Are Setting Sales Records

This year has seen a major exten-sion of facilities at Ahu Dhabi, new shops in Dubai, restructuring of the complex in Bahrain, and a totally new parade of shopping outlets in Sharjah. Not strictly part of the Arah world (although Islamic) is the surprisingly well-stocked new duty free shop (DFS) in the Maldives, the Indian Ocean island group about two and a half hours flying time southwest of Sri Lanka

Dubai is setting new sales records

Traditional Arab tent over newest open design complex

and Colm McLoughlin, general manager, estimates that total sales turnover by the end of the year will have increased by more than 30 percent to \$66 million. "This will undoubtedly place us in the top 20 duty free shops in the world in terms of sales revenue," says Mr. McLoughlin.

One of the most attractive new features of Dubai's shopping com-plex is the new perfume shop which was opened earlier this year. The trebled in size and sales have risen from 9 to 11.5 percent. With its pink marbled floors, matching display counters and concealed lighting, it sets new standards in design and

even on tone deaf noses.

your hands on a bottle.

For Hine is rare.

The tax free shopping industry in the Middle East has been flourishing since Dubai International Airport opened its shopping complex five years ago. Now, with the prospects of a lasting settlement of the Iran-Iraq war and new air services in the region, many airports are preparing for an upswing in duty free shopping.

product presentation hard to find anywhere else.

Dubai, which has won several major honors since its opening, has just been nominated runner-up as the best duty free shop in the world by the readers of Business Traveller.
"We are very pleased about this," says Mr. McLoughlin, "because it is not an industry award but a response from the readers of a leading travel magazine."

Another previous award-winner is neighboring Abu Dhabi, now among the fastest growing DFS complexes in the Gulf. By the end of the year it will have 19 shopping outlets, with three new shops selling cosmetics, cassettes and compact disks as well as locally made souve-nirs. According to Mohammed Mounib, operations manager, there has been such a surge in sales of souvenirs from Abu Dhabi that it was decided to have a special shop devoted to local gifts.

Last winter (1987/88) saw major developments boosting the tourist industry in both Dubai and Abu Dhabi as well as some other parts of the Gulf. It is estimated that around 60,000 tourists visited the United Arab Emirates alone — almost all from Europe. UAE hoteliers and European tour operators, particu-larly those in the German-speaking countries of Europe, are expecting the trend to continue in the coming

Next year's expansion plans of the Abu Dhabi DFS include three shopping outlets that will offer children's toys and garments, ladies' fashion accessories, and leatherwear and sportswear. Says Mr. Mounib: We cater to a very cosmopolitan clientele. Therefore, we believe in offering the widest choice of items. There should be something for ev-

eryone."
Since the completion of the Abu
Dhabi shop in 1984, sales turnover
in the retail outlets has risen by 422
percent. Turnover by the end of this
year is expected to be over Dh 100
million (US \$27 million). The average purchase per passenger has ris-en from \$10 in 1987 to \$13 this year. "Next month (December) we are going to open a cosmetics shop because we want to be able to give our customers the kind of service which they have come to expect," adds Mr. Mounib, who has been operations manager since the inception of the DFS complex.

With more than 2,500 square meters (around 3,000 square yards) of space, the complex is arranged in an easily accessible circular layout around the inside of the satellite-shaped airport terminal building. Special attention has been given to the needs of transit passengers, which has led to the introduction of an "open-plan" layout for the shops. All items are displayed in an easy-to-locate manner.

The most recent new complex in this open style is the DFS at Sharjah International Airport, another member of the UAE. The 1,200square-meter (around 1,400 square yards) shopping outlets occupy just

Dubai Duty Free and Mr. Colm McLoughlin.

over half the available space. The area is covered with a modern version of a traditional Arah tent.

One of the most surprising of all duty free shops that have opened this year is in the Maldives, on the atoll adjacent to the airport. Although the growing international airport has its own tiny DFS, the main tax free shopping facility is now housed in a four-story building in the island's capital city, Male.
"Spend a while, shop in style," is

the slogan adopted by the opera-tors, Sales International (United Kingdom), who have spent more than \$1 million on the new shops, which are in traditional store layout. Sales are expected to average \$50,000 a day. Its range of stock items closely follows those of the major outlets in the UAE. Emirates airline, from Dubai, flys regularly to the island and is one of its main communication links.

Creating a Niche in the New Border-Free Market

Continued from Page I

and place 11,500 others in jeopardy. It also adds that, for airport operators, duty free revenues have lowered landing charges hy 5-11 percent and helped underwrite major capital invest-

It is now clear that the framework of a single European market will be in place hy December 1992 and, for better or worse, these changes will mark the beginning of the end for the international traveler's most popular perks. But the process is bound to take time, and the European industry is mounting a major campaign to protect its \$1.9 hillion

Over and above those organizations that represent particular industries

such as tobacco or liquor. each country has now estahlished its own association representing all facets of the trade. These in turn have now come together to form a Europe-wide organization, the In-ternational Duty Free Confederation (IDFC), with a secretariat based strategically in Brussels. This is also open to the six member states of EFTA.

Another influential advocate in Brussels is the International Civil Air-ports Association (ICAA) European Community Bureau. Director Philippe Harnon, whose past experience as Commercial Director of British Airports Authority has made him one of Europe's leading exponents of duty free benefits, sees the possibility of continuing the trade

tion for EC residents. Failing this, or some other compensatory system, the only other alternative is to increase the fees charged to both airlines and pas-

Structurally and administratively, airport shopping centers could be adapted to cope with EC citizens who are eligible for tax or duty benefit, those traveling outside the EC who are eligible for benefit and the non-European citizens who will continue to enjoy tax and duty free benefits. To date, no guidelines have been given hy the EC Commission in Brussels but Mr. Hamon reports that constructive discus-

sions are well advanced.

These organizations are active lobbyists in the defense and perpetuation of some form of duty and tax free shopping. The main thrust of their approach to the EC is that the equalizing of tariffs and abolition of interstate

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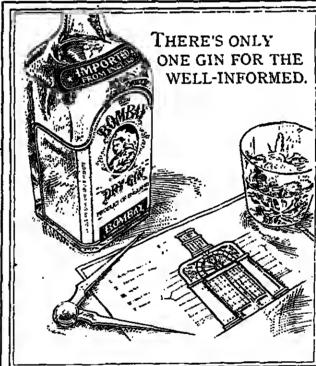
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time to achieve. They argue that duty and tax free shopping should remain available until the last customs officer has left the last customs post.

This Advertising Section was written by Peter R. Wenban & Associates, London-based specialists in world duty free mar-





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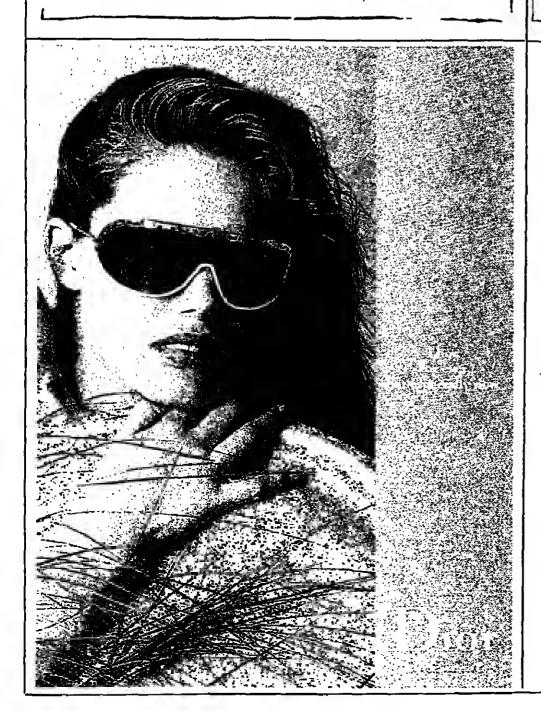
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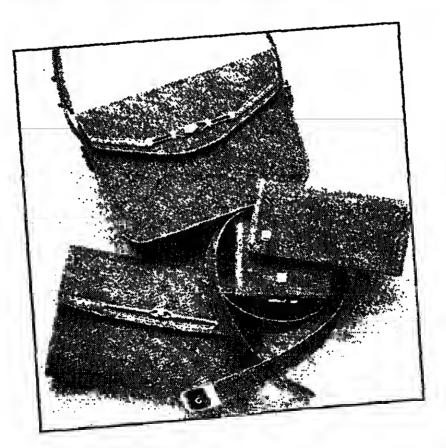
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by the Hine family in the old, uncompromising way. Still aged in traditional small oak casks and blend-

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ed by Jacques & Bernard Hine themselves.



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TUESDAYOCTOBER 25, 1988

INFRNATIONAL STOCK MARKETS

Foreign Optimism Fuels Rally on Milan's Bourse

By DANIEL LIEFCREEN

ILAN—Foreign investors are the driving force of a strong rally on the Milan Bourse. They are attracted by Italy's robust economy, political stability and signs of efforts to trim the country's huge public debt, market analysts say. Besides U.S. and European institutions, brokers say, some Japanese investors, who generally shun the Milan Bourse, are putting some funds into the market.

The Milan Bourse ladex surged to a 1988 high last week of 1,226, up 4 percent for the week. The index has gained 22 percent since January. It closed Monday at 1,222, unchanged.

"There is a stronger element of longer-term money coming into the market," said Roberto Morelli, an analyst at County NatWest in London. "Many foreign in-

The Italian

in London. Many foreign investors are not acting like short-term traders. They want to get a core position in the market, not just make a quick

Parliament's curb on buck." secret voting The Italian Parliament's move on Oct. 13 to curb use of heartened investors. the secret ballot, which has

Makes the street in the second interest to the state of the same of the s been blamed for stalling budthen are training the same of the same of the

get-cutting measures, particularly heartened foreign investors and triggered a buying wave, analysts said. Daily bourse volume since then has been averaging 300 billion lire (\$225 million), more than triple this year's average volume.

The market hit a 1988 volume high of 410 billion lire on Oct. 18. Brokers estimate that foreign investors have been accounting for about one third of turnover.

Investors from abroad also fueled two other market rallies this year, in March and August, when the main attraction was cheap

prices.

"The difference now is we're seeing longer-term investment," Mr. Morelli said. The market got a boost last week from news the economy remained buoyant as gross domestic product grew at a healthy 3.1 percent rate in the second quarter, he said.

On Friday, the government said Italy posted a trade surplus in July, after a June deficit, as exports showed strong growth. And figures released on the weekend showed that the unemployment rate fell to 11.7 percent in July from 11.9 percent in April.

"The Italian economy has taken advantage of weak oil prices

"The Italian economy has taken advantage of weak oil prices and the falling dollar," said Alessandro Valeri, foreign investment director at Sigeco SpA in Milan. "When foreigners are driving the rally, the economic picture is very important."

HE BANK of Italy's governor, Carlo Ciampi, said recently that management of the country's huge public debt should be easier in 1989 than this year since no major loans are due for repayment and there should be the opportunity to relax

interest rates or lengthen debt maturity.

But Lin Moran, who follows the Italian market for James Capel & Co. in London, cantioned, "The market needs to have

"The trouble with the Italian market is that it's not really a bargain now," Ms. Moran added. She added that forecasts of Italian corporate earnings growth next year are running between 12 and 15 percent, basically in line with other European coun-

"As the BCI index approaches 620, I think we'll see some more profit taking," she said. "If mutual fund redemptions start to dry up, that could postpone the profit-taking."

The BCI, or Comit, index closed Monday at 590.84, down

slightly from Friday's 590.97 close.
Italian mutual funds, with more than 50 trillion lire currently under management, helped ignite the bourse's 18-month bull run

Brokers say they expect mutual fund redemptions to slow this month because of the market's strong performance.

Maytag To Buy A Rival N.Y. Investor

Chicago Pacific In \$1 Billion Deal

Compiled by Our Staff From Dispatcher
NEWTON, Iowa — Maytag
Corp. said Monday it had reached
agreement with directors of Chicago Pacific Corp. to acquire the maker of Hoover appliances in a transaction worth about \$1 billion.

Tansaction worth about 51 outlook.

The agreement, if approved by both companies' stockholders, would boost Maytag's profile in the international home appliance industry by giving it control of Hoover floor-care products. Maytag makes no floor-care products. Chicago Basific stock pose share.

Chicago Pacific stock rose sharp-ly. Its shares gained \$13.125 to close at \$56.50 on the New York Stock Exchange, while Maytag was off \$2.75 at \$23.75.

The announcement continues a trend toward consolidation in the international white-goods industry and comes as the U.S. appliances market has been sagging.

Two months ago, Whirlpool
Corp. announced that it would ac-

quire a 53 percent stake in the ap-

quire a 53 percent stake in the ap-pliance division of NV Philips of the Netherlands for \$470 million. The acquisition of Chicago Pa-cific may even have been intended by Maytag to help it avoid being acquired by Electrolux AB of Swe-den, New York arbitragers said. Such an acquisition, they said, has been rumored for a month. Electrolux would now have to

act quickly, the arbitragers noted: Maytag plans in the next few days to launch its cash tender offer for up to 6.4 million shares, or 49 per-cent of shares outstanding, of Chicago Pacific; at \$60 a share.

Maying said that each remaining share of Chicago Pacific common would be converted into Maytag common at a ratio yet to be set.

The cash and stock together are valued at about \$1 billion, Maytag

companies will exceed \$3.0 billion. The merger would make Maytag large enough to thwart a takeover. Maytag, which is based in New-ton, Iowa, is involved mainly in home appliances and vending equipment. Its appliance brands include Admiral, Hardwick, May-

said. The combined sales of the

tag, Magic Chef and Norge.
Maytag officials noted that Hoofacilities in eight countries that make and distribute washers, dryers, refrigerators, dishwashers and inicrowave ovens. Chicago Pacific has provoked new speculation about the intentions of the investment of th products, operates 13 production

Compiled by Our Staff From Dispatcher CHICAGO — Farley Inc., par-

ent of the Fruit of the Loom under-

William Farley, chairman of

Fruit of the Loom, said he planned to sell off the apparel, apparel fab-rics and industrial fabrics business-

es of West Point-Pepperell if the

unsolicited bid were to succeed.



Denies Being Drexel 'Pawn'

By Barnaby J. Feder New York Times Service NEW YORK — Bennett S. LeBow contends that the only thing on earth that infuriates him is getting caught in New York City traffic.

But the 50-year-old investor was clearly irritated not long ago when he was asked about reports that executives at American Brands Inc. — his latest acquisi-tion target — have been calling him a "pawn" of Drexel Burn-ham Lambert Inc., the investment bank that was charged with securities violations last month by the Securities and Exchange

"They do not control me in any way, shape or form," Mr. LeBow said emphatically, as he discussed his extensive contact with Drexel, which acted as fund-raiser, adviser and investor for Brooke Partners LP, the investment partnership Mr. Le-Bow is using to push for the American Brands merger.

(A spokesman says Mr. Le-Bow was not questioned by the SEC regarding the charges against Drenck)

It is not clear how seriously anyone takes American Brands'

Last summer, Mr. LeBow pro-posed that Liggett Group Inc., the Durham, North Carolina, cigarette company he acquired in 1986, either buy the tobacco subsidiary of American Brands, or be acquired by it —the so-called "Pac-Man" ploy. Then last month, a partner-

ship headed by Mr. LeBow filed for government clearance to buy more than \$15 million in American Brands voting stock.

American Brands, a diversi-fied company based in Old



Bennett S. LeBow: Some call him a mastermind.

Greenwich, Connecticut, said it wanted no part of these deals. Its executives and the company's bankers have underscored that point by attacking Drexel's role in Mr. LeBow's attempt to accumulate shares of the compa-

If the attacks irritate Mr. Le-Bow, a sociable man who has cultivated a reputation as a specalityated a reputation as a spe-cialized leveraged buyout expert, it may be because his recent ar-rival in the big leagues of corpo-rate finance has made him more vulnerable to such gibes about his lack of independence.

Despite his assertion that he would be glad to work with any investment bank bringing him an interesting deal, he has come to rely heavily on Drexel for finance and, to a lesser extent,

The reason is simple enough: Like other leveraged buyout spe-cialists, Mr. LeBow — who has a

advice.

Farley Launches \$1.4 Billion Offer for Pepperell

ly owned conglomerates in the ccr, that he hoped to "move for-United States, is offering \$48 a ward on a constructive, friendly

fer to emerge.

taste for troubled and unpopular companies — acquires compa-nies putting up minimal amounts of his own cash and borrowing heavily to complete the pur-

He usually buys what Wall Street refers to as ugly ducklings, at extremely low prices. He has never started a hostile takeover. But as his out-of-favor targets have become larger, he has moved into a domain in which Drexel has dominated the investment banking scene — high-yield securities, known as junk

That leaves some observers wondering just how independent Mr. LeBow can remain. The jury's still out on whether Bennett LeBow is a mastermind of the turnaround situation

and a true free-thinker," said Tom DiMayo, an independent mergers and acquisition special-See LEBOW, Page 13

Kraft Defense **Sparks Hopes** Of Raised Bid

NEW YORK — Shares of Kraft to Inc. soared Monday after the food giant launched a \$14 billion recapitalization plan to fight off the \$11.5 billion bid from Philip Morris Cos., leading to widespread speculation that the tobacco giant would respond with an enhanced offer.

Boxwelly, rejecting Philip Morris Kraft said that one director, Wil-

Formally rejecting Philip Mor-ris's \$90-per-share bid, Kraft said it would offer its shareholders a spe-cial dividend package worth \$110 a share. Its stock jumped \$10 to close at \$102 in trading on the New York Stock Exchange.

"It's likely that Philip Morris could raise its bid," said an arbitrager. "They'll wait until Kraft files the restructuring plan, look at the numbers and then come back." They'll probably win Kraft at \$105," said another.

Some arbitragers valued the Kraft package at slightly under \$105 a share. "We're putting a value on it that is more like about \$103

per share," said one.
Philip Morris has declined com-

ment on the recapitalization. The Kraft restructuring would be by far the largest such operation in corporate history. Kraft said it could legally proceed without shareholder approval but because the plan involved "very significant" changes in the company, it would put the plan to a stockholder vote on a date to be decided soon.

Leaving the door open to Philip Morris, John M. Richman, chair-man of Kraft, told shareholders in a letter that while Philip Morris had so far demonstrated no willingness to bid more, he had told the bidder that Kraft was "not foreclosing negotiations and that if they were to offer a price that re-

Kraft said that one director, Wil-liam O. Bourke, chairman of Reyn-olds Metals Co., resigned before the meeting because he is a big supplier to Philip Morris and want-ed to avoid any possible conflict of

Shares of food multinational soured \$32.50 last week to \$92. Because that surpassed the \$90 Philip Morris bid, Wall Street was evideatly expecting further develop-ments. Kraft said the increase beyond \$90 represented "a clear signal that investors see the bid as

Nearly 27 million shares, or 20 percent of those outstanding, changed hands, enriching thou-sands of financial institutions and individual investors who were apparently satisfied with the enormous runup and were onwilling to

wait for further developments.
With sales of \$10.5 billion for the
year that ended June 30, Kraft is the United States's fourth-largest producer of consumer goods, after Philip Morris, Procter & Gamble and RJR Nabisco.

Its audacious restructuring also became the third multibillion-dol lar takeover development to shake up the food business within a single week. Philip Morris startled the in-dustry last Monday with its offer for Kraft. But by Friday that \$11.5 billion offer looked a lot smaller when senior executives of RJR Nabisco Inc., the big tobacco and food company, announced that they wanted to buy their company for \$17 billion.

All the deals would be heavily financed by banks in the U.S. and

Philip Morris waged an unproductive campaign last Friday to bring Kraft to the bargaining table. But it refused to budge from its \$90 price, even though Hamish Maxwell, Philip Morris' chairman, said

repeatedly that he was "prepared to negotiate all aspects of our offer." In an effort to persuade Kraft to negotiate quickly and "avoid a pro-longed struggle," as he put it, Mr. Maxwell wrote last Friday to Mr. Richman, asking for a meeting. Mr.

French Group Takes Stake in Société Générale

Pepperell jumped \$4.75 a share to close at \$50 on the New York Stock Exchange, an indication that

The offer was not entirely unex-

investors are expecting a higher of-fer to emerge.

pected. In May, Mr. Farley had sought government permission to

By Jacques Neher Special to the Herald Tribune

PARIS - Marceau Investissement, an investment group made up of some of France's most powerful institutions, amounted Monday that it now holds 9.16 percent ver, in addition to its floor-care of Societé Générale, the third largest French bank.

In a filing with the Securities and Exchange Commission, a unit of

Farnings Commission, a unit of Farley said that it expected to dispose of the assets within two years of any merger and that such sales would be necessary to make payments on bank debt incurred to

Farley, one of the largest private-

share in cash for each of Pepperell's

29.4 million shares outstanding.

finance the merger.

billion francs (\$550 million) pur-chasing the shares, most of them last week. erale d'Electricité before its privati-zation last year. Mr. Pébereau founded Marceau after he was

It also added to speculative pres-sure on the stock, which closed 23 francs above Friday's level, to 508 francs. On a surge of buying Wednesday, the stock hit 546 francs, its highest level since the ank was privatized in June 1987, then fell back late in the week.

Marceau Investissement is head-

Mr. Farley, who heads the Chi-cago-based concern, said in a letter

to Joseph L. Lanier Jr., Pepperell's chairman and chief executive offi-

ward on a constructive, friendly

Pepperell had no immediate

ousted from CGE in 1986 by the former conservative government of Prime Minister Jacques Chirac, which was put off by his ties to the previous Socialist government. Mr. Pébercau's shareholders,

however, cut across business and political lines.

"Everybody seems to be involved in Marceau," said Susanna ed by Georges Pebereau, who was Hardy, an analyst with the Paris

> acquire up to 25 percent of Pepperell's stock. So far, he has spent \$88

> million in purchasing a 9.8 percent

Marceau's French shareholders

include Compagnie Financière de Suez, the big investment bank; Paror, a subsidiary of the cosmetics group L'Oreal; the Caisse des Dépots et Consignations, an invest-ment arm of the government; and several subsidiaries of Groupe Axa, the private insurance company, ac-cording to the daily Le Monde.

Foreign investors include ITT Corp.; the British publisher Robert See BANK, Page 13

Currency Rates

3.F. Yen 1.23 1.5915 * 24.7226 12.752 1.611 * 24.603 22.155 27.825 12.515 1.5175 12.575 48.717 4.725 * 1.175 * 1.175 * 1.175 * 1.175 * 1.175 * \$ D.M. 1537 L1278 45575 20545 3.113 — 2.1308 2.20220 745.28 1.7493 b 1.7725 10.874 1.7125 221.29 70.87 2.4653 0.0477 2,017 37,4735 1,7669 1,752 1,233,40 wear company, launched a tender offer Monday for West Point-Pep-perell Inc. that values the textile giant at about \$1.45 billion. 7,072 1,542.57 8,1500 1,779.38 41.200 . 49.5628



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MCorp Posts Loss, Freezes Debt Repayment

DALLAS — MCorp, the trou-bled Texas banking institution that earlier this month sought govern-ment assistance, said Monday that it had a loss of \$517 million in the third quarter and that it was sus-pending debt repayments. MCorp has requested financial as-sistance from the agency.

The company, the second biggest banking organization in Texas and the last of the ailing savings and loan associations to seek outside help, said its board had declared a moratorium on payment of pre-ferred stock dividends and of principal and interest on all parent company public and privately placed debt.

MCorp said the moratorium, which affects about \$470 million in debt outstanding, was effective last Friday and would remain in place until further notice.

nm permitted it to marshal its assets in connection with its recapitalization proposal, which is currently pending before the Federal Deposit Insurance Corp.

The Texas group said it could not predict the length of the moratorium nor could it predict when, or whether, any agreement regard-ing the recapitalization and assis-

tance proposal would be reached.

Federal regulators, who have said that a bailout of MCorp would take time, estimated this mouth that of 200 bank failures expected. in the United States this year — up from 184 in 1987 — nearly half would be in Texas.

Separately, MCorp announced that its net loss in the third quarter

ballooned to \$517 million, from \$73.7 million in the same period last year. Per share, the loss rose to \$12.26 from \$1.84.

The latest result brings the bank's loss for the first nine months to \$529 million, up from \$199 million in the same 1987 period.

The preferred and common stocks of MCorp that are affected by the moratorium are the MCorp money market cumulative pre-ferred stock, Series A and B, and the \$3.50 Series cumulative convertible preferred stock, as well as MCorp common stock.

dend payments on its common stock late in 1986. Mcorp said obligations under certain debt covenants prohibited the company from declaring dividends unless it achieved a return to profitability or obtained waivers.

The company suspended divi-

stake in the company.

Mr. Farley said his company had taken legal action to challenge the anti-takeover statutes in Georgia, as well as Pepperell's "poison pill," a shareholder rights plan designed to make an unwanted takeover prohibitively expensive.
Pepperell, which manufactures Arrow shirts and Martex towels, acquired the rival textile maker J.P.

billion, then split Stevens's assets with a rival suitor. (AP, Renters) Magnifique! Précisez VOLVIC

Stevens & Co. in April for \$1.2

e'est d'abord les respecter. J'avais besoin d'un eau naturelle VOLVIC chez JEAN-CLAUDE **FERRERO** Paris 16^e Tél. : 45 84 42 42

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— Custody Bank:

Banque de Luxembourg S.A.

— Placing agent:

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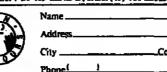
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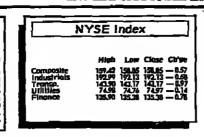


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Dow Jones Bond Averages

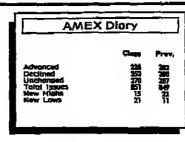
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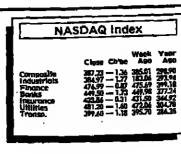
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Dow Jones Averages



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N.Y. Stocks Off in Active Trade

NEW YORK — Prices on the New York Stock Exchange closed slightly lower Monday in active trading, pressured by profit taking and plummeting oil prices.

The Dow Jones industrial average, which had risen 2.31 Friday, fell 13.16 to close at 2.170.34.

Prev

The index showed signs of rebounding about an hour before the close but lost its momentum during the last 30 minutes of trading.

Declines led advances by about an 8-5 ratio.
Volume was 170.59 million shares, down from
195.41 million traded Friday.
The NYSE composite index also fell, drop-

ping 0.57 to 158.85. The price of an average share lost 12 cents. "The market turned in a disappointing per-formance today compared with last week," said Ricky Harrington, technical analyst with Interstate Securities Corp. in Charlotte, North Caro-

Mr. Harrington said the market had suffered in the past few weeks from fragmented leader-ship because of leveraged buyout and takeover activity.

"There are a few things affecting the market right now," said Monte Gordon, research direc-tor of Dreyfus Corp. in New York. "One is the ability of OPEC to reach a deci-

sion on oil," said Mr. Gordon, who noted that a stabilization of oil prices would have a positive effect on the market.

The OPEC meeting in Madrid ended Saturday with no specific announcements of cut-backs in the 13-nation carter's rate of produc-

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tion. Two committees — pricing and long-term strategies — are scheduled to meet Nov. 17. Mr. Gordon said other market concerns included uncertainty over short-term interest rates, a report on the gross national product scheduled for release Wednesday, and the mar-ket's ability to continue last week's upward bias.

RJR Nabisco was the most active issue, up 74 to 84. Kravis Roberts & Co., the New York investment firm, said it would begin a tender offer this week for 87 percent of RJR Nabisco's 225.3 million shares outstanding. The tender offer, valued at \$20.3 billion, or \$90 a share, tops the \$75-a-share offer that is being contem-plated by an investment group led by RJR

Kraft followed, up 10 to 102. Kraft announced Sunday that it had rejected an \$11.8 billion cash takeover bid by Philip Morris Cos. and instead is offering a dividend package to its shareholders. The new package is valued at more than \$110 a share, well above Philip Morris SOB a share share, well above Philip Morris SOB a share share. ris' \$90-a-share offer.

Philip Morris Cos. was up a fraction. Bank America was third on the actives list, up

Other active issues in the food and beverage sector included Pillsbury, up % to 59%. Shareholders of Grand Metropolitan Pl.C. the British hotel, food and drink group, Monday approved a proposed acquisition of Pillsbury. Last week, Pillsbury rejected a \$5.23 billion offer from saying the \$60-a-share offer was too

low. IBM was off 11/8 to 1231/4, AT&T was off 1/8 to

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LONDON, NOVEMBER 10,1988

The last two years have seen a dramatic upsurge in international corporate mergers and acquisitions. As the number of such international transactions has increased, the use of hostile tactics has also begun spreading rapidly, even among European and Japanese companies. These developments present business executives and public officials with important challenges

and opportunities.

The International Herald Tribune and Skadden, Arps, Slate, Meagher and Flom have developed an exceptionally timely program which will address the effect of this new wave of international mergers and acquisitions upon business strategies and public policies.

A distinguished group of speakers will address the meeting including:

Joseph Flom = Skadden, Arps, Slate, Meagher and Flom
Commissioner Joseph A. Grundfest,
U.S. Securities and Exchange Commission
Ambassador Alfred H. Kingon
U.S. Ambassador to the EC and former Presidential Assistant Robert Maxwell = Chairman, Maxwell Communication Corp. plc

Dr. Hans Dalan : Senior Vice President, Westdeutsche Landesbank Girozentrale John Hennessy = CEO, Credit Suisse First Boston

George Magan = Director, J.O. Hambro Magan & Co. Ltd.
Sir Michael Palliser
Chairman, Samuel Montagu & Co. The Honorable Peter Peterson = Chairman, The Blackstone Group Bruce Wasserstein =

Chairman, Wasserstein, Perella & Co. European Commission Reto Domeniconi = Executive Vice President, Nestle SA

Herald Eribune For full program information, please either fax your business card to (441) 240 2254

telex your full name and address to 262009

or telephone (441) 379 4302 Mergers and Acquisitions Conference International Herald Tribune 63 Long Acre, London WC2E 9JH 25-10-86 **U.S. Futures**

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INTERNATIONAL **MANAGER**

BY SHERRY BUCHANAN. IN THE IHT EVERY THURSDAY. ESSENTIAL READING FOR **EXECUTIVES WORKING IN** THE INTERNATIONAL MARKETPLACE

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BUSINESS ROUNDUP

Exxon Net Up 15% in 3d Quarter

NEW YORK — Exxon Corp., fined products were made possible ones that advanced by relatively firm prices for the from \$4.44 billion. the world's largest oil company. said Monday its net profit rose 15.1 percent io the third quarter, to \$1.22 billion from \$1.06 billion a year earlier, despite a slight decline in revenue because of lower crude oil prices.

Revenue declined 0.2 percent to \$21.89 billion from \$21.93 billion the year before, Exxon said. The oil giant said that improved

petroleum product margins and contioued strength in chemicals were the principal factors io the

Earnings per share rose 24 percent, to 93 cents from 75 cents, reflecting the company's continued purchases of its own stock.

During the latest quarter, Exxon said, it bought 25.13 million shares at a cost of nearly \$1.15 billion. Purchases in the first nine months of 1988 totaled 74.26 million shares at a cost of nearly \$3.27 billion.

For the nine months, Exxon's profit rose 18 percent to \$3.88 billion, or \$2.89 a share, from \$3.29 billion, or \$2.31 a share. Revenue rose 6.5 percent to \$65.5 billion from \$61.5 billion.

The improved margins on re-

products, combined with lower costs for the crude oil that goes into them, Exxon said. Margins on re-fining and marketing had been "severely depressed" a year earlier, the

company said. Capital and exploration spending increased 2 percent to billion, bringing expenditures increased 2 percent to \$2.02 through the nine months to \$5.09 billion, up 21 percent from the 1987

period. "A combination of relatively firm product prices and lower crude oil acquisition costs helped lift refining and marketing margins above the severely depressed levels of a year ago," the company said. "Consequently, earnings from the downstream sector showed marked improvement over 1987 third quar-

The company has cited im-proved refining margins for profit improvements so far this year. Io the first quarter, Exxon's profit jumped 36 percent. The gam in the

second quarter was 4.3 percent.
In Los Angeles, meanwhile, Atlantic Richfield Co. announced a 24.1 percent increase in third-quar-ter profit, to \$391 million from \$315 million a year earlier, on reve-

The oil group said that strong gains in chemicals and refining and marketing boosted third quarter carnings.

Per share, third-quarter earnings increased to \$2.17 from \$1.71. Acro said its average price for omestic crude oil declined to \$9.62 per barrel in the third quarter from \$14 a year ago.

Lower oil prices cut the compa-oy's third-quarter oil exploration and production earnings to \$80 million from \$235 million a year ago. But the lower oil prices also cut feedstock costs for refining and marketing, boosting earnings to \$121 million from \$30 million

Earnings at Arco's Lyondeli Petrechemical Co. jumped to \$156 million from \$23 million a year ago because of higher margins and vol-umes for ethylene, which is widely Worldwide crude oil and natu-

ral-gas liquids production averaged 715,700 barrels per day, versus 728,800 a year earlier. Worldwide exploration expenses rose to \$131 million in the quarter,

from \$96 million the year before.

According to a report in the Nihon Keizai newspaper, the current profit of the four will be 18 percent to 38 percent down from a year earlier.

Tokyo Brokers

Expect Lower

yen, company spokesmen said Monday.

They gave oo figures on the revised estimates, but a Daiwa spokesman said the next official estimate would be below an unofficial forecast of 240 billion wen mede in August

billion ven made in August.

They said the reductions re-

flected market conditions in

August and September.
The other two of the four,

Nomura Securities Co. and

Yamaichi Securities Co., de-

clined to comment about profit in 1987-88.

North American Business Helps Lucas Profit Rise 28%

Profit for Year PLC, the British acrospace and car mained the main earner, however, parts group, said Monday that a contributing £106.4 million to opstrong performance in North crating profit, up from £86 million TOKYO - Two of Japan's strong performance in North America helped push pretax profit Big Four securities firms, Daiwa Securities Co. and Nikko Securities Co., expect cur-rent profit for the year ended Sept. 30 to be below earlier up 27.8 percent for the year, to £146.3 million (\$257 million) from £114.5 million. forecasts of 270 billion yen (\$2.13 billion) and 190 billion

> year earlier. Per-share earnings rose to 79.4 pence from 65.3 pence.

Net after-tax profit totaled £116.3 million, up from 87.6 million, including an extraordinary debit of £21 million, compared with £44.5 million.

The results were slightly better than analysts had expected. Lucas shares closed up 1.5 pence at 592 pence on the London Stock Ex-

In the year ending July 31, the group acquired seven businesses to increase the competitiveness of its aerospace and industrial sectors. It sold 10 businesses, mainly in the

Reuters The automotive sector, one of LONDON — Lucas Industries the leading suppliers in Britain, rethe previous year.

Operating profit in aerospace businesses increased 4.7 percent for the year, to £42.2 million from £40.3 million. Increased sales and Group sales, including related companies, rose £2 percent, to profit in North America compen-£1.97 billion from £1.82 billion a sated for lower operating profit in sated for lower operating profit in Britain, caused by higher expenses, the company said

Total operating profit was and Goar.
El71.9 million, compared with Profits
Per Share

World sales of aerospace systems were 23 percent higher for the year, reflecting a greater internation presence, Lucas said. The performance of Lear Siegler Power Equipment Corp. of the United States, acquired this year, exceeded expectations, it added.

"We have now positioned our-selves for the future, which offers opportunities for sustained and profitable growth," Tony Gill, the chairman, said in a statement.

National Westminster Finance B.V.

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Company Results

Revenue and prolits or losses. In millions, are in local currencies unless otherwise indicated.

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By: The Chase Manhattan Bank, N.A. London, Agent Bank

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Cadbury, an Eye on Asia, Bids for Rest of Its Australia Unit BANK: French Group Takes 9%

MELBOURNE - Cadbury Schweppes PLC said Monday that it would bid for the 30.3 percent stake it does not already hold in stake it does not already hold in Cadbury Schweppes Australia had first-half 1988 sales of 490 mil-

Cadbury Schweppes executives said that full control of the subsidiary would give the British candy and beverage maker a platform for expansion into the Asian market. David Nash, the parent company's group finance director, said,

"If we can get the companies inte-grated, then we will he well placed to push into the Pacific and Far East." Cadbury Schweppes offered three choices; one fully paid Cad-bury Schweppes share for every two in the Australian unit; 7.80 dollars cash plus one Cadbury Schweppes share for every four Australian shares; or 3.90 dollars cash for each Cadbury Schweppes

Australia share, The paper-only choice values Cadbury Schweppes Australia shares at 4.11 dollars — an earnings multiple of 28.3. Shares in the Australian unit closed Monday at 4.12 dollars, up 52 cents from Friday's close.

Cadbory Schweppes said the bid was subject to government approvThe parent company said the small way," he said at a news concash element would be funded ference in Melbourne "This is a from existing facilities or from cash resources within the group.

Ltd., valuing the entire company at about 1.2 billion Australian dollars (\$980 million).

Cadbury Schweppes executives

Cadbury Schweppes executives

Schweppes's profit and 14 percent

ference in Melbourne, "This is a priority area, though of course Enrope is taking quite a lot of our

Australasia has been a major profit center but will benefit from tegration with the parent, particularly in marketing brands currenttotal sales.

"We are in Asia in a relatively

hy produced under license from Cadbury Schweppes PLC, Mr.

Nash said.

Directors of Cadbury Schweppes Australia said they had appointed independent advisers to prepare a report on the bid, but the unit's chief executive, Frank Swan, said the bid was a positive move for the company and its employees.

"I am delighted that they have the confidence in us to regard Cadbury Schweppes Australia as the vehicle for expansion into Asia," he said in a telephone interview.

Thomson-CSF Reports 6.6% Rise in Net

PARIS - Thomson-CSF, the

electronics and armaments company, reported Monday that group net profit rose 6.6 percent in the first half of 1988, to 1.62 billion francs (\$266 million) from 1.52 bil-

lion a year earlier.

Operating profit nearly tripled, to 987 million francs from 342 milhon. The company, which is 60 percent held by the state-owned Thomson SA, reported that pretax profit before exceptional items was 2.88 billion francs, up 65.5 percent from 1.74 billion.

Revenue, already reported, to-taled 16.09 billion francs, down 8.4 percent from 17.56 billion.

sharp improvement in operating profit in its industrial activities, but said financial activities continued to provide the bulk of net.

SGS-Thomson Microelectronics. a semiconductor joint venture with STET SpA of Italy that was set up in June 1987, reported pretax profit, before exceptional items, of 111 millioo francs, compared with a 699 million franc loss for its seven operational months of 1987. But it had a first-half uet loss of 531 milhon francs, against 1.24 billion for

Healthy order books, at about 65 billion francs, and a recent group restructuring helped account for Alain Hagelauer, Thomsoo the strong rise in operating profit, CSF's financial director, noted the Mr. Hagelauer said. Orders were

expected to remain at about that level throughout the year.

The group's operating profit also was boosted by lower operating costs after last year's sale of its medical equipment arm CGR to of the capital grouped together" in General Electric Co. of the United the stake. States, he said.

Thomson-CSF's profit on financial operations rose 18 percent to 2.08 billion from 1.77 billion, Mr. Hagelaner said, belped by the strong performance of its Batif banking operation and also by lower debt-servicing costs.

Total group debt was 1.5 billioo francs at the end of June, compared with 2.8 billion francs at the end of

(Continued from first finance page) weighted to reflect and reinforce the interests of Mr. Chirac's Gaull-Maxwell; Banque Arabe & Internationale d'Investissement, based in Paris; Banco de Bilbao, the Spanish bank; and the Swiss bank Julien Baer.

Although Marceau's total equity is reportedly less than 2 billion francs — and those funds are invested elsewhere - analysts doubted that it had had difficulty borrowing the funds needed to acquire the Société Générale stake.

The big question on the Paris Bourse Monday centered on Marcean's intentions. The bank itself appeared to be in

the dark, saying the investment was made "without its knowledge."
A spokesman said late Monday
that Société Générale would seek an explanation from Marceau of

the "nature, origin and distribution the stake Some analysts were sticking with a theory, advanced last week, that the Marceau stake was part of a government-inspired plan to reori-

ent the core shareholding of the bank to interests more friendly to the Socialist government in power. Havas, the advertising group, Since before the French elections in the spring, the Socialists have railed against the core sharehold-

ist pobitical party.

"This will counterbalance the core shareholding," said Alex Dar-wall, an analyst with Puget, a Paris broker, "and I'm sure it was done with the government's implied

He speculated that the Marceau investment ultimately would be "passed on" to one or several investors closely allied to the government, such as Union des Assurances de Paris, the state-owned insurance group, or the Caisse des Dépôts et Consignations.

Like UAP, said Ms. Hardy, Société Générale "is the spider at the center of the web."

If you have control of Société Générale," she said, "you have control of so much in France."

The bank, either directly or through a host of mutual funds it manages, has significant stakes in many media interests, such as Canal Plus, the pay television system; TF1, the television channel; and

Last year, the bank earned 2.38 billion francs. Banking revenues toings of several major companies taled 28.6 billion francs while funds that were privatized by the Chirac under management came to 108 government, saying they were billion francs.

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LEBOW: Specialist in Leveraged Buyouts Denies He Is a Drexel 'Pawn' (Continued from first finance page) It took Mr. LeBow more than a MAI quickly returned to profit- Mr. Weksel had violated securities

ist, who calls himself a LeBow ad mirer. "The Drexel connection has made him a lot of money. The question is whether he is becoming just another part of the Drexel opera-

Such a thought draws a laugh from Mr. LeBow's wife, Geri. This is a man who makes his own breakfast, so he can have exactly what he wants, just when he

wants it," she said. When it comes to the companies he wants, Mr. LeBow professes a fondness for technology-oriented operations such as Western Union Corp., the telecommunications company based in Saddle River, New Jersey, that was on the brink

of bankruptcy when Mr. LeBow bought control last year. But Liggett, which owns the sixth largest U.S. tobacco company, is just one of several acquisitions that suggest he is intrigued by a variety of enterprises.

In the past five years, he has acquired Brigham's, a Massachu-setts ice cream chain; the U.S. gold jewelry operations of Britain's Johoson Matthey PLC; and Brooke Yachis International, the remnant of a historic English boatyard that was building a yacht for him when it reached the brink of bankruptcy.

Because his targets rarely have he breakup value of such famous leveraged buyouts as Beatrice Cos. and Sioger Co., be does not have the luxury of quickly selling off pieces of them to pay the debts

acquired in the takeover Instead, he concentrates on restoring his acquisitions to financial health by improving operations.

That accomplished, the huge stock holdings he received for small

sums of cash start to soar in value, and Wall Street, which loves a good track record, is ready to raise funds

to do the next, bigger deal.
As an investor, Mr. LeBow "can spot value in situations where others have given up," said Richard S. Ressler, who recently left Drexel to open a Beverly Hills, California, office of LeBow, Weksel & Co. which manages investments for Mr. LeBow and his partners.

Mr. LeBow says he takes the long-term view in his deals. Western Union might take five years to look healthy, he estimates. And while his exchanges with American Brands indicate he is willing to sell Liggett, it is not likely

to happen in a rush. In April, he retained Drexel to sell his stake in MAI Basic Four loc., a computer company based in Tustin, California, that he bought three years ago; but he is still wait-

ing for the right deal.

Mr. LeBow first learned about rescuing companies when a com-puter operation he founded in 1961 began to founder.

The company, DSI Systems Inc., in Rockville, Maryland, went public in 1969. But it expanded ton rapidly and soon plunged into fioverhaul its operations.
Once he had the turnaround un-

der way, he merged DSI with a rival, Conolog Corp.

Mr. LeBow moved to New Jerwhere Conolog was, so he could work at the merged opera-tion. But he discovered that day-to-day management tasks were not as rewarding as resurrecting DSI had

He began consulting for trou-bled companies, and by the 1980s, he was putting together small deals. His first step toward big-time investing came with his 1985 acquisition of MAI, the unprofitable computer company owned by Asher B. Edelman, a New York investing the state of the state of

tor. Mr. LeBow and his partners
put up just \$5 million in equity.
The value of the 51 percent stake
still held by Mr. LeBow, his family
trusts and William Weksel, his sometime partner, now stands at about \$94 million, and he has re-ceived more than \$10 million in

Mr. LeBow prodoced those oumbers by refocusing MAI on de-veloping applications for specific markets — hotels, for example. He also encouraged the company to borrow funds to expand through

"Ben is very supportive," said William B. Patton Jr., MAI's chief executive officer. "When we talk about an acquisition, he says, 'Do it

in a 1986 public stock offering. It since has made more than 30 acquisitions of software design companies and distribution centers.

In the past year, it has doubled its sales force, and, according to Mr. Patton, should meet Wall Street estimates of earnings of more than \$27 million on sales of about \$425 millioo in the fiscal year that ended last month.

Mr. Patton and others say that a big part of Mr. LeBow's success has been his ability to attract top-notch managers to oversee the detailed developments necessary to make his strategic vision work.

"Ben is very interested in major changes in strategic direction but has less than zero interest in dayto-day things like sales operations and product development," Mr.

The key day-to-day man has been Mr. Weksel, Mr. LeBow's partner in several investments. The wo men met in the late 1960s. when Mr. Weksel was chief executive of a DSI rival.

When Mr. LeBow bought infor-mation Displays Inc. in 1975, he installed Mr. Weksel as chairman and chief executive. Information Displays was sold in 1984. But it soon went bankrupt, and the buyer sued Mr. Weksel and other officers, including Mr. Le-Bow, for fraud and misrepresentation. The SEC charged in 1986 that

Mr. Weksel consented to an injunction barring violations of the securities law without admitting or deaying the SEC charge, and the civil litigation is still pending.

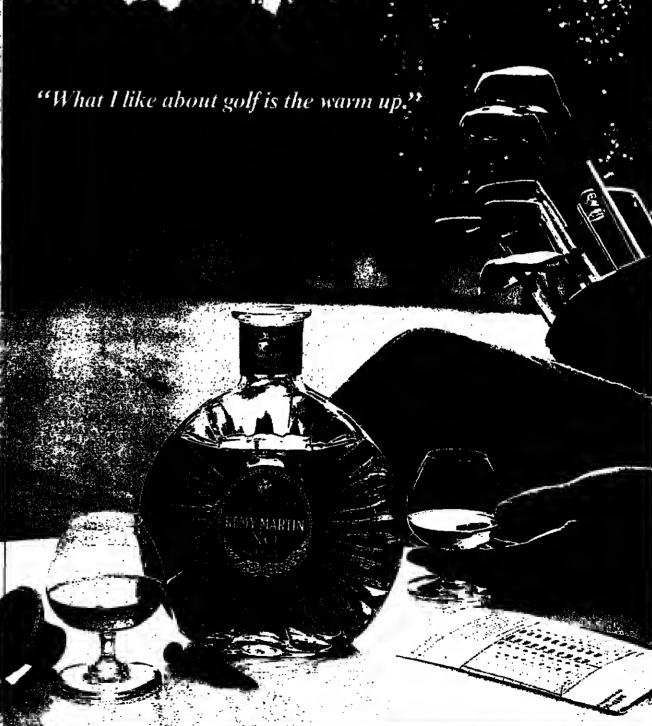
But neither legal tussle has prevented him from gaining a repotation as an invaluable partner for Mr. LeBow, who installed him as

chairman at both MAI and Liggett. "Weksel is a world-class crisis manager," said Paul Levy, a part-ner at the investment bank of Gillian, Joseph, Littlejohn & Levy, who aided Mr. LeBow in several

Mr. LeBow's contribution, said Mr. Ressler, is the ability to analyze potential acquisitions in ways that most other investors would be un-

willing or unable to handle. For example, he said, having decided that the only really important risk at Liggett grew out of lawsuits by smokers, Mr. LeBow analyzed masses of legal documents and reports before concluding that the stock market and Grand Metropolitan PLC, then Liggett's owner, were overestimating the impact of

That analysis led Mr. LeBow to acquire Liggett, in a deal that required just \$14 million from his parmerships. Now, based on the value of Liggett's shares on the New York Stock Exchange, his holdings are worth about \$215 mil-



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Via The Associated Press

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overseas Americans Write-in Ballot for US elections. For the first time, Americans wishing to vote by absentee ballot in the Federal elections who have not yet received their absentee ballot from their local

election officials may obtain special Write-in Ballots at any

The Federal Write-in Absentee Ballot is intended to prevent disenfranchisement of duly registered voters who have made a timely request for an absentee ballot and simply failed to receive it on time. It may be used by Americans outside the US who have properly requested an absentee ballot in their home state and whose absentee ballot request was received by local election officials at least 30 days before the

November 8th elections. In order to be counted, the write-in ballots must also meet local requirements and deadlines, which vary from state to state. For further information, contact the voting officers located at any American consulate.

Deutsche Marks

Pounds Sterling

Monday

British Pound Falls, Aiding Dollar

Compiled by Our Staff From Dispatches
NEW YORK — The British pound dropped sharply Monday, hit by plunging oil prices and fears of discouraging trade figures, pro-viding support for the dollar.

The dollar finished mostly high-

er against other major currencies, but analysts attributed the rise primarily to technical factors and said sentiment toward the U.S. currency was still negative.

Sterling dropped to \$1.7483 at dollar should be higher. the close from \$1.7605 at Friday's close in New York, after finishing in London slightly above its lows against the Deutsche mark following two rounds of intervention by

gainst the Deutsche mark followng two rounds of intervention by
he Bank of England.

The central bank later interscattative of Bank of Montreal, said the Bank of England.

inched ap to 126.975 year from However, tumbling oil prices were a key factor behind the from 1.5050. The U.S. currency from 1.5050. The U.S. currency also gained to 6.1275 French francs

Despite the dollar's rise, "there still is a lot of bearishness around in \$1.7625 on Friday. The pound the market," said Samuel Lek, a closed at 3.1308 DM, sharply down managing director of Bear, Steams from 3.1468 DM on Priday but

"I do think the dollar in general should not be as low as it is," said Mr. Lek, adding that sharply lower trading, when sterling was under oil prices, signs of diminishing in-

accords to ensure the stability of the world market through abiding

by set quotas and price levels to

At the latest meeting, the Iranian

oil minister, Gholamreza Aqaza-

deh, again objected to quota parity

between Iran and Iraq but pro-

posed that both countries be al-

lowed to exclude domestic oil con-

sumption from their quotas and

instead adopt equal export quotas.

day that Iran was prepared to ac-

cept an oil export quota equal to

Iraq's but "refuses parity in pro-

duction" with Iraq.

Mr. Agazadeh reiterated Mon-

secure the benefit of all."

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flation and a firm bond market are fundamental indications that the

Traders noted that recent comments coming out of Washington seem to indicate the Federal Re-

vened in the New York market, dealers said. this seemed to have given the mar-ket some direction ahead of third-The dollar advanced to 1.7925 quarter U.S. gross national product data due to be released Wednesday.

oil producer. In London earlier, sterling tum-bled to \$1.7520 at the close, from

above the 3.1275 low for the day. The central bank was seen intervening around 3.12 DM in early trading, when sterling was under

OIL: Prices Tumble After OPEC Fails to Reach Accord

But because the group failed to

reach a quota agreement to curb oatput immediately, oil prices could tumble to \$12 a barrel in the

next week or so, analysts said. Even though Subroto, the secre-

tary-general of OPEC, has said that

output until the Nov. 17 gathering,

analysts said that was bad news for

prices because the group was producing an estimated 21 million to

22 million barrels per day.

bers will freeze their current

tees, OPEC sources said:

(Continued from first finance page) This proposal will be the basis

and contacts achieve firm and clear for further discussion at next accords to ensure the stability of month's meeting of the commit-

The pound has lost 6 pfennig against the mark in two days, after the chancellor of the Exchequer, Nigel Lawson, said Thursday that the British trade deficit would not improve substantially until 1990.

Those remarks reminded the market that British trade figures. due Thursday, were unlikely to show any improvement.

The trade balance is forecast to show a deficit of around £1.8 billion, and the current account a £1.3 billion deficit, both unchanged from August.

Against other major currencies, the dollar closed fractionally firmer after last week's sharp losses. It advanced to 1.7868 DM from 1.7795 and to 126.85 yen from 126.32. Expectations of a substantial rise in U.S. third quarter gross national

product underpinned the dollar, dealers said, adding that the data could fuel speculation of U.S. monetary tightening and help the currency temporarily.

"We could see a retracement to or above 1.80 DM," said Peter Medlock, chief dealer of Societé Générale in London, "But medium term, I still see the dollar going towards 1.75 DM or lower."

stir up more trouble at the commit-

In Paris, a source close to OPEC

said Mr. Aqazadeh had talked di-rectly with his Saudi and Kuwaiti

The Iranian minister met sepa-

rately with the Saudi oil minister

Hisham Nazer, and the Knwaiti oil

minister, Ali Khalifa al-Sabah, af-

ter the sessions held in the Spanish

The source emphasized that

"this is the first time they have held

"That shows there is a better

direct talks" in more than a year.

capital by oil ministers.

tee meeting

NABISCO: Kohlberg Kravis Offers \$20.3 Billion

employees" and, therefore, to en-

courage them to produce, it would provide them with stock options

and an employee stock ownership

Numerous aspects of the plan were apparently still being worked out. Mr. Richman said the program

would be submitted to the board in

its final form soon and then sub-mitted to shareholders for consid-

any, other than to say the company

would keep its main businesses and

key brands that account for 80 per-

Among its big brands are Vel-vecta cheeses, Miracle Whip top-

pings, Breyers, Sealtest and Frusen Gladje ice cream, Light n' Lively dairy products and Philadelphia

In a teaser for stockholders,

Kraft maintained that investors

would "realize present value" and

continue to participate in Kraft's

future - "including some exciting

new product lines we have been

developing."
"Today's situation is not of our

making," Mr. Richman told share-

holders. "Rather, it is the product

my for future generations."

cent of its profits.

cream cheese.

(Continued from Page 1) could seek additional financing from its owners.

Nippon Life Insurance Co., one of Japan's largest insurers, owns 13 percent of Shearson. American Express Co. owns 61 percent. Both companies were expected to participate in the initial offer.

A spokesman for Kohlberg Kravis said that Wasserstein, Perella & the management huyout offer.

KRAFT: Hopes of a Larger Bid (Continued from first finance page)

Mr. Richman told shareholders

In a statement, Henry Kravis, a that the hage new debt level would partner in the investment firm, require herculean efforts by our said: "Management has decided

was "prepared to discuss all as-pects" of a deal. The phrase is generally used to coavey that the hidder is prepared to raise its offer. People close to Philip Morris said, however, that it was not meant to convey that the company would do so out of all proportion to Kraft's value.

Under Kraft's proposal, stockholders would receive \$84 a share in cash plus about \$14 in highyielding securities, known as junk bonds. Shareholders would also retain their Kraft stock, called a stub, which Kraft valued at roughly \$12 a share. Kraft said the overall dividend package would be worth "in excess of \$110 per share."

For shareholders, the Kraft deal would also have tax advantages over the Philip Morris offer. Any gain on Philip Morris's all-cash deal would be taxable, but there would be no tax on the Kraft stub or on a portion of the dividend, an advantage that Kraft sources said might be worth between \$2 and \$4 a share, depending on the price originally paid for the stock.

In an eight-page announcement of its program, Kraft said the plan counterparts in Madrid on Sunday. envisioned hank borrowings of more than \$6.8 billion and the sale of an additional \$3 billion in junk

It said that it was already at work raising the money and that its adviser, Goldman, Sachs, was "highly confident" that it could sell the

Kraft stressed, however, that the new obligations would raise its total debt to more than \$12.4 billion. That much debt would seemingly

Co., Morgan Stanley & Co., Drexel
Burnham Lambert Inc. and Merrill the latest bid. On the New York Lynch & Co. were working on its Stock Exchange, shares in the company rose \$7.25 a share to close at

RJR Nabisco officials had no But unlike last week, when the immediate comment on the latest Dow Jones industrial average offer, said a spokeswoman at comjumped almost 44 points, partly in response to the \$17 billion offer. pany headquarters in Atlanta. She declined to say whether there had the market greeted the latest probeen progress over the weekend on

posal with equanimity.

Many analysis had anticipated another offer and had speculated that the proposed management buyout was a way of announcing that the company is for sale.

ln a statement, Henry Kravis, a that the company should be sold. Our offer is a better one." Analysts said that Kohlberg Kravis's offer was more realistic.

although many expect the price to go higher. Janet Mangano, an analyst with Josephthal & Co., believes a final package could exceed \$100 a

As for Kohlberg Kravis's deci-sion to bid for RJR Nabisco, few were surprised. "It was rumored that KKR He noted that the plan would involve the sale of "some" Kraft businesses but did not mention would be tempted to step into this deal," said one analyst. "It makes

Kohlberg Kravis is the bestknown of the leveraged-buyout companies that have flourished in recent years, and it currently enjoys

a huge pool of hquidity.

Mr. Kravis put the size of the company's equity pool at \$5.6 bil-lion. Kohlberg Kravis is now work. lion. Kohlberg Kravis is now working on several billion dollars' worth of transactions in what is proving of transactions in what is proving The firm carried out the largest leveraged buyout in U.S. history ucts giant Beatrice Cos. private in

1986 for \$6.1 billion.

Kohlberg Kravis recently withdrew a \$5.03 billion bid for the drew a \$5.03 billion bid for the Supermarket operator Kroger Co. And it is currently leading a group trying to acquire the publisher Macmillan Inc. for \$2.5 hillion.

of current era investment policies and financial attitudes that favor trying to acquire the publisher
Macmillan Inc. for \$2.5 hillion.

Analysts, meanwhile, did not rule out the possibility of another suitor emerging for RJR Nabisco, but acknowledged that the price was moving beyond the capabilities

Chicago Pocffied and Post and Po short-term financial gratification over steady, long-term growth and the need to provide a sound econo-He said it would take years but was moving beyond the capabilities that he was confident that Kraft of most bidders. "What party co

"What party can put together a deal like this?" asked Ms. Mangano (NYT, Reuters) of Josephthal.

Company Results

Revenue and profits or tosses, in millions, are in facot currencies unless otherwise indicated

(Other Earnings on Page 13) CMS Energy 1967 224,03 8,27 0,31 3rd Quer. 1988 1987 Revenue ___ 567.50 588.10 Net Inc. ___ 64.80 75.40 Per Share 0.81 0.86 Colgale-Palmolive and Duer. 1988 1937 Revenue 11.190 1.140 Net inc 4820 1019e 9 Per Share 0.85 1988 767.00 41.20 0.50 1988 2.530 176.10 2.00 1987 2,290. 135,00 1,52 Compag Compuler 1988 1987 501.40 113.50 57.90 36.43 1.40 0% 1988 180.00 18.23 0.58 1987 148.20 15.51 0.50 First Fidelity Bcp Crane Comeron Iron Works Dominion Resources 1988 110 44.33 1.66 1798 723.80 148.50 1987 740-00 153-00 1,54 Eastern Gas & Fuel 1988 1987 111.70 125.10 1.700 355.00 3rd Quar. 1988
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BOOKS

LATECOMERS

By Anita Brookner. 248 pages. £10.95. Jonathan Cape. 32 Bedford Square, London WC1B 3EL.

Reviewed by Katherine Knorr

MANY of Anita Brookner's characters speak to us from behind veils — of sadness, of loneliness, of acute self-consciousness. They seem ever disconcected from life, acted upon rather than acting. They are not empty, but withdrawn, and their uneasioess, in Brookner's beautiful prose, keeps the reader uneasy. Their pain does not scream out, but it is not muted

In her best-known book, "Hotel du Lac," which won Britain's most important literary prize, the Booker, in 1984, her heroine, Edith Hope, withdraws so scandalously far from what her friends expect of her that they pack her off to a hotel in Switzerland to come to grips with herself, she doeso't. Her mild attempts at breaking out of her sadness don't bring her happiness and in the end are

squashed by crasser but stronger people.
In "Latecomers" Brookner traces the lives of two Germans who were sent to England as boys to escape what their parents would not escape. Their loneliness and fear in an English boarding school make them brothers and they will in a sense spend the rest of their lives together, living in the same apartment building,

partners in the same successful business.

Hartmann and Fibich — they are both called Thomas, and even their wives call them by their last names — are otherwise as different as they can be.

Hartmann has married a woman even he, genially, considers unterly silly, and he enjoys food and drink and a degree of placidity, "No man is free of his own history.

Hartmann was no exception. But in the interest of damage limitation he had struck a bargain with the fates: He would, to so far as he could, employ the maximum good will at his disposal in an effort to screen out the undesirable, the inadvertent, those shocks against which the mere mortal is powerless. He would, he had long ago decided, be deliberately euphoric."

Fibich is nervous, haunted, progressively less able to deal with his lack of memories of Germany - except one, perhaps imagined, glimpse of his mother collapsing on his father's shoulder in a train station.

In the second generation things become more compli-cated. The genial Hartmann and his silly wife produce a serious, sby and, they eventually conclude, genuinely

The nervous Fibich and his plain and long suffering wife produce a turbulent lady's man: "Toto Fibich was so astonishingly handsome that his parents often wished for a more ordinary-looking son, one who would talk to them more easily, be less in demand, be more familiar, more humble, less of a star." It is as though the cribs had been switched at birth.

As the children grow, and as Hartmann and Fibich reach retirement age, ghosts appear or become stronger. Even silly Yvette, Hartmann's wife, has to deal with darkness in her past. Fibich, incapable of remembering and incapable of forgetting, will in a final act tell his son not to remember, not to feel guilty — but Fibich's heartfelt actions are absurdly irrelevant to the situation. This is in some ways a fuller book than "Rotel du

Lac," and its weaving of the characters' interior lives seems, to this reader at least, somewhat reminiscent of Virginia Woolf's weaving of her characters through their private hells and through the years in "The Waves." It is very beautiful and very sad, and Brookner is a very fine

Via Agence France Presse Closing prices in local currencies, Oct. 24



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Zurich

CHESS

By Robert Byrne

The right way to take advantage of a tome on openings is to argue with it and win the argument.

The New York grandmaster Ro-man Dzindzichashvili sbowed how to exploit a book error in defeating the Seattle international master John Donaldson in the fifth round of the United States Open Championship, which ended Aug. 20 in Bostoo. The English Opening that the game headed for with 2 c4 was a

creation of Howard Staunton and his fellow mid-19th century British masters, who were quite well aware that White was playing a Sicilian Defense with a move in hand. Indeed, it can clearly be seen after 8 d3 that a Dragon Variation Reversed bas been reached.

There is still a question wbether Black should attempt to hamper White's intended queenside expansion with 9, a5. In a spirited Zwaig-Pomar game in Costa Brava in 1976, White successfully tried a sharp positional gambit with 10 Be3 Be6 11 Rc1 15 12 Na4 Na4 13 Qa4 B16 14 Rc5 g5 15 Nd2!? f4 16 Rc6 bc 17 Bc5.

On 10 b4, it is possible to play 10...Nd4 because 11 Ne5? allows trouble, 11...Bf6, after which 12 f4? Nb3 13 Rb1 Qd4 14 e3 Qc3 15 Bb2 Qd2 up the pressure and also prevented

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results in White's losing a piece. However, in a game between Andras Adorjan and Jonathan Speelman in Hastings, 1986/7, White got a slight two-bishop advantage after 11 Bb2 Bb3 12 Qc1 c5 13 bc Bc5 14 Nd4 Bd4 15 e3 Rc8 16 Qd2 Bc3 17 Bc3 Bd5 18 e4 Be6 19 Rfc1.

After 14...Bc8, the position is given in the "Encyclopedia of Chess Openings," Vol. A., as equal by the Russian grandmaster Vladimir Bagirov - it actually came up in a game between Pal Benko and Andras Dueckstein io Sarajevo, 1967. But instead of Benko's 15 Qb3. Dzindzichashvili produced the diabolical 15 Nb5! which

wins a pawn by force. Thus, 15...Nb4? loses to 16 Qb3 N4d5 17 e4. Moreover, 15...Rf7 loses to 16 Be6 bc 17 Na7 Be6 18 Ne6 Qe6 19 Rc1 Rd6 20 Qc2, winning another

Donaldson tried 15...a6, but after 16 Qb3 Qf7 17 Qf7 Kf7 18 Nc7, the farther-ranging white knight had won a pawn and could not be trapped. Meanwhile White threatened to seize more material with 19 N7a6 After 19 h5! Donaldson might

Dzindzichashvili's 21 Rabl stepped



21...Bd8? in view of 22 Be5 Be7 23 Bd6
Bd6 24 Rb6 Bc5 25 Rb8. Donaldson
gave up a pawn with 21...N8d7 22
N7a6, but in a hopeless cause.
Donaldson blundered with
31...Ra7? losing a piece to 32 Bd7
Rc2 33 Be8, and he gave up.

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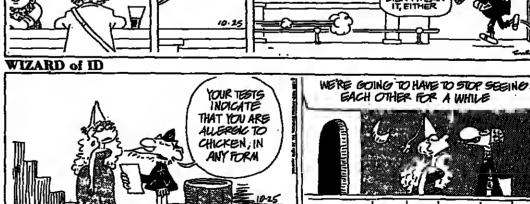




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SPORTS

Hershiser: A 'Normal Person' Who's Made Good

Los Angeles Times Service

OS ANGELES — The phone was wing again and there was another reporter at the door. Orel Hershiser's agent was expected any minute at his house in Pasadena to discuss endorsement offers from computer, cereal and elothing companies. Since Thursday night, Hershiser had already been on the Today show, then kidded with Johnny Carson on the Fonight Show, plus made numerous lo-

cal TV appearances.
And it was only Saturday, two days after Hershiser had mowed down the Oakland Athletics a second time and was named most valuable player of the World Series. His wife, Jamie, had been out shopping for something to wear Wednes-day to the White House, where the World

Series champion Los Angeles Dodgers in the been invited by the Reagans.
Oh yeah, I'm excited about going."
Hershiser said. "How many times do you get the chance to go to the White House? People don't realize that the people in the limelight are normal people. I mean,

wasn't the best. He once was just a normal

name that hints at wealth. Or the fact that his father, Orel III, retired at \$1.

and we became upper middle as my dad progressed in the printing business," Her-shiser said. "I lived in a four-bedroom home that was about 2,500 square feet [230 square meters], in Cherry Hill, New Jersey. I pumped gas for three years in high school to earn money and cleaned the garage on Saturdays. My dad cut his own grass. The only reason my dad has been able to retire so young is because he sold out of the printing business and it turned out to be a good investment."

where did I come from? I'm just a normal person."

that he wouldn't get cut from the baseball team. He said he just wanted the
college experience, and probably would
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have their own husiness. They were mar-ried in 1981 and she has been with him his entire baseball career. He credits her and their bond of Christianity for his success. "We are kind of a small corporation," Hershiser said. "She takes care of every-thing and allows me to have such a great

actly what I need and how much of it. And on the other side, she's my wife and my best friend in another relationship." Yet their lives haven't always been so rosy. The minor leagues are full of thorns. Plus. Hershiser was a relief pitcher in the

minors, and not always a great one.
"We cried so much in the minor leagues together it was unbelievable. Hershiser said. "That's such an emotional trip down there. So tough, You're making bare minimum, living in places where you can't save a cent. And when you have a bad night or a bad week, it's like your dream is gone. When you're doing good it seems so close, but then the

V, called Quinton, and Jordan Douglas,

touted as the next pitcher to be called up to the majors.

"In the first two months of the season, I had given up only three runs," he said. "And I started forgetting about my Christianity and got a big head about everything, got real lackadaisical, "Well, that weekend, we traveled to El

Paso and to Midland, and I gave up 23 runs in two outings, and my earned-run average went from 0.06 to 8.60. "God just woke me np and said re-

member your roots, remember what's important here. It took me 214 years longer to get to the big leagues.

Jamie was always the one who said you can't give it up. She was my strong-hold, always behind me. If she had told

me to quit, we would probably be gone. "She took care of the house and made it seem like we had a lot of money when we didn't - she'd make the apartment nice. She didn't play the martyr role, she

Life has definitely changed for Orel and Jamie. They have two children, Orel



His wife, Jamie, 'was always the one who said you can't give it up. She was my stronghold, always behind me. If she had told me to quit, we would probably be gone.

who is one month old. Jordan was born one day before Orel's hirthday. Quinton the day before Jamie's. Hershiser, never one to miss an opportunity, is making the most of his current

"When I do something, I want to do it to the fullest of my ability." he said. "When I don't do something, I just don't

"So yes, when these opportunities

come up, I want to do it all out. That's what probably makes me look like an opportunist.
"But that's just the way I was brought

up. You don't just sweep the garage, you clean the garage. You don't pick up your room, you elean your room."
But Hershiser never dreamed it could

get this good. "Who could ever even think that all this was going to happen?" he said.

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SUNDAY'S RESULTS

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MONTREAL—Agreed to terms with Tim
toines, left fielder, on three-year control.

- FOOTBALL

FOOTBALL

Motivain Feethall League

GREEN BAY—Slaned Don Molkowski,
quarterback to two-year contract. Put Kenneth Davis running back, as injured reserve.
KANSAS CITY—Put Todd Howard, intebacker, an injured reserve. Recalled Andy
Hawkins, linebacker, from walvers.
LA. RAIOERS—Walved Mitch Willis, defemsive lineman, and Brian Holloway, offensive lineman.

NEW ORLEANS—Sold Ston Brock, tockle

will be out for rest of season.

N.Y. GIANTS—Put Damken Johnson, offen-

Activated Karl Nelson, offensive tackle. Activated Karl Nelson, offensive tackle. from injured reserve. Put Raul Allegre, kick-

N.Y., JETS—Put Mork Gostineau, Genesive and, on reserve-retired list, Spand Borry Bernett, defensive end, Wehved Dominge Bryont, sotety, Activide George, Rodochowsky, solety, Iram Intured reserve.

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CFL Standings

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person, and a very average pitcher.

Nor was he always rich. Maybe it's "I grew up in middle class America,

When it was time for college, Hershiser chose a school, Bowling Green in Ohio, with fewer big-time aspirations than most. He said he did so to insure

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not been drafted by the right team.
"At Bowling Green, I knew I was going to be drafted, but not high," he said. "So I that Roman numeral at the end of his had already decided that I wasn't going to sign unless I was drafted by the [New York] Yankees, which is where I was born [Buffalo], or the [Philadelphia] Phillies, which is close to where I grew up in Cherry Hill, or the Dodgers, because I had heard they were a good organization. But a 17th-round pick isn't so good and I wouldn't have taken a chance with any other organization. I would have finished school and joined my dad in husiness."

concentration on my game and my

engagements I should or shouldn't do.

"On one side, she's my personal secre-tary and my best friend. She knows ex-

Instead, Jamie and Orel pretty much next day it could be gone again."

At one point, he almost quit baseball.

He was pitching at the Dodgers' Double-A club in San Antonio, Texas, and was

Marino Passes 521 Yards, Jets Win on Interceptions

MIAMI - Dan Marino passed for 521 yards late Sunday afternoon but five interceptions, three thrown it mway," Marino said. in the final 5:07 and another that rookie free safety Erik McMillan returned for a touchdown, gave the

Marino's yardage was the second best in National Football League history, with only Norm Van Brocklin of the Los Angeles Rams having thrown for more, 554 against the New York Yankees in 1951.

"It's nice to get the yards, but it doesn't mean much when you lose," Marino said, "You can throw for 900 vards, but if you throw the interceptions at the end, it doesn't matter." Ken O'Brien threw three touch-

star defensive end Mark Gasti- his own NFL record. neau's surprise retirement, also
Redskins 20, Packers 17: In Milplayed without injured linebacker
Alex Gordon, a key pass-rusher,
missed with five field goal kicks behind Buffalo, while halting Miami's three-game winning streak.

The Dolphins, trailing 37-30, had a first down at the Jets' nineyard line with 51/2 minutes left. But Al O'Mesca/The Associated Press Marino's pass to Mark Duper was kowski. Minnesota's defense rose to the occasion, stopping Tampa Bay's Lars Tate at the one. The Vikings intercepted by Carl Howard in the also intercepted Vinny Testaverde six times and recovered a fumble by him during a 49-20 victory. end zone.

NFL ROUNDUP

"It was a bad pass. I should have On the first play of Miami's next possession, Rich Miano intercepted a pass intended for Duper at New York Jets a 44-30 victory over midfield. Nine plays later, with 1:01 left, the Jets' Johanny Hector

scored on a one-yard run. Miami's Troy Stradford then dropped a deflected pass from Marino in the closing seconds that would have been a 41-yard touchdown. And McMillan intercepted a desperate heave by Marino on the next play with two seconds left.

Marino, a six-year veteran, com pleted 35 of 60 passes and threw for three touchdowns. He hroke his down passes for the Jets, who scored 24 straight points in the second quarter.

team record for passing yards, 470, set against the Los Angeles Raiders in 1984, and he topped the 400 The Jets, in their first game since mark for the eighth time, extending

and with two regular offensive line- and five extra point kicks while men sidelined. But they ended a playing for Washington in 1986, three-game winless streak, moving missed from 24 yards for Green into second place in the AFC East Bay with 11 seconds to go. Bay with 11 seconds to go.
"Believe me, I knew Max Zende-

> Redskin," said Dexter Manley, the defensive end who twice sacked

able player in January's Super concussion.

dectomy that kept him out five weeks to complete 25 of 43 passes for 225 yards for the Redskins. Teammate Kelvin Bryant had 210 yards in total offense.

Rams 31, Seahawks 10: In Anaheim, California, Jim Everett threw three touchdown passes for the third straight game as Los Angeles beat Senttle. Everett was 20 of 27 passing for 311 yards with no interceptions. He leads the National Conference with 19 touchdown passes, one more than he threw in the 1986 and '87 seasons combined,

but has just five interceptions, Browns 29, Cardinals 21: In Tempe, Arizona, Bernie Kosar, back after missing six weeks with an sprained right elbow, threw for yards and three touchdowns, the last a 25-yarder to Reggie Langhome with 8:14 left, as Cleveland beat Phoenix.

Kosar, sidelined since the season-opener, was 25 of 43 passing with three interceptions. He was 20 of 28 for 224 yards in the first half. Colts 16, Chargers 0: In San Die-

go, Dean Biasucci kicked three field goals for Indianapolis and Eric Dickerson rushed for 169 yards to become the eighth NFL jas wouldn't let us down, he's a true player with more than 9,000 career rushing yards. The Chargers, shnt out for the second time this season. Packer quarterback Don Maj- did not get beyond the Colts' 25yard line. The Colts, though, lost Doug Williams, the most valu- quarterback Chris Chandler to a

Amateur Hockey Players From Canada and U.S. Are Taking On the World

By Jack Curry

New York Times Service NEW YORK - Dave Springett man-

ages a grain company in Winnipeg, Manitoba. For two weeks each winter, he is a manager of a different sort, the playing manager of an international hockey team. Springett, 32, has fulfilled his dream and ern Hockey Club. It has a special attraction

for prospective players: world travel. that they would never get the opportunity to hand, but we come together as a team. We He spotted a small advertisement in The do." Springett said. "Anybody can go. I take always look like a million dollars." the first 17 guys, regardless of their ability. As long as someone has the money and is . willing, they can take a great hockey holiday."

ond trip with Team Western in January.

has helped realize the fantasies of others bus, complete with videocassette recorders have made the trips and two others. Jerry since, in 1982, he created the Team West- to review game tapes or relax with a movie. Combs of St. Louis and Frank Korige of "The team thing is really highlighted," Springett said. "The guys really get into that. 'it's a chance for guys to do something Most of us don't know each other before-

And how do they play?
"In United States currency," he said,

"about five hucks."

"It's a once-in-a-lifetime thing that I The next tour leaves Toronto on Jan. 6 the fantasy was over," Martin said. "I like to be a pro. It was like a fantasy," wanted to do twice," said Eric Martin of for a 12-day tour of the Netherlands, wanted something that made me feel difValatie, New York, who is taking his sec
The next tour leaves Toronto on Jan. 6 the fantasy was over," Martin said. "I like to be a pro. It was like a fantasy,"

Wanted something that made me feel difValatie, New York, who is taking his sec
France, Germany and London. There are ferent. I wanted to feel like a pro."

Was hit in the face with a puck during the

still a few openings available.

Detroit, are scheduled to go in January. Martin, 34, an automobile salesman, did not start playing hockey until he was 25. Hockey News about Team Western and made a phone call.

"I had been to hockey fantasy camps before and played with Gordie Howe so for autographs. Now I know what it is worthwhile."

The package costs \$1,700, with most of the money applied toward airfare and lodg- of players from western Canada, but in team. At first, he doubted whether it would ing. Each player is outfitted in a uniform. 1986 Springett began publicizing the team attract enough interest, but his fears were "There were about 2,000 people in the jacket and equipment bag. There is a team in the United States. Since, six Americans soon allayed. The roster has always been place and they gave me a standing ovafilled and there has been at least one trip and as many as three a year. The team has 'Forget about the injury, I'm playing. skated in 10 different foreign countries and expects to play in four others in the next understand the impact of their trip until few months.

> promoting our games. People thought about how they can't believe where they we were a pro learn so they asked us were and what they did. That makes it all

was hit in the face with a puck during the Springett's desire to continue playing pregame warmups. He was not sure that he would feel well enough to play. The fans made sure that he did.

"There were about 2,000 people in the uon," Martin recalled. "I said to myself,

Springett said that players usually do not

few months.

"We are treated like pros," Martin said.

"Everywhere we went, there were posters been back a while," he said. "They talk

Canada Bans Johnson, Coach

OTTAWA, Ontario - Sprinter Ben Johnson has been banned from competition for two years and his coach, Charlie Francis, has been suspended indefinitely, the Canadian Track and Field Association announced Monday.

Association president Paul Dupre said there also will be investigations into statements by Canadian Olympic team members about the use of hanned performance-enhancing drugs and the failure of two runners to compete in their events at the Games in Seoul.

The investigations are designed to compliment a federal inquiry which will be conducted by Justice Charles Dubin, Dupre said.

Johnson was stripped of his gold medal in the 100 meters after he tested positive for steroid use. His suspension from competition became effective Sept. 24, the day he tested positive for steroid use.

SIDELINES

3 U.S. Athletes Stay in South Africa

JOHANNESBURG (AP) — Three of the 14 U.S. track athletes who competed in South Africa in defiance of an international boycott have decided to stay, according to reports Monday. The other 11 left Sunday. The South African Press Association said the three were Tom Petranoff, a former javelin world record holder; middle distance runner Ray Wicksell, less than any other Yugoslav startand pole vaulter Tom Hintmans. Hintmans reportedly has obtained a work er, scoring only four points and permit and plans to remain indefinitely to work as a model; there was no indication how long Perranoff and Wicksell planned to stay.

er, scoring only four points and never really getting the chance to show his skills.

Pitt-Navy May Play Next in Ireland

PITTSBURGH (AP) — The University of Pittsburgh and Navy are reportedly considering playing their 1989 football game in Dublin.

Boston businessman Jim O'Brien, who is staging the Boston College-Army game in Dublin on Nov. 19, has contacted Navy and Pitt officials about the 1989 game. Reid Oslin, BC's assistant athletic director, said "a number of teams are interested" in playing in Ireland in 1989.

For the Record

Andrew Magee won his first PGA tournament Sunday, shooting sixunder-par 66 to take the Pensacola Open in Florida by one stroke over Bruce Lietzke, Tom Byrnm and Ken Green.

Lester Piggott, the former English jockey, was paroled Monday from
Highpoint Prison just over a year after being jailed for tax frand. (AFP)
Lloyd Honeyghan of Britain will defend his WBC welterweight title
Jan. 28 in Las Vegas against Marlon Starting of the United States, with
Mark Breland of the United States and Thomas Molinares of Colombia fighting for the WBA title on the same card. Mike Bossy, the only player to score at least 50 goals in nine straight

NHL seasons, retired Monday from the New York Islanders, citing recurring back problems. He had not played since the 1987 playoffs. (AP)

from leaving the team to join the Boston Celtics, wouldn't you try and make certain his game wasn't the best and keep him on the including Jim Clancy, Doyle Alexbench?" a Spanish reporter said. The Celtics won the four-team

league champion Scavolini Pesaro, 100-91. Vrankovic played longer, but again scored only four points. These games represented one of a series of subplots in the internationalization of the NBA, with this tournament part of its effort to better acquaint Europeans with the league. The Celtics were the first NBA team

velopment and organization.

and an artist of the second second

In Madrid, Celtics Star in Act I of NBA Subplot

By Paul Delaney

New York Times Service Boston Celtics' former coach and tries, including Spain, where taped current vice president said of Stojan Vrankovic, the 7-foot, 2-inch nights. Spanish Television also car-(2.18-meter) Yugoslav center cov. ried the NBA playoffs. eted by the National Basketball Association team.

The Celtics have signed Vranko-

in getting him out of Yugoslavia and into a Celtic-green uniform. Friday night, the Celtics met Vrankovic on the court here in the opening round of the second Mc-Donald's Basketball Open tournament as Boston easily defeated the Yugoslav national team, 113-85. Afterward, Jimmy Rodgers, the Celties' coach, exchanged handshakes and brief words with Vrankovic. But the center had spent the second half on the bench, playing

over Real Madrid on Sunday night, while the Yugoslavs, the Olympic silver medalists in Seoul, beat Italian

Through NBA International top foreign teams, was held in Mil-Ltd., the league's marketing and waukee. successful soccer team, has spon-

The International Baskethall Federation, the world governing body of "amateur" basketball, will

decide next April whether to allow vic, but have so far been frustrated NBA professionals to play in the Olympics. While here for the tournament, Eorislav Stankovic of Yugoslavia, the federation's secretary, predicted that the organization would change the rules, and David J. Stern, the NBA commissioner, said he would welcome such a move. Both men praised this tournament as a showcase of cooperation

between the two groups and said they would like next year's competition to be in Europe, too. Last year's tournament, which 10,000 young enthusiasts. also matched an NBA team against

Games will be held in Barcelona, team winning the Spanish championand Spanish basketball officials are bent on fielding a winning team there. In 1984, Spain won a silver timental Cup three times. Nearly all medal in basketball at Los Angeles, its games in the modern, 11,000but there is a feeling here that that seat Sports Palace are sold out. was only because of the boycott by East European countries.

cess. News coverage was exceeded only by that accorded a simultawith both entourages drawing enthusiastic editorials in newspapers. Larry Bird, the Celtics' superstar, appeared before several thousand people at a two-hour autograph-

signing session at Cortes Ingles, the country's biggest department store. Former NBA star Julius Erving. along as a league representative, conducted a clinic before some

successful soccer team, has spon-The 1992 Olympic Summer sored basketball since 1929, with the

But Felipe Sevillano, basketball writer for the newspaper Diario 16, said that the sport is not as efficiently organized as it could be on the high school and college levels, neous visit by Queen Elizabeth II, that it is seen more as a rich kid's game and that adequate facilities are not available.

Ignacio Bazzanca, 17, an ardent basketball fan who wore his Celtie sweat shirt to the games this weekend, said sports fans in Spain are divided into age groups.

"People under 25 are great bas-

ketball fans; those over favor soccer and bullfighting," he explained. "But basketball is the sport of the Real Madrid, a membership ath- future."

"If you were the Yugoslav coach and wanted to prevent your player Baseball: 'New Look' in Free Agents

NEW YORK - Twelve players,

ander, Rich Gedman and Emie White, were declared free agents tournament with a III-96 victory Monday by arbitrator George Nicolau because of collusion by baseball owners after the 1986 season. Also given "new look" free agency were Brian Downing and Bob Boone of the California Angels;

York Yankees and Alan Ashby of the Houston Astros. Pitchers Ken Dayley of the St. Louis Cardinals and Roy Smith of to play in Madrid, a city with a long the Minnesota Twins, who became

Ron Guidry, Willie Randolph,

Claudell Washington of the New

So was infielder Dave Concep-

The 12 players have until Dec. 16 to accept contracts with new teams . were free agents after the 1987 seaor remain with their current clubs. son and also are part of the Collu-Only two are signed for next season: sion II case. Morris became a free Downing is to be paid \$850,000 by the Angels and Whitt is to be paid \$800,000 by the Blue Jays.

Last Jan. 22, arbitrator Thomas Kirk Gibson was the only one to switch teams, signing a three-year, basketball tradition, if short on de- free agents two winters ago after \$4.5-million contract with the Los their clubs failed to offer them con- Angeles Dodgers.

tracts, also were given the second chance at free agency.

Nicolau, who on Aug. 31 found owners guilty in the Collusion II case, rejected the union's request cion, even though be was released that 33 other players be made free after the Cincinnati Reds on Oct. 6. agents, including Jack Morris of the Detroit Tigers. Most of players in this group

> agent last winter and signed a twoyear contract with Detroit for \$3.977 million.

Tim Raines would have become a Roberts made seven players from free agent again, but Sunday he the first collusion case free agents. agreed to a three-year, \$6.3-million contract with Montreal with an opnon year at \$2.1 million in 1992. The Expos must decide whether to exercise the option after the 1990 season.

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ART BUCHWALD

The Baby Boomer Gap

Quayle as his running mate because Quayle represented a younger generation of voters. The people who make up this generation have been described as baby boomers — the ones who were conceived after World War II.

The question I've been noodling with is, are baby to fulfill the great dreams George Bush has for them? boomers ready

James Grove, the president of the Baby Boom-er Defense er Defense League, believes that the boom-

Buchwald ers, now hitting Buchwald their 40s, are thrilled to be finally recognized as a voting bloc. If f asked you why is it a good idea for a baby boomer to be a heartbeat away from the presiden-cy, what would your response be?" Grove replied, "The baby boom-

ers took a long time growing up but George Bush believes that they are now ready to run the country."

"Who exactly are the baby boomers?" I wanted to know.
"They are a generation of children who never had to make their beds. The males didn't pick up their pants, and the females didn't hang up their skirts."
"Why not?"

"Their parents wouldn't let them. The mothers and fathers of baby boomers were very frightened

Dubuffet Sculpture **Inaugurated Near Paris**

Agence France-Presse PARIS - After two decades of controversy, a manufactal sculp-ture by the last French artist Jean Dubuffer was ingugarated Monday

in a southern suburb of Paris. The hlueprint for the "Tower of Faces," which stands 24 meters high (nearly 80 feet), was turned down when he submitted it 2f years ago for installation in another part of Paris. But the tower has finally been built on an island in the Seine River in fssy-les-Moulineaux. The sculpture is covered in lumps. dents and holes, which combine to

WASHINGTON — George of their young because they became bush said he picked Dan hysterical when criticized," Grove

"ft's hard to imagine that boomers were so powerful within their own families."

"Look at Dan Quayle, who Bush says is representative of his genera-tion. Quayle's father had to help him do everything. Quayle couldn't even get through law school with-out his father carrying his hunch pail for him. Bush wants Quayle to be his liaison with the boomers because Dan knows what it is like to

"Are baby boomers yuppies?" f asked Grove.
"While yuppies are baby boomers, baby boomers are not necessarily yuppies."

"Do baby hoomers have a

"It's the same dream everyone in America has. We want to have our

own golf carts." "And Quayle can do this for us?"
"He's 41 years old. Only one baby boomer can appreciate what another baby boomer yearns for. Bush was no fool when he selected Quayle as his running mate. Dan is his own man. He looks exactly like they do.'

"Do you think that baby boom-

ers will vote as one?" "Definitely. Boomers see a lot of each other in supermarkets and at football games. All they really have to talk about is what a great president Dan Quayle will make if George Bush falls off his borse in

"It's hard to believe that we would send a baby boomer up against Mikhail Gorbachev." Grove assured me, "Quayle is well qualified. He has been marshal of the Indianapolis 500 for three

years in a row."

"Do baby boomers believe in

Mom's apple pie?"
"If you are talking about Japanese Mom's apple pie, they do.
They have never known what an American Mom's apple pie tasted

The big question remains, how-ever, will the boomers come out to vote on Election Day?" "It doesn't matter. In order to

prove their love just one more time, their parents will come out and vote for them."

'Accused': A New Trial for Jodie Foster

By Carla Hall

Washington Post Service
WASHINGTON — Who is Jodie Fos-

In the time that she allows for an interview, she lets one get only within arm's length. Of course, part of letting anyone close enough means allowing one to get an answer to The Question.

One does not have to say the name or even mention what happened. The specter of the terrible event somehow hangs over the suite where Foster, in Washington to publicize her latest film, "The Accused," greets one pleasantly, and where a publicist interrupts the interview to warn one to get

off The Subject.

Open the file of newspaper clippings on Foster from 1981 and 1982 and there are headlines, all with the name "John Hinckley" in them - the man who, after he shot President Ronald Reagan, proclaimed the act a "historic deed" to prove his love to Jodie Foster.

Foster realized how indelible the link would be when she met reporters a few days after the shooting: "I knew that these were the faces," she wrote in an eloquent and angry piece for Esquire magazine in December 1982, "the uncomfortable, fascinated eyes, that I would have to meet for

the rest of my life."

Now she has little desire to analyze the effect of Hinckley on her life. "I don't talk about it." she says quietly. "I don't think about it, don't talk about it." She did, however, tell Jesse Kornbluth in a recent Vanity Fair article that, in the aftermath of the shooting, "f felt it was my God-given responsibility to endure this martyrdom,

responsibility to endure this martyrdom, and it's a good thing f went through it, because somebody else couldn't take it."

Ask her if she took some strength from the experience and she says, "You have to skip over that. You could say, "So what do you think about strength?" I'll definitely tell you what f think about it. Well, I admire it in pecula." admire it in people."

"The big revelation I came to in this movie," she adds about a film in which she plays the victim of a gang rape, "is that on film sets, for example, I don't have to be that strong. There's nothing wrong with not being strong How would she describe herself?

"Funny" would be good," she says laughing, "ft's just that f think everybody thinks I'm boring or serious. People ask me all these stupid serious questions so I have to answer with serious answers. I'm not that serious."

She has a lovely voice — a little husky, polished. When she wants to she can fling loss of words around. And that is exactly what she does when she gets angry. "f get really articulate."

There is probably no better known im-



Jodie Foster as the gang-rape victim in "The Accused": "You can say dehuman-ization until you're blue in the face, but it doesn't mean anything until you see it."

age of lodie Foster than the photograph from the film "Taxi Driver" of a stoic-faced pre-teen, a hooker's skimpy cropped top and shorts on her little girl's body, a floppy-brimmed hat on her curled blond

Yale campus most of ber years there — rumpled clothes, rumpled hair, overweight. And it is a far cry from her current image, which has been displayed the past year in magazines showing her lean and muscled and wrapped in red Norma Kamali.

She tries to whittle away the indomitable image she has been handed. "I guess people don't see how immature I am," she says, sitting on a sofa, clicking a silver ballpoint pen open and closed. "I am," she insists. "I'm really immature in a lot of ways, not pen open and closed. "I am," she insists.

"I'm really immature in a lot of ways, not in ways that I'm ashamed about. I think people think that I'm incredibly self-sufficient and, like, I can take anything. And on stead of acting, she says, "I realized that I'd

shoots, it's actually a detriment to me. Because it's like, 'Oh, a tall building that's on fire — put Jodie on top.' They get me to do things nobody else will do. I play Florence Nightingale a lot, f always end up being recruited into getting the prop per-son back on the movie when they quit. It's Probably the least known image of her son back on the movie when they quit ft's was the Foster that one could see on the a role I'm really not enjoying playing any-

One gets the impression that Jodie Fos-ter would like to be ordinary. But there is nothing ordinary about her or her talent or her life so far. For one thing, she has acquired about two dozen film credits and, in 1985, a Yale B.A. magna cum laude. She majored in literature and wrote her thesis on the author Toni Morrison. She will be 26 next month.

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get really mad when I saw a movie or it would make me happy for a day or whatever. But there was something that f was very passionate about." Acting, she says, "was

who fam." She started acting in television at age 3 and her film career has passed through the diverse moldings of the Disney studios, Martin Scorsese ("Taxi Driver" and "Alice Doesn't Live Here Anymore") and Adrian Lyne ("Foxes." a tawdry tale about growing up in Beverly Hills). Her most famous role is the 12-year-old prostitute in "Taxi Driver," a film she made when she was 12; it won her an Oscar nomination.

The characters she is best known for are bonest and spare, and they exhibit a tough-ness and resilience, often overlaying a lit-tle-girl vulnerability — all qualities that have been ascribed to Foster.

Her performance in "The Accused" puts her as much on the line physically and emotionally as anything she has ever done. Inspired by the notorious gang rape in a Massachusetts, bar, the film is set in Washington State and deals with the aftermath of such a crime. Foster plays an underedu-cated working-class woman, called Sarah Tohias in the film, who decries the plea bargain with the rapists made by the aloof sistant district attorney, played by Kelly McGillis. Eventually moved to seek the justice Tobias fervently wants, the prosecutor invokes a little-used law to prosecute the men who cheered and encouraged the

rapists.

The validity of depicting a gang rape in such detail has been questioned by some reviewers. Foster contends, "The rape sequence really pins it on the head — that no crime, especially a crime like this, that defies logic can be explained by logic, that its import or its causality can be explained by logic. You can say dehumanization until you're blue in the face, but it doesn't mean anything until you see it. And there's nothing titiliating or exploitative or sensual about this rape sequence."

There has been a fair amount written about the filming of the rape - how Foster cannot really remember what it was like, how she broke the blood vessels above her eyes from crying so much in the scene as it was filmed over the course of several days. She says it was meticulously rehearsed so nothing would be left to chance. She reveals little about ber preparation for the film and refuses to dissect the process of creating her character.

"You know what it is?" she explains. "I like my characters to be whole. I don't like sitting around saying. I put stones in my mouth and cotton balls in here and plugged up my ears for a week and then went to a dialect coach. It's nobody's business. They should look at what's on screen and say that's real or that's not real."

PEOPLE

London's Royal Opera Seeking the Next Mozart

The Royal Opera House has commissioned seven composers to produce one 20-minute chamber opera each for the London International Opera Festival in May. "Poil love to think that somewhere out of this there could come another Ma-rart," said Wif Judd, staff producer at the Royal Opera and artistic er at the Royal Opera and armsne director of the Garden Venture project. The composers are Michael Christie. Kenneth Chalmers, Edward Lambert, Jeremy Peyton, Jones, Priff Paintle, Andrew Poppy and Peter Wiegold.

Juan Luis Cebrián, 44, the founding editor of El Pais, the leading newspaper in Spain, is leaving after 13 years to become managing director of the paper's publishing. company, Promotora de Informa-ciones S.A. Joaquin Estefania, Juntil now assistant editor of in-paper's Sunday edition, was named the editor in chief. Cebrian was the 1986-87 president of the International Press Institute.

Elizabeth Taylor's son, Michael Wilding, will be able to stay in the United States despite a 1974 manjuana conviction in Wales thanks to legislation passed by Congress and sponsored by Taylor's former husband, Senator John W. Warner, Republican of Virginia. The legislation says Wilding must publicize the dangers of drugs for three years. Then, if he has committed no crimes, he will be granted residency. Wilding lives in New York with his wife, Brooke, and stars in the television serial "Guiding Light." He was born in the United States where he has lived most of his life, but held dual citizenship in Britain through his father, Michael Wilding Sr., Taylor's second husband. At 18 he gave up his U.S. citizenship in the mistaken belief that he had to choose between the United. States and Britain.

After five months of talks, CBS and Waiter Cronkite's agent have reached an agreement that keeps the newsman on the air at the nerwork. The pact will permit him to do other outside broadcasting pro-jects — but not for ABC or NBC. The former "CBS Evening News" anchor's agent, Ron Konecky, and a CBS official confirmed the agreement, which is in addition to his CBS board membership and other off-air work for the company.

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